

European Capital Market Study

ANALYSIS OF COST OF CAPITAL PARAMETERS AND SECTOR MULTIPLES
FOR THE CAPITAL MARKETS IN EUROPE
AS OF 31 DECEMBER 2024

Volume 15, March 2025

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Dear business partners and friends of ValueTrust,

We are pleased to release our fifteenth edition of **the ValueTrust European Capital Market Study for Q4 2024**. Within this Study, we provide certain cost of capital inputs required to perform an enterprise valuation in Europe. The Study also shows trends of the analyzed data over time.

In this Study we provide:

- The relevant parameters used to calculate the cost of capital under the CAPM, including **risk-free rate**, **market risk premium** and **beta**.
- **Implied and historical market/sector returns**.
- Capital structure-adjusted implied sector returns, which serve as an indicator for the **unlevered cost of equity** (the **relevered cost of equity** can be calculated by adapting the company specific debt situation to the **unlevered cost of equity**, serving as an alternative to the CAPM).
- An analysis of empirical (ex-post) cost of equity in the form of **total shareholder returns** consisting of capital gains and dividends (total shareholder returns can be used as a plausibility check for the implied (ex-ante) returns).
- **A trading multiples overview**.

We examine the relevant cost of capital parameters for the **European capital market** in form of the STOXX Europe 600. This index includes the countries Austria, Belgium, Denmark, Finland, France, Germany, Ireland, Italy, Luxembourg, Netherlands, Norway, Poland, Portugal, Spain, Sweden, Switzerland as well as the UK and has been subdivided **into ten sector indices by industry**¹⁾: Financials, Consumer Cyclicals, Consumer Non-Cyclicals, Healthcare, Technology, Utilities, Energy, Basic Materials, Industrials and Real Estate.

Historical data was compiled between the reference dates **31 December 2018** and **31 December 2024** and is **updated semi-annually** with the objective to track capital market performance over time.

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- Chris is the founder and board member of ValueTrust
- Previously he was a Partner at KPMG and Managing Director for the DACH region at Duff & Phelps
- He has more than 30 years of experience in corporate valuation and financial advisory
- He is Honorary Professor for "Practice of transaction-oriented company valuation and value-oriented management" at the LMU in Munich
- He is member of the DVFA Expert Group "Fairness Opinions" and "Best Practice Recommendations Corporate Valuation"
- He is also Co-Founder of the European Association of Certified Valuers and Analysts (EACVA e.V.)



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- Benedikt leads the Swiss operations, the Financial Advisory business as well as the VC and Digital Valuation practice
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- He advises clients on initiatives that drive shareholder value: capital allocation, assessment of strategic alternatives, forecasting and scenario planning
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DISCLAIMER

This Study presents an empirical analysis which serves the purpose of illustrating the cost of capital of European capital markets. The available information and the corresponding exemplifications do not allow for a complete presentation of a proper derivation of cost of capital. Furthermore, the market participant must consider that the company specific cost of capital can vary widely due to individual corporate circumstances.

The listed information is not specific to anyone and consequently, it cannot be directed to an individual or juristic person. Although we are always striving for reliable, accurate and current information, we cannot guarantee that the data is applicable in current and future valuation analyses. The same applies to the underlying data from the data provider London Stock Exchange Group (LSEG).

We recommend a self-contained, technical, and detailed analysis of the specific situation and we dissuade from acting solely based on the information provided.

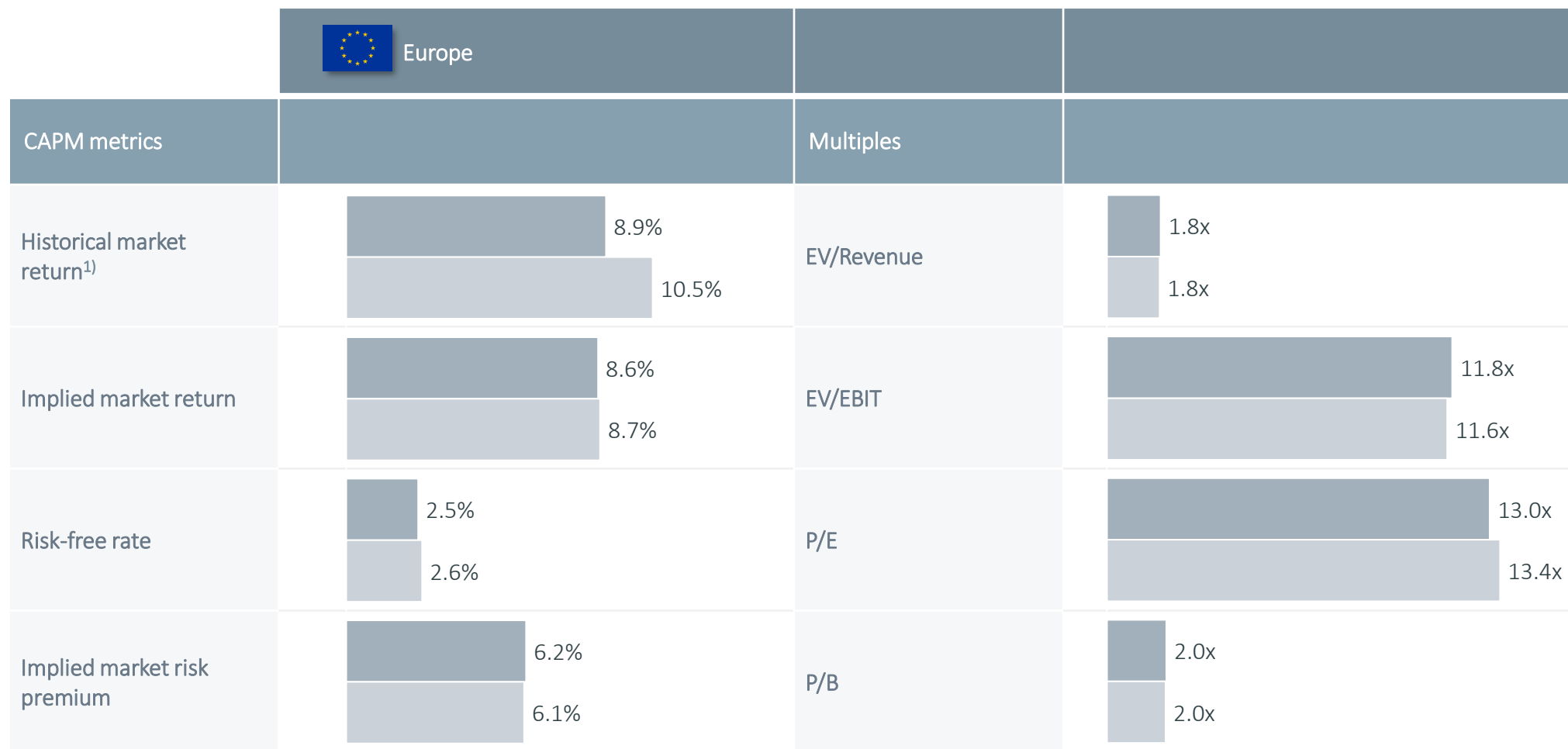
ValueTrust and its co-authors do not assume any responsibility or liability for the up-to-datedness, completeness or accuracy of this Study or its contents.

01

Executive summary

The implied market risk premium remained stable due to small declines in the implied market return and the risk-free rate; in contrast, the historical market return dropped by 1.6%-points

Market risk premium and trading multiples for Europe, Q4 2024





















































1. Arithmetic mean of the annual return of the STOXX Europe 600 over 15 years

■ 31 December 2024 ■ 30 June 2024

Despite challenges from Russia's invasion of Ukraine, the acceleration of automation, AI, and digitalization further catalyzed by COVID-19 has driven strong returns in the Technology sector

Cost of equity by sector and methodology for Europe, Q4 2024






















































Sectors	Implied levered cost of equity	Levered cost of equity (CAPM) ¹⁾	1 / PE-ratio (1yf)	Total shareholder return (Ø 6y) ²⁾
 Financials	 11.7%	 9.9%	 11.5%	 18.2%
 Consumer Cyclicals	 7.9%	 9.7%	 6.8%	 17.5%
 Consumer Non-Cyclicals	 8.1%	 6.6%	 6.8%	 8.0%
 Healthcare	 7.9%	 7.2%	 6.5%	 14.4%
 Technology	 6.0%	 9.2%	 4.7%	 21.0%
 Utilities	 9.0%	 6.9%	 8.4%	 14.0%
 Energy	 12.1%	 9.4%	 12.5%	 16.2%
 Basic Materials	 7.8%	 9.1%	 7.2%	 14.8%
 Industrials	 7.2%	 9.6%	 5.8%	 21.2%
 Real Estate	 7.1%	 9.9%	 7.1%	 8.1%

1. Based on 5-year sector beta, risk-free rate of 2.46% and implied market risk premium of 6.2% for the European market;

2. Total shareholder returns can be viewed as historic, realized cost of equity. However, it has to be considered that total shareholder returns vary widely, depending on the relevant time period.

Technology and Industrials valuations remain high due to strong growth, while Healthcare multiples remain elevated despite weakening earnings estimates and market cap

Trading multiples by sector for Europe, Q4 2024

Sectors	EV/Revenue 1yf	EV/EBIT 1yf	P/E 1yf	P/B LTM
 Financials	n.a.	n.a.	 8.7x	 1.2x
 Consumer Cyclicals	 1.3x	 12.6x	 14.6x	 1.9x
 Consumer Non-Cyclicals	 1.7x	 12.9x	 14.8x	 3.0x
 Healthcare	 3.3x	 13.0x	 15.4x	 4.1x
 Technology	 3.2x	 17.4x	 21.4x	 3.2x
 Utilities	 1.6x	 11.6x	 11.9x	 1.3x
 Energy	 0.7x	 6.2x	 8.0x	 1.1x
 Basic Materials	 1.2x	 11.2x	 14.0x	 1.6x
 Industrials	 1.6x	 14.1x	 17.2x	 3.2x
 Real Estate	 15.6x	 20.5x	 14.2x	 0.8x
 Europe (All)	 1.8x	 11.8x	 13.0x	 2.0x

02

Risk-free rate

Reflecting the ECB's gradual easing of its monetary policy, Europe's risk-free rate decreased by 14 bps over the last six months, with a yield curve showing signs of shifting towards a normal shape

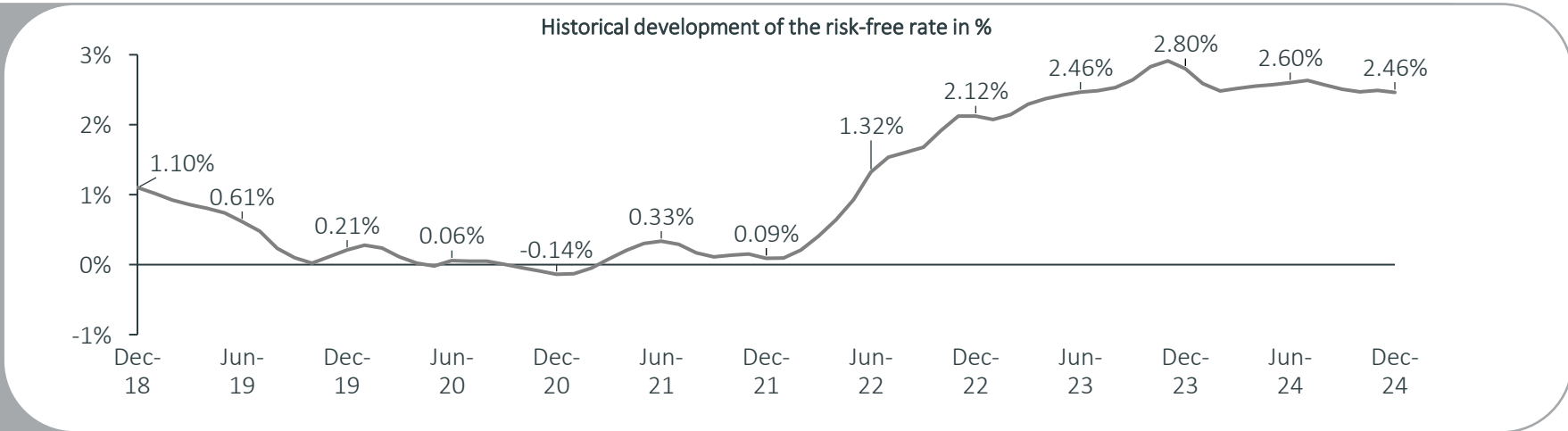
Interest rate curve based on long-term bonds and historical development of the risk-free rate in Europe (Svensson Method)



Interest rate curve based on long-term bonds (IDW S1)¹⁾



Historical development of the risk-free rate in %²⁾



1. Note: Interest rate as of reference date using 3-month average yield curves in accordance with IDW S 1; 2. Note: Historical development of the risk-free rate is measured based on interest yield curve from 1y to 30y for each date.

03

Market returns and risk premium a. Implied returns (ex-ante analysis)

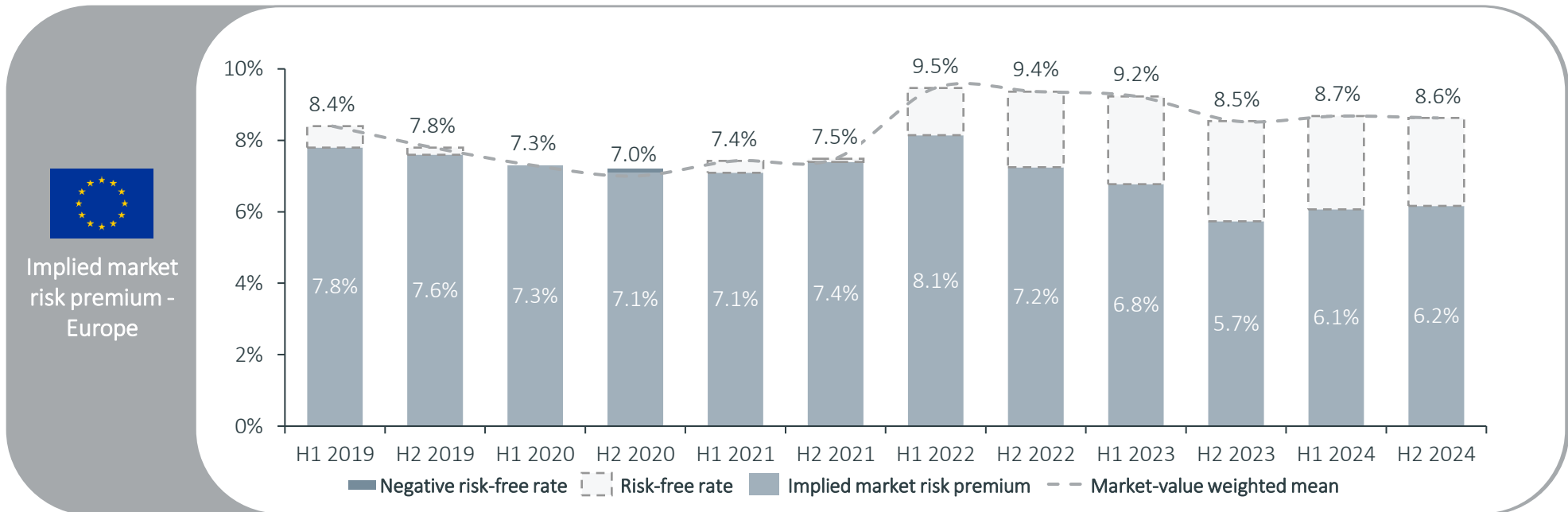
Despite a lower implied market return, the implied market risk premium increased by 0.1% due to the lower risk-free rate

Implied market risk premium for Europe since 30 June 2019

Knowing the **implied market return** and the daily measured risk-free rate of the European capital market, we can determine the implied **market risk premium**.

In the years from June 2019 to December 2024 the **implied market returns** ranged from **7.0% to 9.5%**. Subtracting the risk-free rate from the implied market return, we derive a **market risk premium** within the range of **5.7% to 8.1%**.

The **implied market return** lies at **8.6%** as of the reference date 31 December 2024. Taking the **risk-free rate of 2.46%** into account, we determine an **implied market risk premium of 6.2%**. To determine the appropriate market risk premium for valuation purposes, it is important to take also the analysis of historical returns as well as volatility (see p. 17) into account. Especially in times of crisis it can make sense to apply an average market risk premium over several periods instead of a reference date value.



03

Market returns and risk premium b. Historical returns (ex-post analysis)

Over a 15-year investment period, the long-term historical return of the European stock market amounted to 8.3% (geometric mean) and 8.9% (arithmetic mean), respectively

Arithmetic and geometric mean of historical market returns as of 31 December 2024, over 15 years, 2009-24

In addition to the ex-ante analysis above, we also analyze **historical (ex-post) returns**. Historical returns over a **long-term observation period**, indicate an expected **return potential** of the European capital markets. The analysis of historical returns can be used for **plausibility checks of the cost of capital**, more specifically **return requirements**, which were evaluated through the CAPM.

To enable a precise analysis of the historical returns of the European capital market, we use the so-called **return triangle**.¹⁾ It helps present the **annually realized returns** from **different investment periods** in a simple and understandable way. Especially the **different buying and selling points in time** and the different annual holding periods are illustrated comprehensively. To calculate the **average annual returns** over several years, we use both the **geometric and arithmetic mean**.

In this Study, we analyze the so-called **total shareholder returns**, which include the **returns on investments** and the **dividend yields**.

As only **total return indices** capture both return on investments and dividend yields, our analysis is based on the **STOXX Europe 600**. The relevant total return index for Europe is called the **STOXX Europe 600 Gross Return ("STOXX Europe 600 GR")**.

The **observation period** is **15 years**. All ex-post returns are calculated using the **data as of the reference date 31 December 2024**.

The following slide serves as an introduction by showing the historical development of the **STOXX Europe 600 GR** as of **December 2018**. Additionally, the **EURO STOXX 50 Volatility ("VSTOXX")** is displayed for the same period. The **VSTOXX** serves as an indicator for the **stock market's expectations of volatility** and can thus be used as a risk measure. The **VSTOXX** is often named the "fear index", higher levels are typically associated with more turbulent markets.

The following slides show the historical shareholder returns for different holding periods between 31 December 2009, and 31 December 2024, based on the arithmetic and geometric mean. For the longest **observation period of 15 years** the average historical mean of the market return amounts to **8.9%**. Using geometrical averaging, we obtain a market return of **8.3%**.

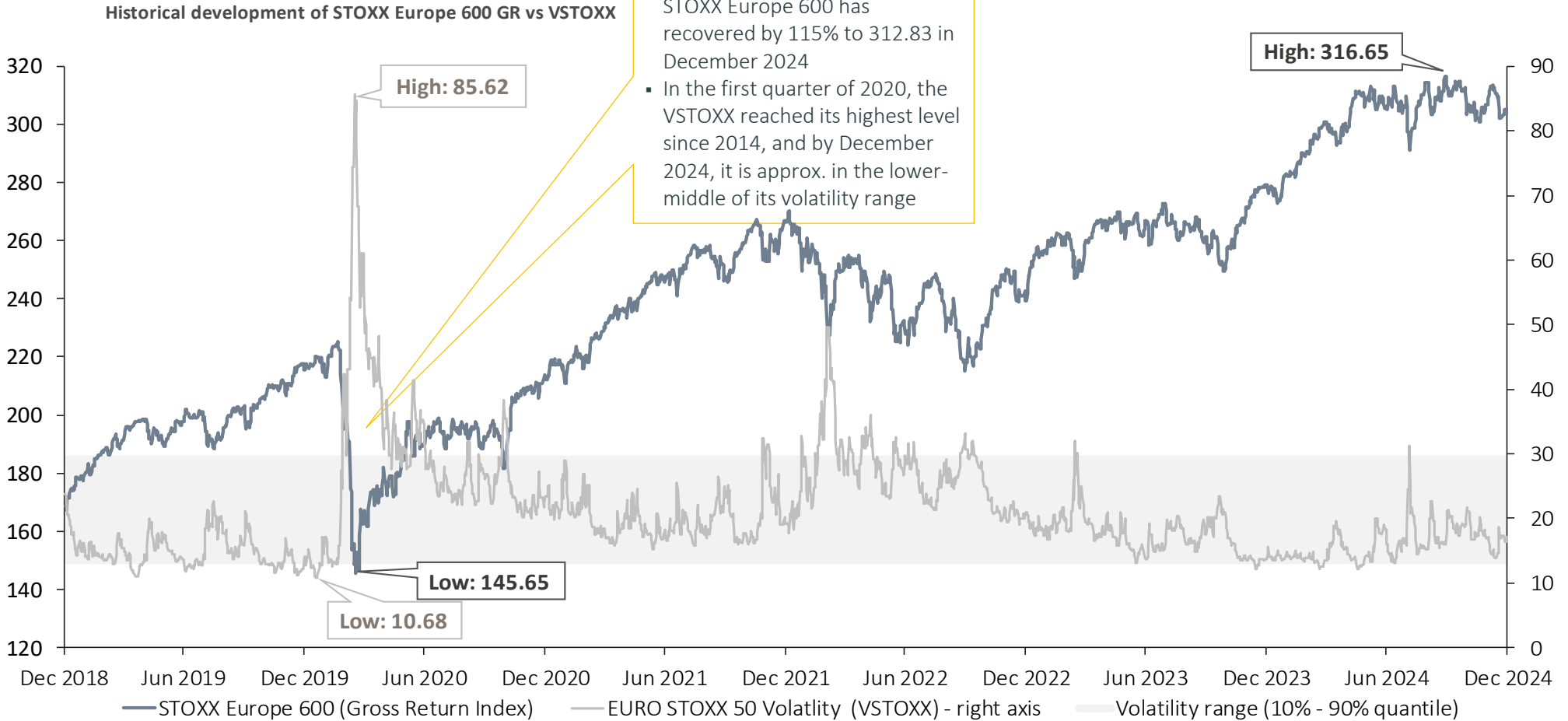
Please note that the historical market return calculations are based on actual index data points, whereas the implied market return and all sector calculations are based on the LSEG Eikon Aggregates App. Therefore, the comparability can be impeded by different aggregation and composition methodologies.

1. The German Stock Institute e.V. (DAI) developed the return triangle for DAX and EURO STOXX.

Following the COVID-19 crisis, the STOXX Europe 600 saw significant growth, reaching a new all-time high in Q4 2024, while volatility declined

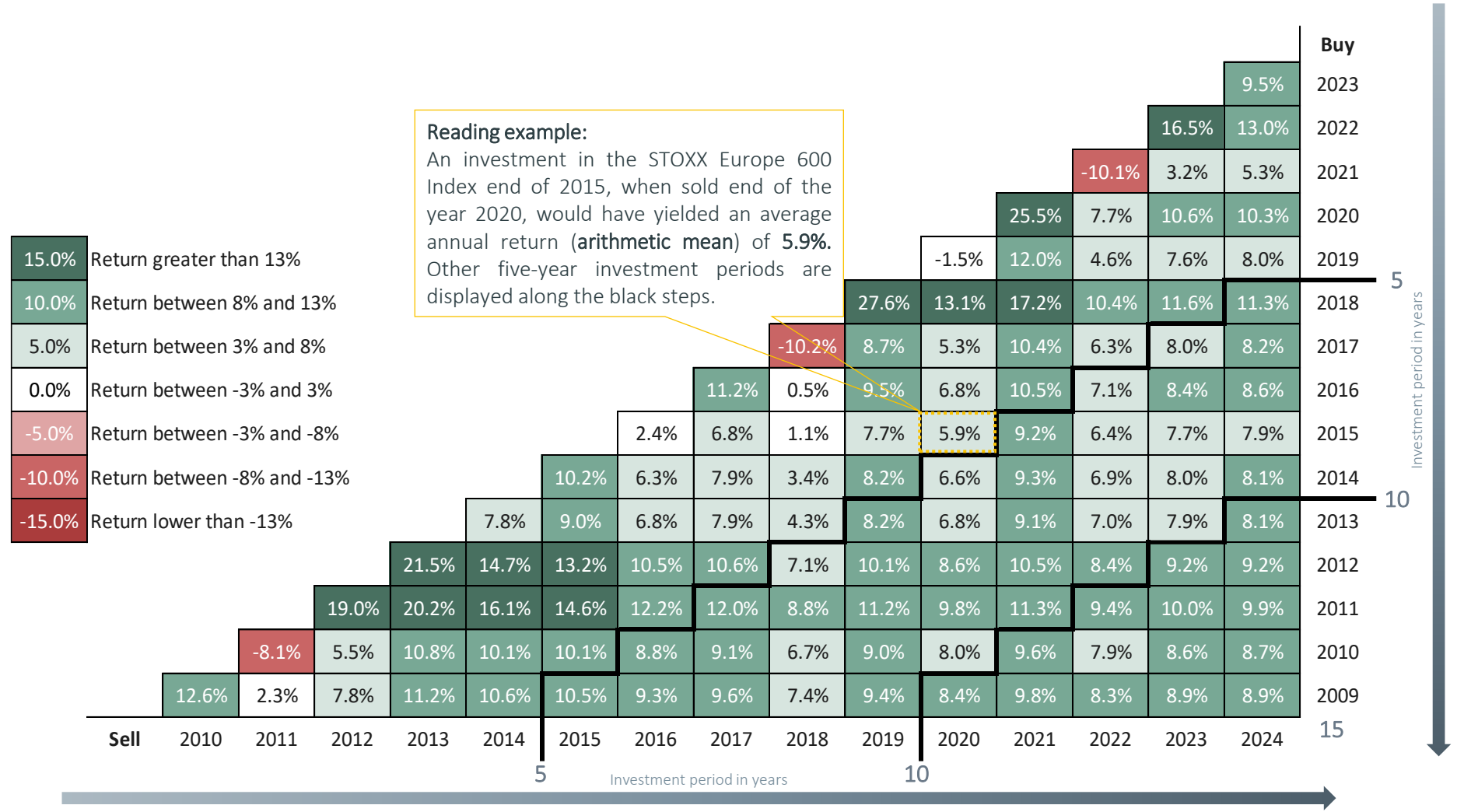
Historical development of STOXX Europe 600 GR vs VSTOXX

- In Q1 2020, the STOXX Europe 600 declined by more than 30% to 145.65 as a consequence of the COVID-19 crisis. Since then, the STOXX Europe 600 has recovered by 115% to 312.83 in December 2024
- In the first quarter of 2020, the VSTOXX reached its highest level since 2014, and by December 2024, it is approx. in the lower-middle of its volatility range



The strong performance of the STOXX Europe 600 over the past 12 months (9.5%) led to a significant increase in the arithmetic mean return of a 2021 investment, rising from 3.2% to 5.3%

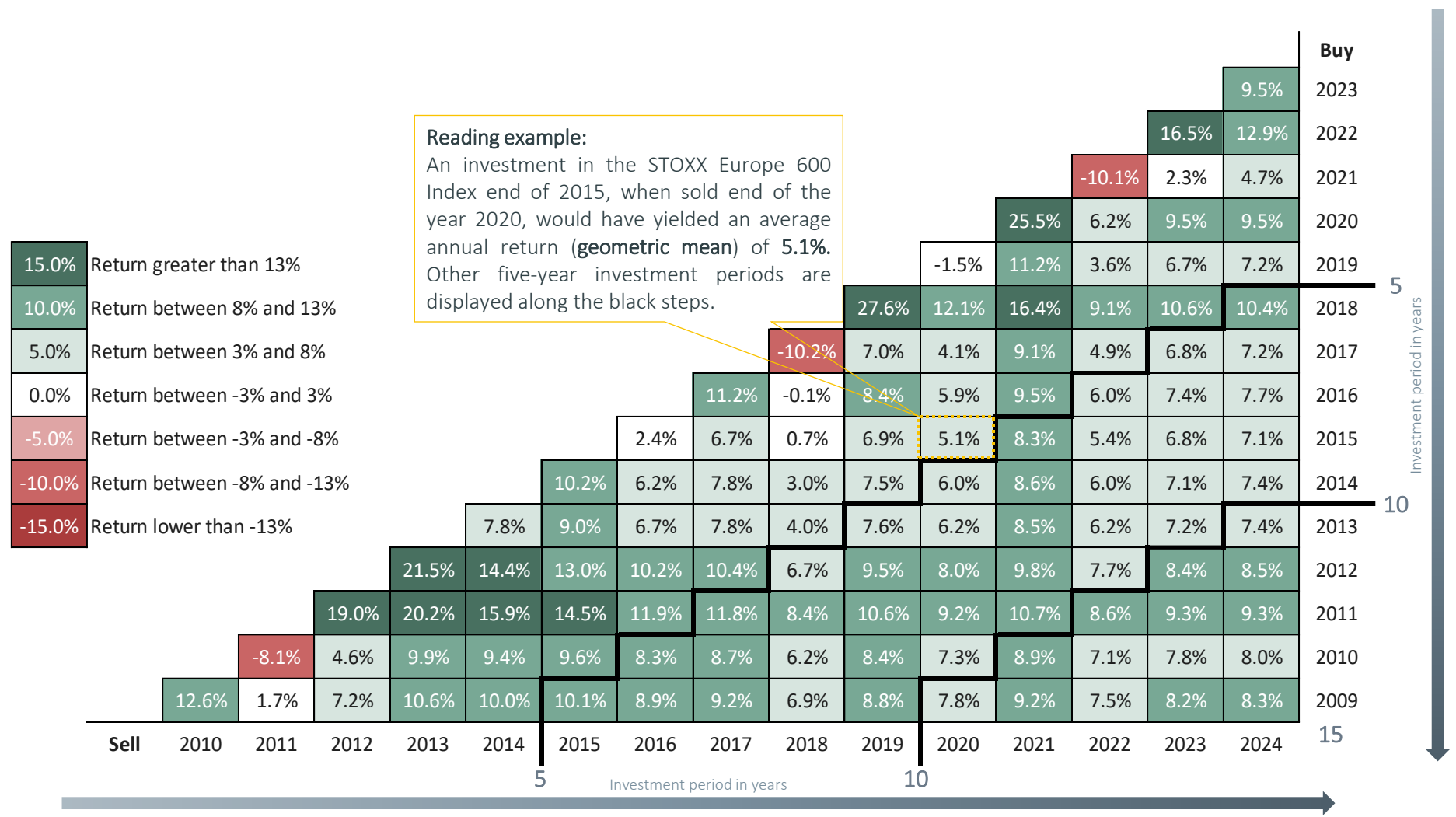
Arithmetic mean of historical market returns as of 31 December 2024, STOXX Europe 600 Performance Index, 2009-2024



Source: <https://www.dai.de/rendite-dreiecke/#undefined>

The strong performance of the STOXX Europe 600 over the past 12 months (9.5%) boosted the geometric mean return of a 2021 investment by 2.4 percentage points, increasing it to 4.7%

Geometric mean of historical market returns as of 31 December 2024, STOXX Europe 600 Performance Index, 2009-2024

















Source: <https://www.dai.de/rendite-dreiecke/#undefined>
















04

Betas

The Energy sector exhibits the highest unlevered beta, reflecting its strong sensitivity to economic cycles and persistent geopolitical uncertainties

Levered and unlevered beta factors by sector as of 31 December 2024 (5-years monthly)

Sector	Beta levered ¹⁾	Beta unlevered
 Financials	 1.21	n.a.
 Consumer Cyclicals	 1.18	 0.68
 Consumer Non-Cyclicals	 0.67	 0.45
 Healthcare	 0.77	 0.55
 Technology	 1.09	 0.61

Sector	Beta levered ¹⁾	Beta unlevered
 Utilities	 0.72	 0.42
 Energy	 1.12	 0.83
 Basic Materials	 1.08	 0.79
 Industrials	 1.17	 0.66
 Real Estate	 1.21	 0.75

Sector specific debt ratio, leverage and rating

		Financials ²⁾	Consumer Cyclicals	Consumer Non-Cyclicals	Healthcare	Technology	Utilities	Energy	Basic Materials	Industrials	Real Estate
5-years 2019-2024 monthly	Debt ratio ³⁾	67.3%	50.2%	49.4%	38.4%	52.1%	60.3%	37.8%	33.8%	52.2%	46.1%
	Leverage	206.0%	100.8%	97.5%	62.5%	108.8%	151.7%	60.7%	51.1%	109.3%	85.7%
	Rating	BBB+	BBB+	BBB-	BBB	BBB+	BBB-	BB-	BBB-	BBB	BBB-

1. The levered beta of the market does empirically not necessarily exactly amount to 1.00 due to the exclusion of statistically insignificant betas. We observe a levered beta for the market of 1.00.

2. The debt illustration of the companies of the Financials sector only serves informational purposes. We will not implement an adjustment to the company's specific debt (unlevered) because a bank's indebtedness is part of its operational activities and economic risk. Therefore, a separation of operational and financial obligations is not possible. In addition, bank specific regulations about the minimum capital within financial institutions let us assume that the indebtedness degree is widely comparable. For that reason, it is possible to renounce the adaptation of levered betas.

3. The debt ratio corresponds to the debt-to-total capital ratio.

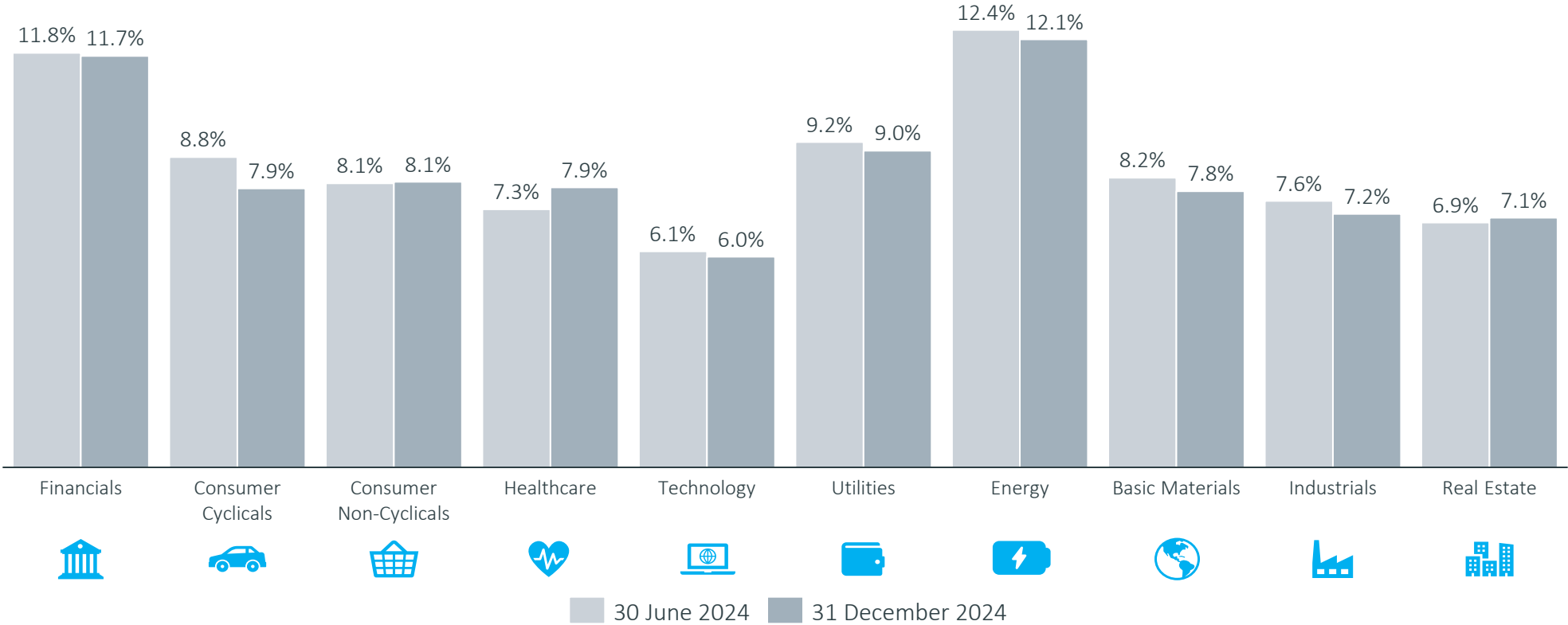
05

Sector returns

a. Implied returns (ex-ante analysis)

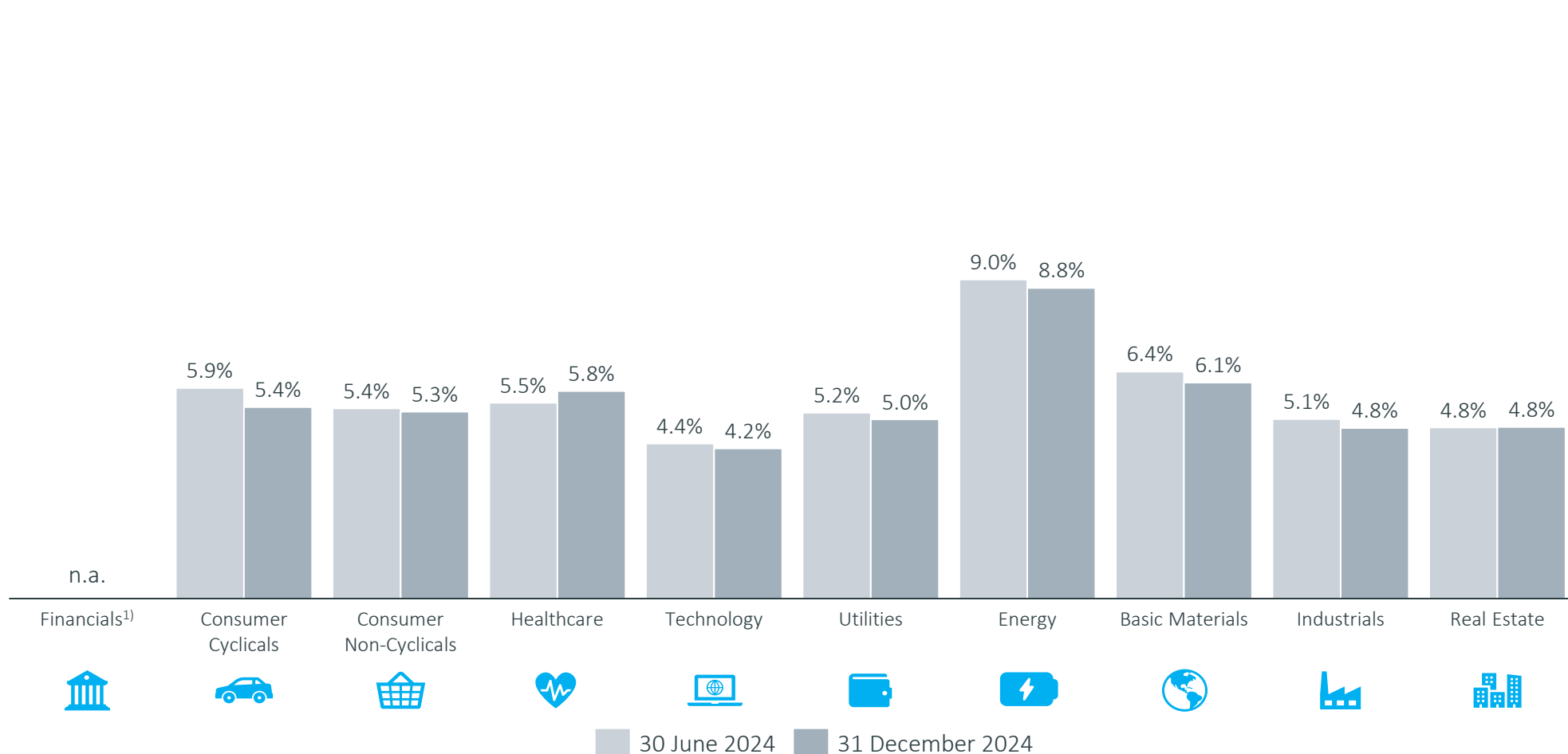
Implied levered returns decreased across most sectors, while Real Estate and Healthcare recorded the largest gains of 0.6%-points, primarily driven by lower stock prices

Implied levered returns by sector, 31 December 2024, vs. 30 June 2024



The implied unlevered returns remained largely stable over the past six months, with the Healthcare sector being the only one to exhibit an increase due to lower valuations

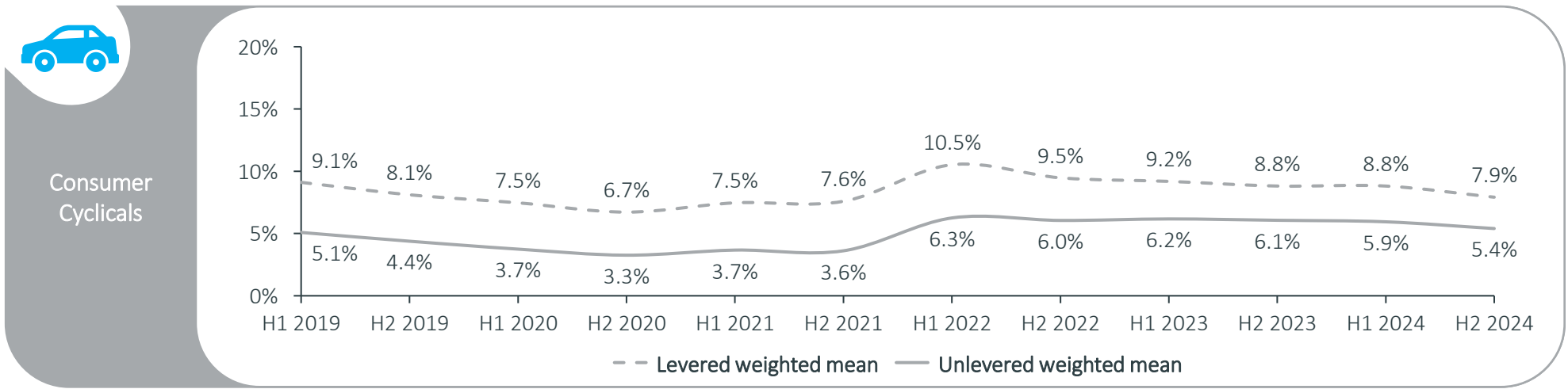
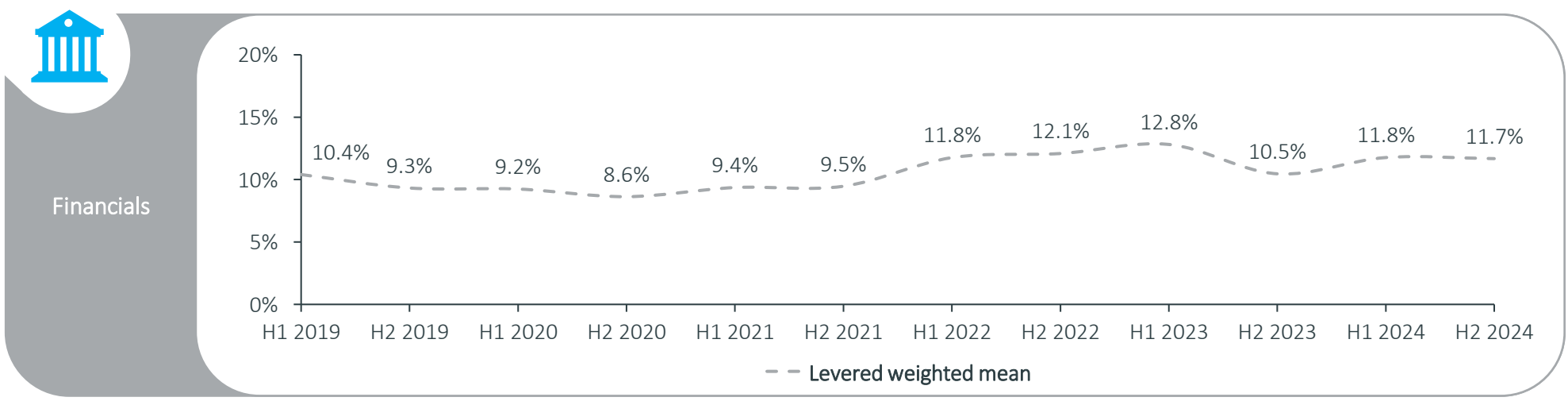
Implied unlevered returns by sector, 31 December 2024, vs. 30 June 2024



1. No unlevered returns are reported for the Financial sector, as debt is part of operating activities.

Earnings estimates for Consumer Cyclicals fell faster than stock prices, lowering implied returns, while Financials' implied returns remain steady due to high, albeit slightly declining, interest rates

Implied levered and unlevered sector returns since H1 2019

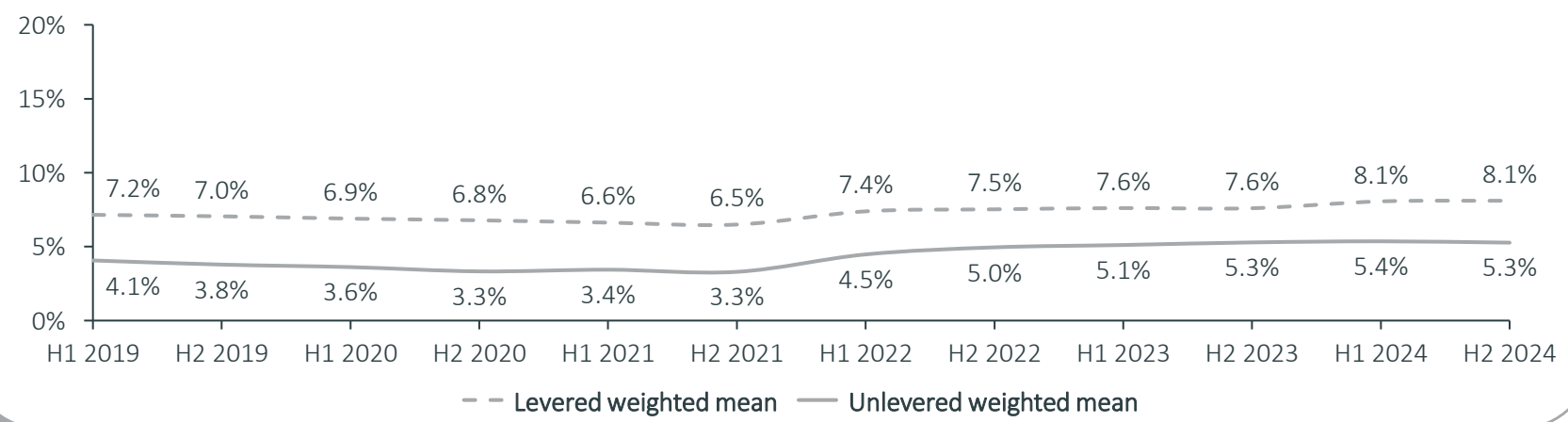


Implied returns for Consumer Non-Cyclicals stayed stable with steady stock prices and earnings estimates, while Healthcare rose on higher earnings estimates amid declining stock prices

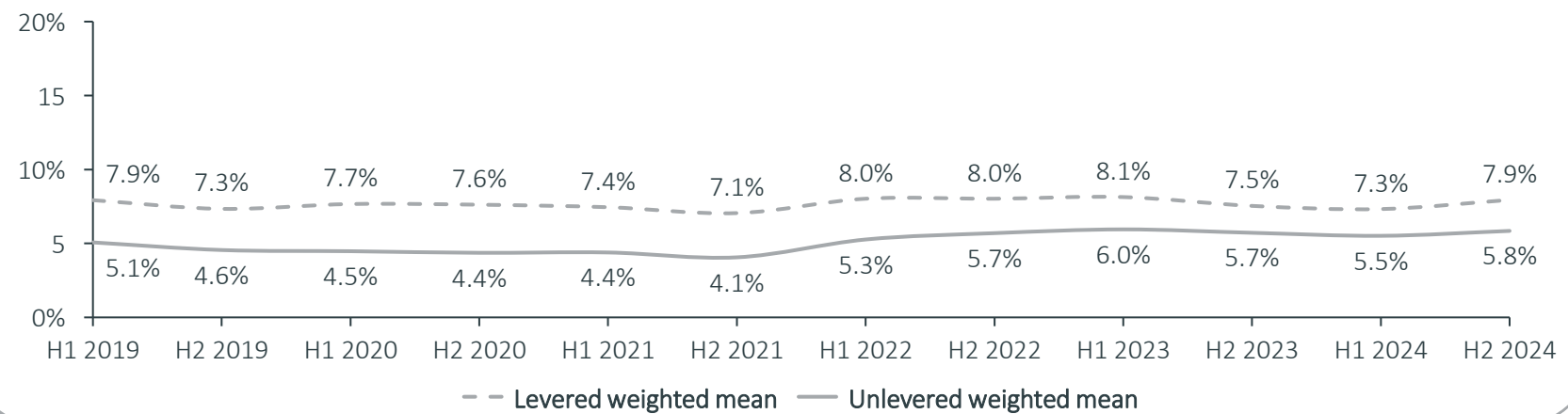
Implied levered and unlevered sector returns since H1 2019



Consumer Non-Cyclicals



Healthcare

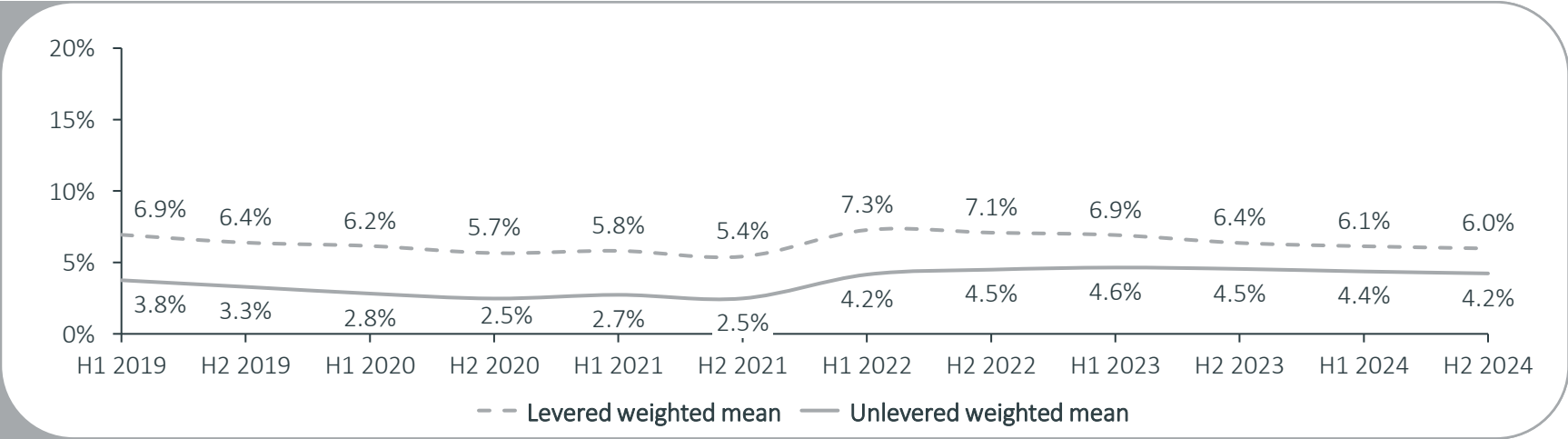


Implied returns for the Technology and Utilities sectors saw a modest decline, reflecting the ECB's gradual shift toward looser monetary policy

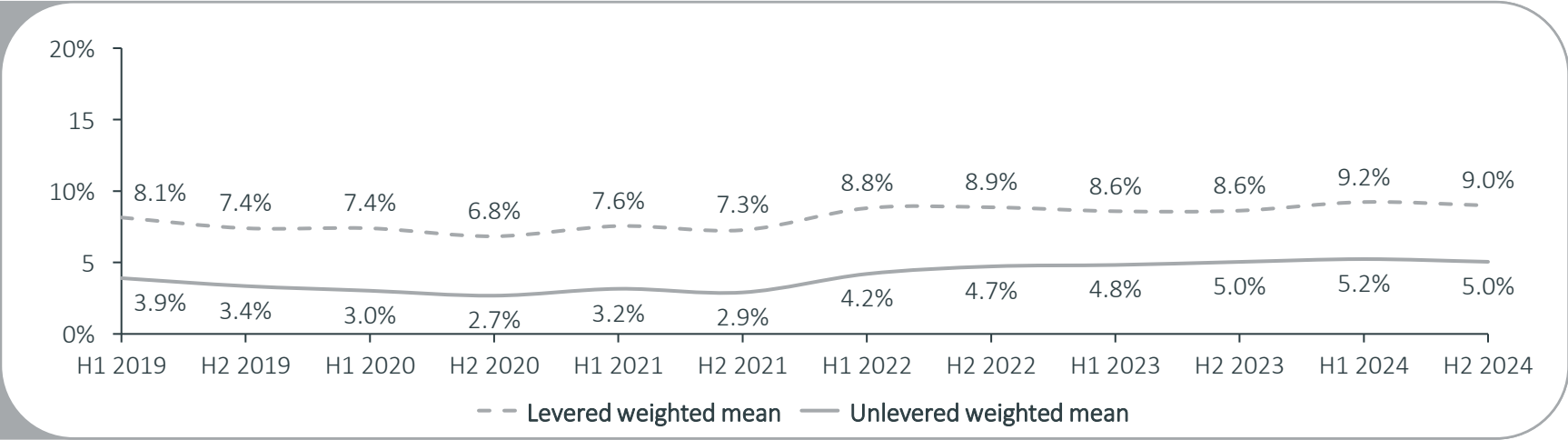
Implied levered and unlevered sector returns since H1 2019



Technology

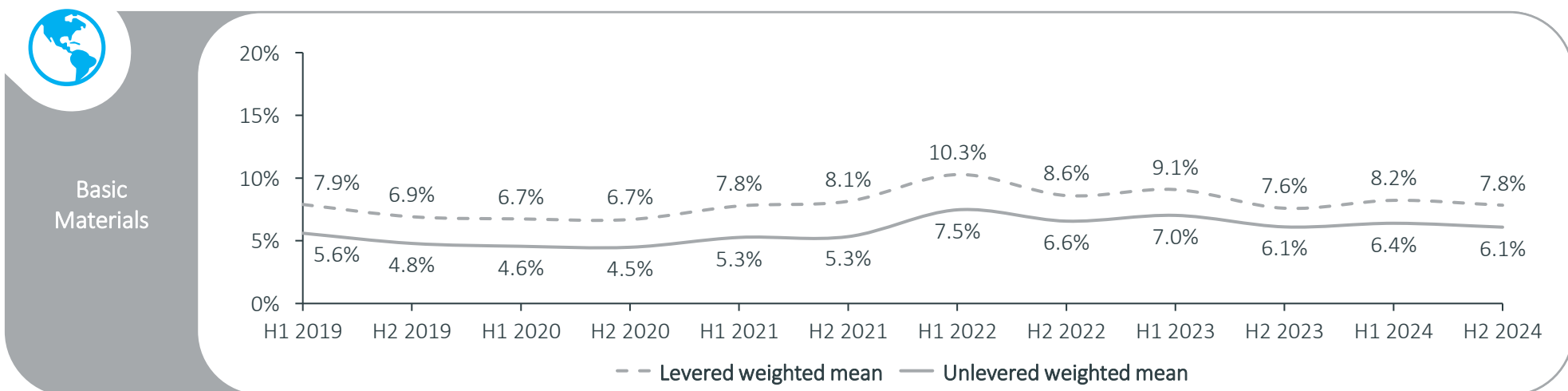
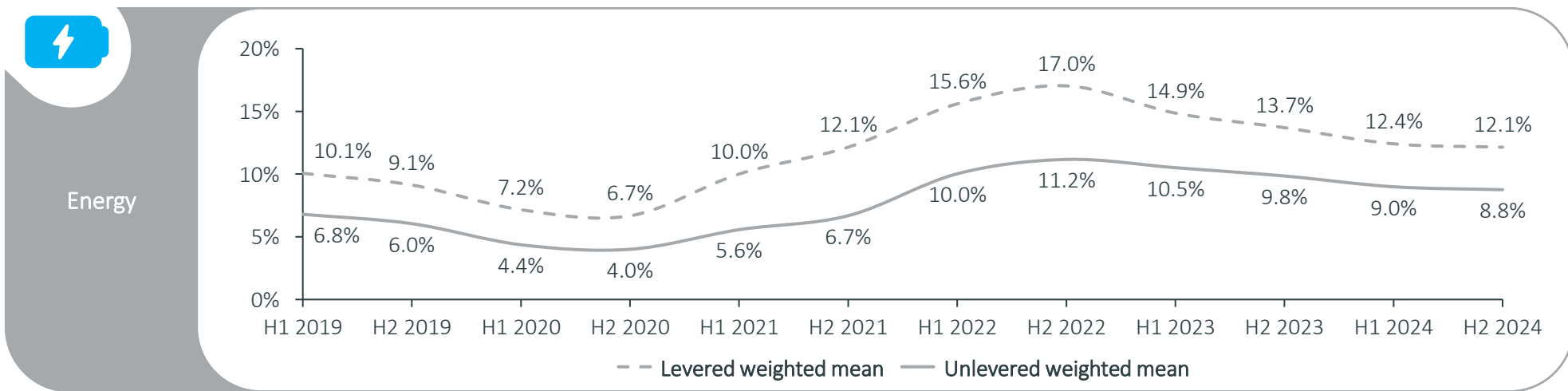


Utilities



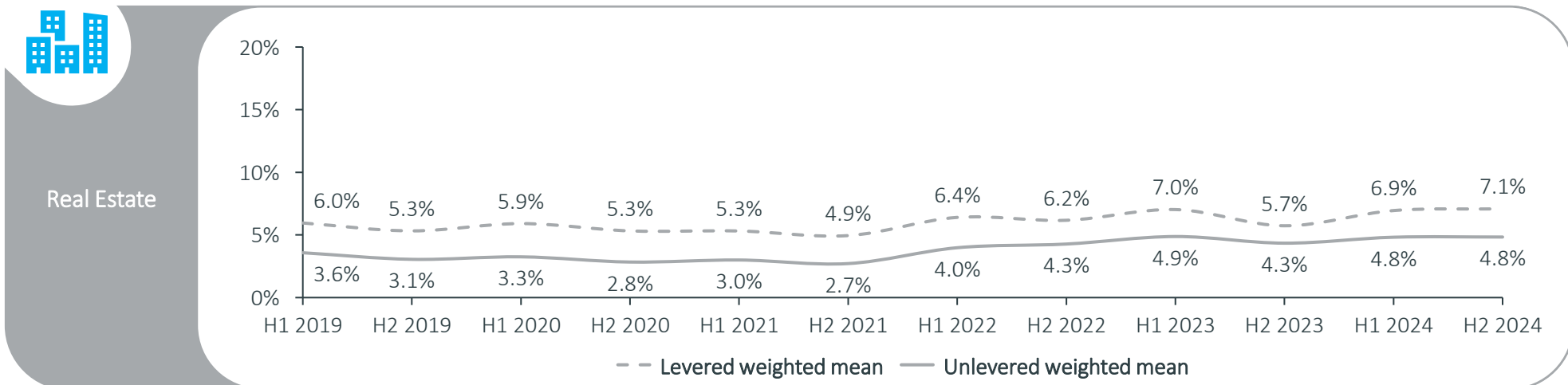
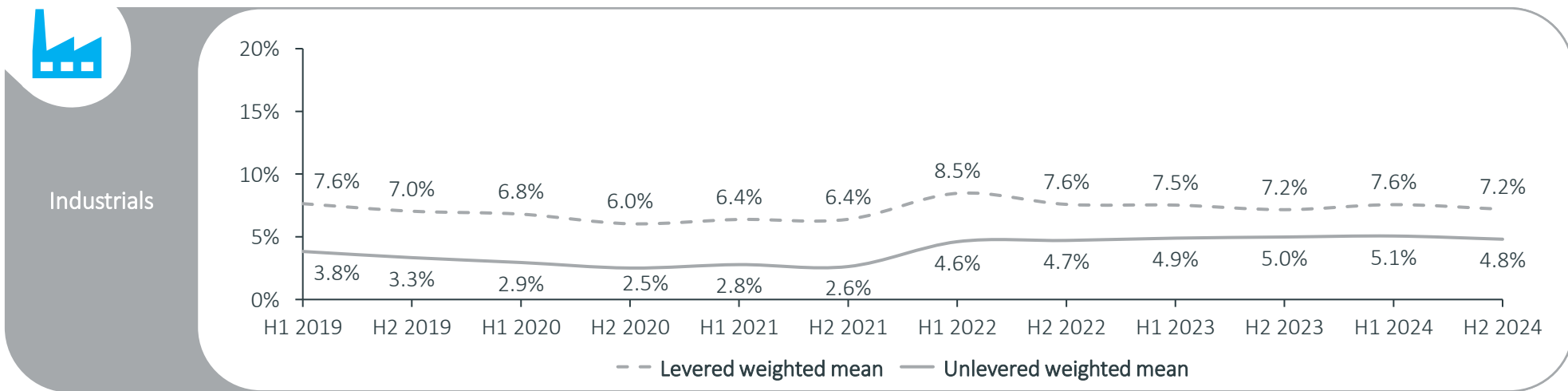
Despite a decrease in market capitalization, the Energy and Basic Materials sectors continue to exhibit declining implied returns due to weak earnings estimates, driven by low demand

Implied levered and unlevered sector returns since H1 2019



Industrials implied levered returns as stock prices outperformed optimistic earnings, while Real Estate’s implied returns rose on higher earnings estimates while stock prices stagnated

Implied levered and unlevered sector returns since H1 2019



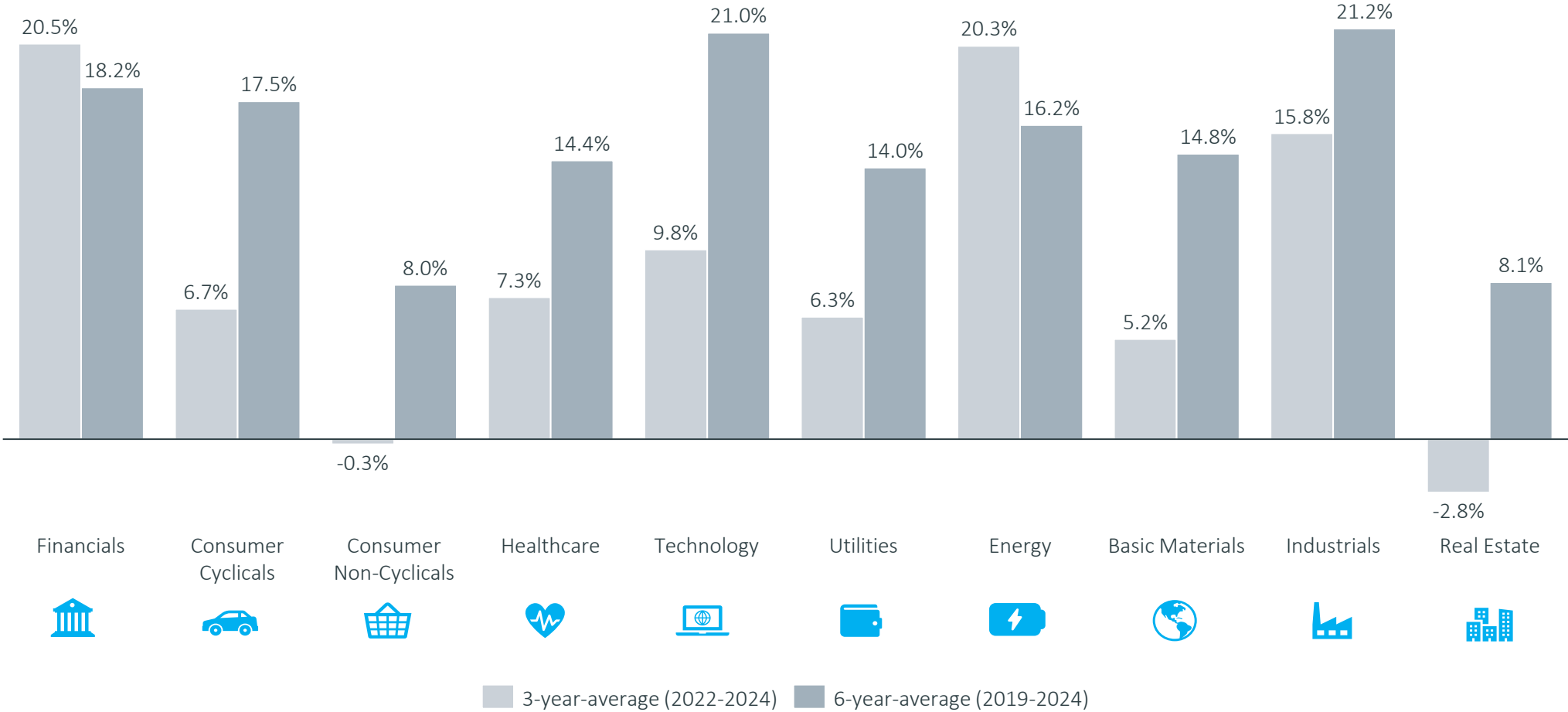
05

Sector returns

b. Historical returns (ex-post analysis)

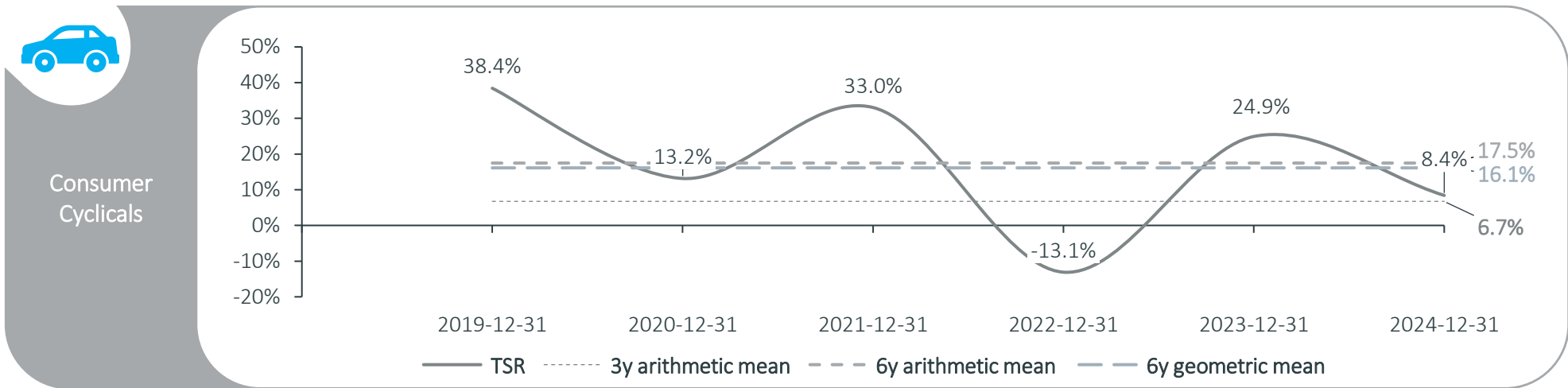
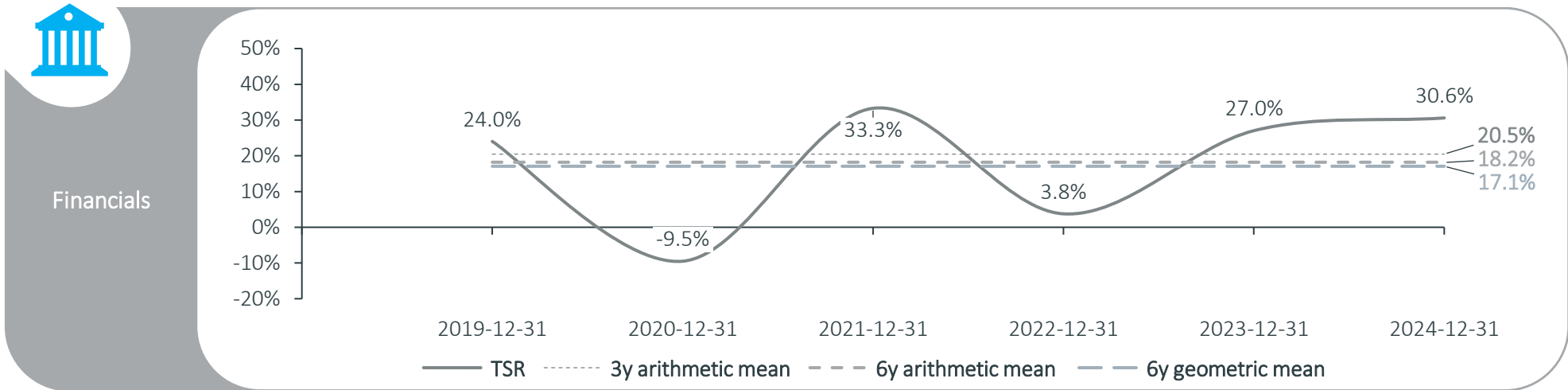
While the 3-year average is lower than the 6-year average except for Financials and Energy, this reflects global tensions and the strong post-COVID rebound included in the 6-year period

Three- and six-year-average historical sector returns as of 31 December 2024



The Financials sector continued to benefit from high interest rates, whereas the Consumer Cyclical sector fell short of last year's performance due to persistent inflation and low consumer spending

Historical sector returns since 2019

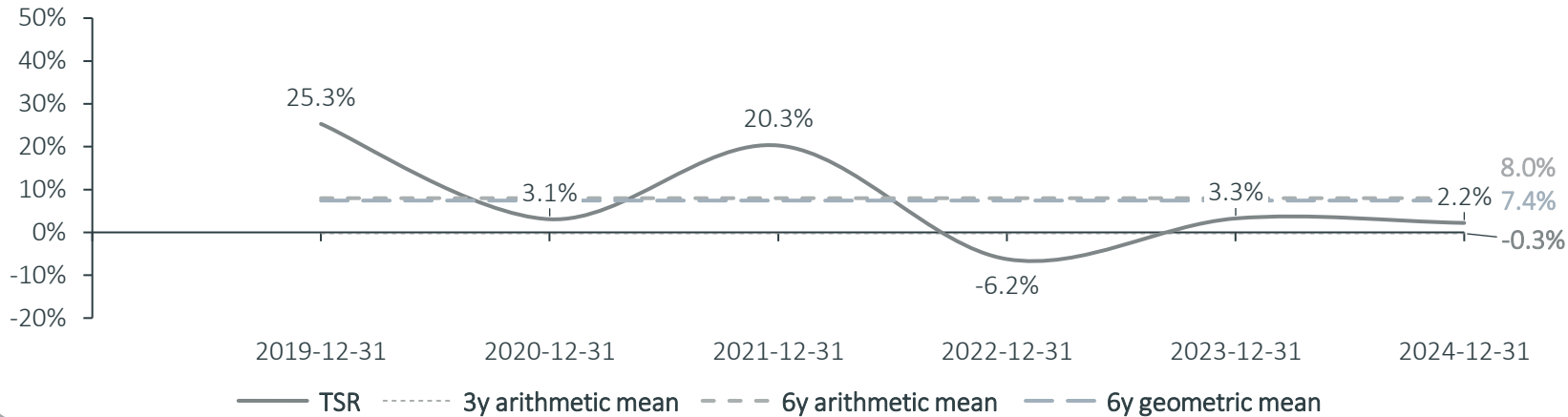


Inflation and low consumer spending have also weighed on earnings and stock prices in the Consumer Non-Cyclicals and Healthcare sectors, driving returns below the 6-year average

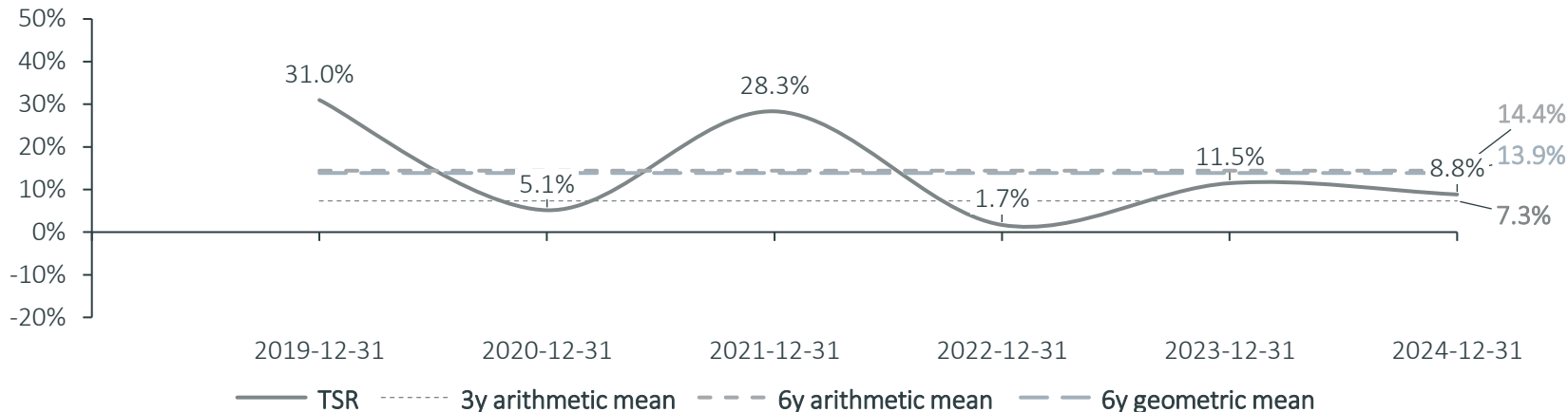
Historical sector returns since 2019



Consumer Non-Cyclicals



Healthcare

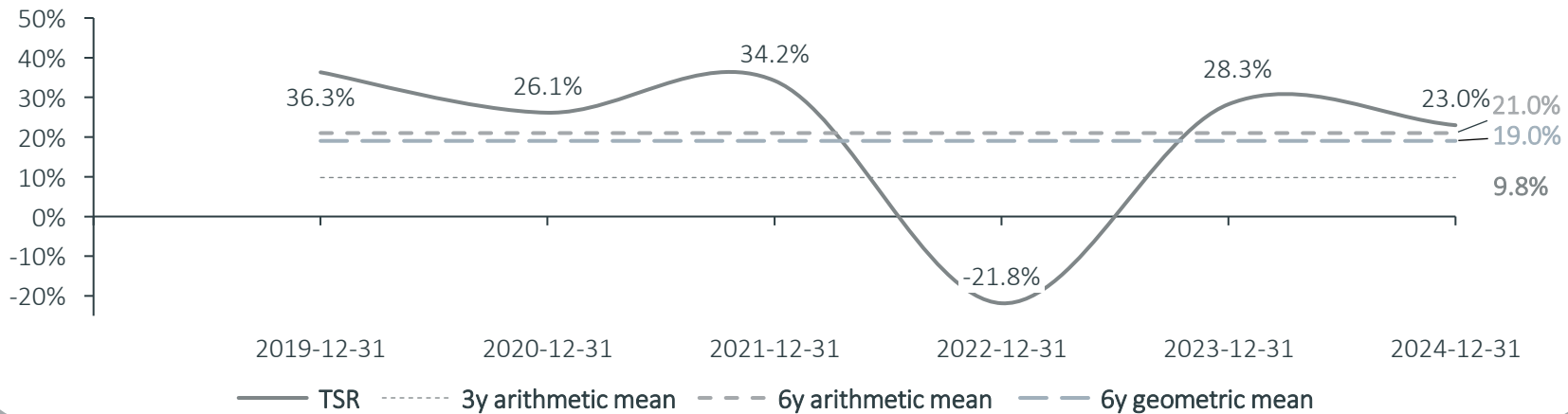


The Technology sector posted above-average returns due to stable valuations and strong revenue growth, while the Utilities sector underperformed due to high energy prices and stagnant demand

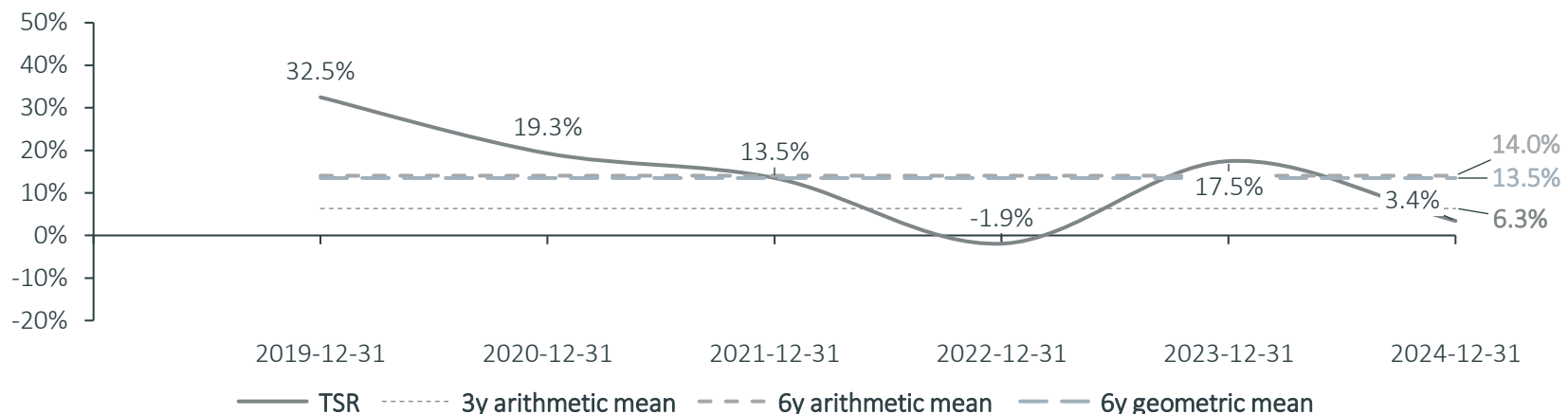
Historical sector returns since 2019



Technology

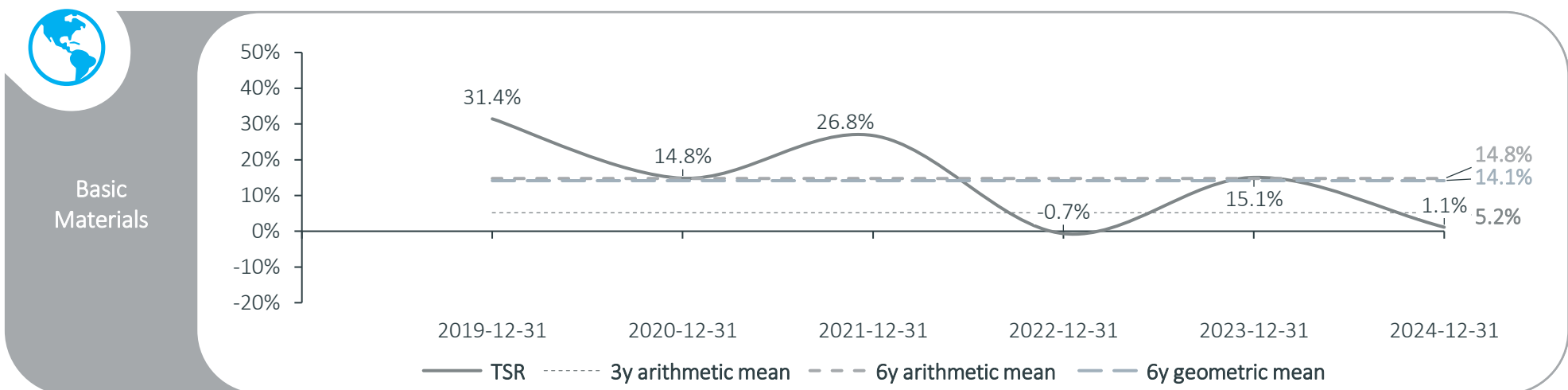
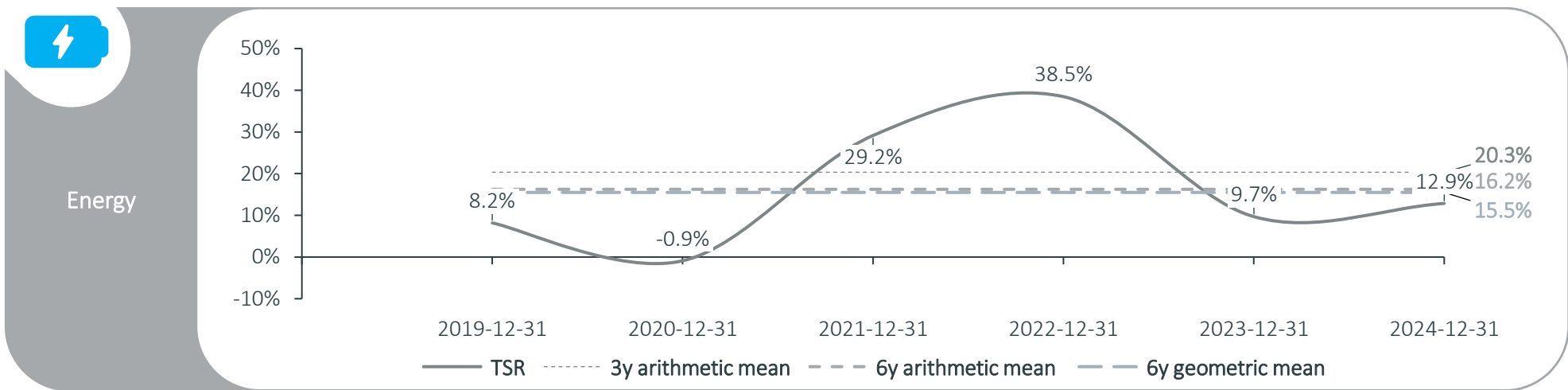


Utilities



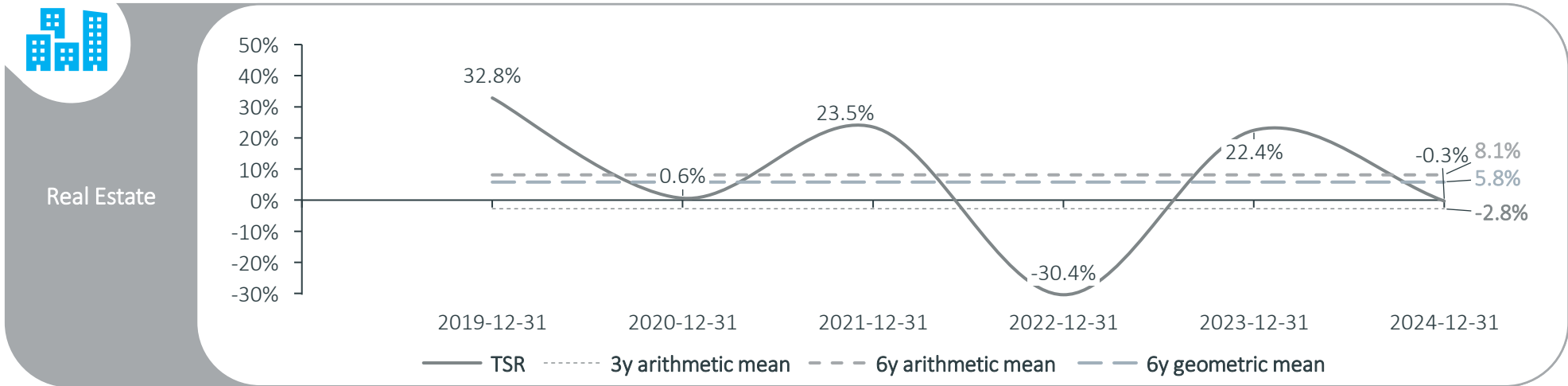
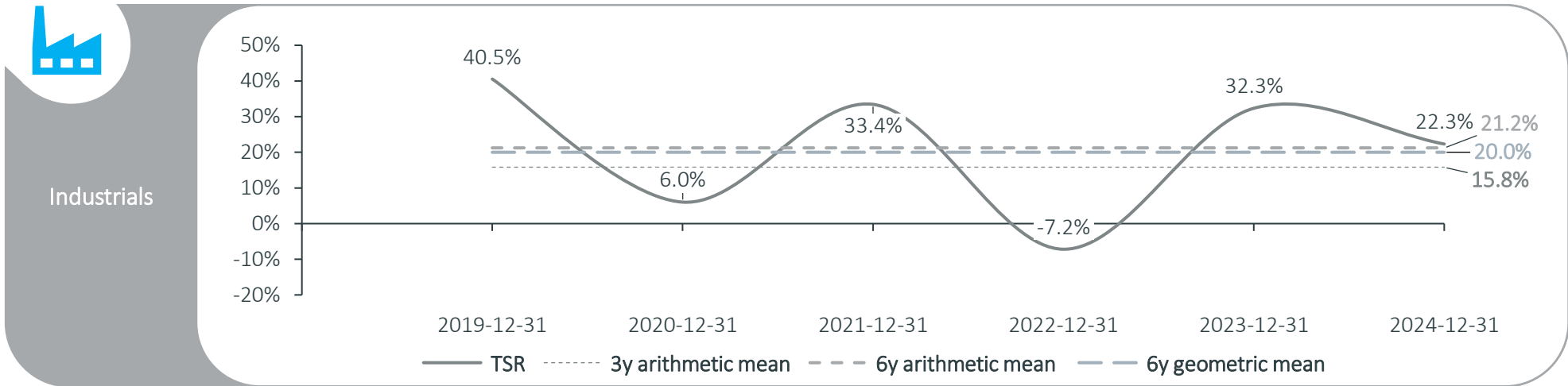
The Energy sector benefited from high prices but faced low demand and weakening stock prices, while the Basic Materials sector struggled with high costs and low demand

Historical sector returns since 2019



Industrials returns reverted to the mean yet stayed above average due to revenue growth and improved margins, while Real Estate posted low returns due to higher for longer interest rates

Historical sector returns since 2019

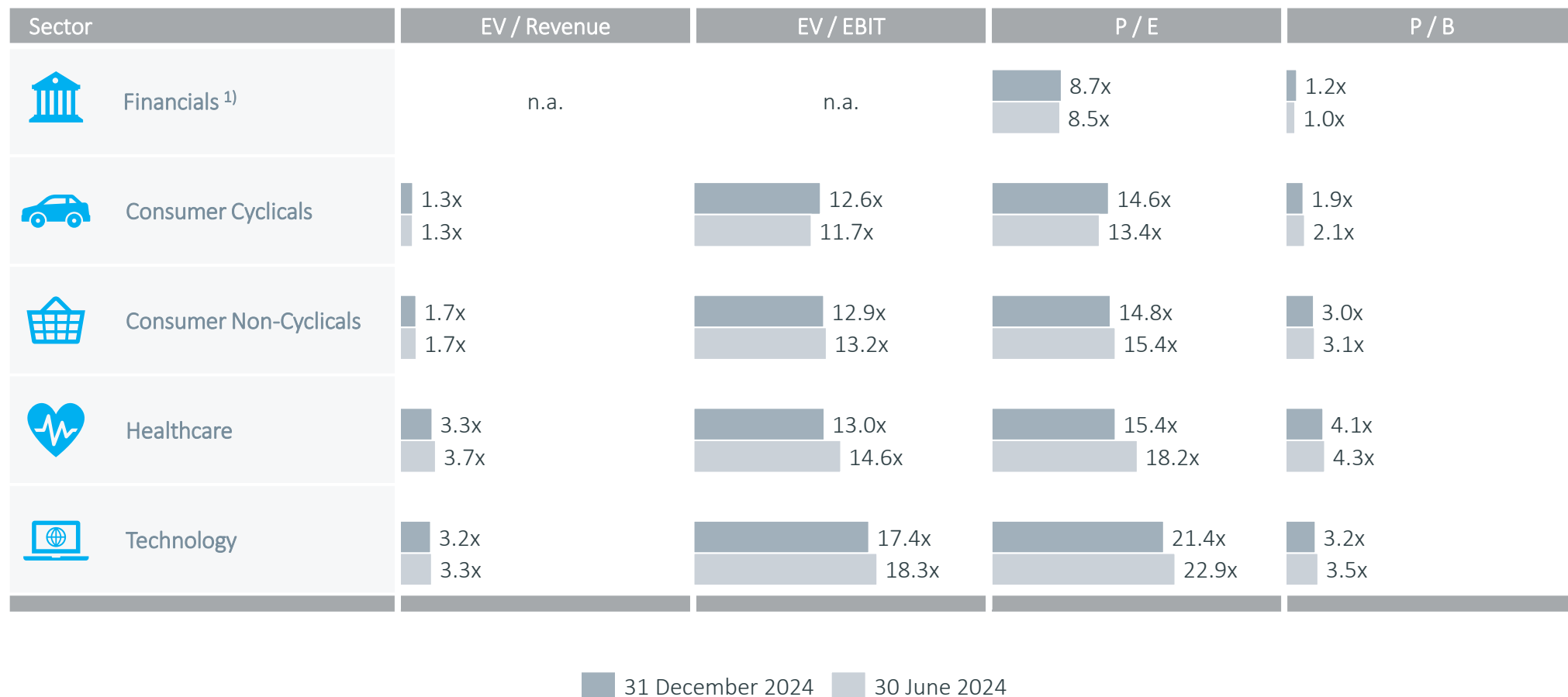


06

Trading multiples

Consumer Cyclical valuations improved as earnings estimates weakened relative to stock prices, whereas Healthcare valuations declined as stock prices decreased relative to earnings estimates







Median forward multiples by sector, 31 December 2024, and 30 June 2024



1. For companies in the Financials sector, Revenue- and EBIT-Multiples are not meaningful and thus are not reported.

Optimistic earnings projections and robust growth potential contributed to an increase in Industrials valuation multiples











Median forward multiples by sector, 31 December 2024, and 30 June 2024

Sector	EV / Revenue	EV / EBIT	P / E	P / B
 Utilities	1.6x 1.6x	11.6x 11.7x	11.9x 11.9x	1.3x 1.6x
 Energy	0.7x 0.8x	6.2x 5.9x	8.0x 8.1x	1.1x 1.3x
 Basic Materials	1.2x 1.2x	11.2x 11.3x	14.0x 14.3x	1.6x 1.8x
 Industrials	1.6x 1.5x	14.1x 14.0x	17.2x 17.1x	3.2x 3.3x
 Real Estate	15.6x 16.0x	20.5x 23.5x	14.2x 15.0x	0.8x 0.9x
 Europe	1.8x 1.8x	11.8x 11.6x	13.0x 13.4x	2.0x 2.0x

■ 31 December 2024 ■ 30 June 2024

Technology ranks highest due to innovation-driven growth potential, while Energy ranks lowest, reflecting its strong correlation with prevailing economic weakness

Sector multiples ranking based on median, 1yf as of 31 December 2024

	EV/Revenue 1yf	EV/EBIT 1yf	P/E 1yf	P/B LTM	Ø Ranking
 Financials	n.a.	n.a.	9	8	8.5
 Consumer Cyclicals	7	6	5	5	6.4
 Consumer Non-Cyclicals	4	5	4	4	4.9
 Healthcare	2	4	3	1	2.6
 Technology	3	2	1	3	2.1
 Utilities	5	7	8	7	6.6
 Energy	9	9	10	9	9.1
 Basic Materials	8	8	7	6	6.9
 Industrials	6	3	2	2	3.6
 Real Estate	1	1	6	10	3.3

The Technology sector has the highest valuation level of all sectors

The P/B multiple of the Utilities sector ranks 7th highest in a sector comparison. Overall, the average ranking of the Utilities sector is 6.6, indicating a medium valuation level.

1. Multiples are ranked from highest to lowest values: 1 – highest (dark green), 9/10 – lowest (red).

Appendix

Background and approaches

Government bonds of European countries with AAA-rating (Germany, Luxembourg and the Netherlands) are used to derive risk-free rates for Europe

Risk-free rate

The **risk-free rate** is a return available on a security that the market generally regards as free from risk of default. It serves as an input parameter for the **CAPM** in order to determine the risk-adequate cost of capital.

The risk-free rate is a yield which is obtained from **long-term government bonds** of European countries with top-notch ratings. As of the reference date, the AAA-rated countries in the Eurozone included Germany, Luxembourg and the Netherlands. The European Central Bank (ECB) publishes – on a daily basis – the parameters needed to determine the yield curve using the **Svensson method**.¹⁾ By using interest rate data from different maturities, a **yield curve** can be estimated for fictitious zero-coupon bonds (spot rates) for a period of up to 30 years. Based on the respective yield curve, a **uniform risk-free rate** is derived under the assumption of present value equivalence to an infinite time horizon.

To compute the risk-free rate for a specific reference date we used an average value of the daily yield curves of the **past three months**. This method **avoids a misleading semblance of precision** and is recognized in court proceedings.²⁾

1. European Central Bank
(https://www.ecb.europa.eu/stats/financial_markets_and_interest_rates/euro_area_yield_curves/html/index.en.html)

2. The Institute of Public Auditors (Institut der Wirtschaftsprüfer, IDW) in Germany also recommends this approach.

The concept of implied cost of capital recently gained momentum

Market returns and market risk premium: Implied returns

The **future-oriented** computation of **implied market returns** and **market risk premiums** is based on profit estimates for public companies and return calculations. This approach is called ex-ante analysis and allows us to calculate the “**implied cost of capital**”.

The **ex-ante method** offers an **alternative** to the **ex-post approach** of calculating the cost of capital by means of a regression analysis through the **CAPM**. The ex-ante analysis method seeks cost of capital which represent the **return expectations of market participants**. The approach assumes that the estimates of financial analysts reflect the expectations of the capital market.

The concept of **implied cost of capital** recently gained momentum. For example, when it was recognized by the German *Fachausschuss für Unternehmensbewertung* “**FAUB**”.¹⁾ It is acknowledged that implied cost of capital capture the **current capital market situation** and are thus able to reflect the effects of the **current interest rate environment**.

Furthermore, recent **court rulings** with regards to appraisal proceedings appreciate the forward-looking nature of **implied cost of capital**. As of the **reference date**, it offers a more insightful perspective compared to the exclusive use of ex-post data.

In the analysis, we use – a simplified annual formula – the formula of the Residual Income Valuation Model by *Babbel*:²⁾

$$r_t = \frac{NI_{t+1}}{MC_t} + \left(1 - \frac{BV_t}{MC_t}\right) * g$$

1. cf. Castedello/Jonas/Schiesl/Lenckner, Die Marktrisikoprämie im Niedrigzinsumfeld – Hintergrund und Erläuterung der Empfehlung des FAUB (WPg, 13/2018, p. 806-825).
2. cf. Babbel, Challenging Stock Prices: Share prices and implied growth expectations (Corporate Finance, n. 9, 2015, p. 316-323, especially p. 319).
3. Analyst consensus forecasts for the next twelve months are applied.

With the following parameter definitions:

r_t = Cost of equity at time t

NI_{t+1} = Expected net income in the following time period t+1³⁾

MC_t = Market capitalization at time t

BV_t = Book value of equity at time t

g = Projected growth rate

By solving the model for the cost of capital, we obtain the implied return on equity.⁴⁾ Since *Babbel's* model does not need any explicit assumptions except for the growth rate it turns out to be **robust**. We source all data (i.e. expected annual net income, market capitalization, and book value of equity, etc.) of the analyzed companies from the data supplier LSEG. As a typified growth rate, we apply the European Central Bank target inflation rate of **2.0% as a typified growth rate**.

We determine the **implied market returns** for the STOXX Europe 600. We consider this index as a valid approximation for the European market. Subtracting the risk-free rate from the implied market returns results in the implied market risk premium.

To determine the appropriate market risk premium for valuation purposes, it is also important to take into account historical returns and volatility. Especially in times of crisis it may make sense to apply an average market risk premium over several periods instead of a reference date value.

4. cf. Reese, 2007, Estimation of the cost of capital for evaluation purposes; Aders/Aschauer/Dollinger, Die implizite Marktrisikoprämie am österreichischen Kapitalmarkt (RWZ, 6/2016, p. 195 – 202); ValueTrust, DACH Capital Market Study 31 December 2024.

Betas are calculated based on regressions and adjusted to take the capital structure into account

Betas

Beta is used in the **CAPM** and also referred to as beta coefficient or beta factor. Beta is a measure of **systematic risk** of a security of a specific company (**company beta**) or a specific sector (**sector beta**) in comparison to the market. A beta of less than 1 means that the security is theoretically less **volatile** than the market. A beta of greater than 1 indicates that the security's price is more volatile than the market.

Beta factors are estimated based on **historical returns of securities** in comparison to an **approximate market portfolio**. Since a company valuation is **forward-looking**, it has to be examined which risk factors from the past also apply to the future, and to which extent. In valuing non-listed companies or companies without meaningful share price performance, it is common practice to use a beta factor from a group of comparable companies ("**peer group beta**"), a suitable sector ("**sector beta**") or one single listed company in the capital market with a similar business model and similar risk profile ("**pure play beta**"). Within this Capital Market Study, we have used **sector betas** which are computed as **arithmetic means of the statistically significant beta factors of all companies** of a particular sector.

The calculation of beta factors is usually accomplished through a **linear regression analysis**.

It is important to set a time period over which the data is collected (**benchmark period**), and whether daily, weekly or monthly returns (**return interval**) are analyzed. In practice, it is common to use **observation periods of two years** with the regression of **weekly returns** or **five years** with the regression of **monthly returns**.

In the CAPM, company specific **risk premiums** include **business risk**, and financial **risk**. The beta factor of levered companies ("**levered beta**") is usually higher compared to a company with an identical business model but without debt (due to financial risk). Hence, **changes in the capital structure** require an **adjustment of the betas** and therefore of the company specific risk premiums.

Various adjustment formulas are available to calculate the **unlevered beta**. We prefer to use the **adjustment formula by Harris/Pringle** which assumes a value-based financing policy, stock-flow adjustments without time delay, uncertain tax shields and a so-called **debt beta**. We calculate the debt beta based on the respective company's rating or the average sector rating (if a company's rating is not available) through the application of the **credit spread** derived from the expected cost of debt. We do not adjust the credit spread for unsystematic risks. Capital market data, in particular historical market prices, is provided by the data supplier LSEG Eikon and its Aggregates App. Due to data availability, we only apply the five-year observation period.

Implied sector returns simplify the calculation of the levered cost of equity

Sector returns: Implied returns

Besides the future-oriented calculation of **implied market returns**, we also calculate **implied returns for sectors**. This offers an **alternative** to and a simplification of the **ex-post analysis** of the subject company's cost of capital via the **CAPM**. Using this approach, the calculation of sector betas via regression analyses are not necessary.

The **implied sector returns** can be used as an **indicator** for the **sector specific levered cost of equity**, which already consider **sector specific leverage**.

The following return calculations are again based on the Residual Income Valuation Model by *Babbel*.¹⁾ The required data (i.e. net income, market capitalization, and book value of equity) are sourced from the data provider LSEG. With regards to profit growth, we assume a growth rate of 2.0%.

We unlever the implied returns with the following **equation** for the **cost of equity**²⁾ to take into account the specific leverage³⁾:

$$r_E^L = r_E^U + (r_E^U - R_f) * \frac{D}{E}$$

with:

$$\begin{aligned} r_E^L &= \text{Levered cost of equity} \\ r_E^U &= \text{Unlevered cost of equity} \\ R_f &= \text{Risk-free rate} \\ \frac{D}{E} &= \text{Debt}^4\text{-to-equity ratio} \end{aligned}$$

The **implied unlevered sector returns** serve as an indicator for the **aggregated and unlevered cost of equity** for **specific sectors**. The process of relevering a company's cost of capital to reflect a company specific debt situation (cf. calculation example on the next slide) can be accomplished without using the CAPM.

1. cf. Babbel, Challenging Stock Prices: Share prices and implied growth expectations (Corporate Finance, n. 9, 2015, p. 316-323, especially p. 319); cf. Aders/Aschauer/Dollinger, Die implizite Marktrisikoprämie am österreichischen Kapitalmarkt (RWZ, 6/2016, p. 195-202).

2. In situations in which the debt betas in the market are distorted, we would have to adjust these betas to avoid unsystematic risks. For simplification reasons, we deviate from our typical analysis strategy to achieve the enterprise value (Debt beta > 0) and assume that the cost of debt are at the level of the risk-free rate. This process is designed by the so-called Practitioners formula (uncertain tax shields, debt beta = 0), cf. Pratt/Grabowski, Cost of Capital, 5th ed., 2014, p. 253.

3. We assume that the cash and cash equivalents are used entirely for operational purposes. Consequently, we do not deduct excess cash from the debt.

4. "Debt" is defined as all interest-bearing liabilities. The debt illustration of the companies in the Financials sector only serves an informational purpose. We will not implement an adjustment to these companies' specific debt (unlevered) because their indebtedness is part of their operational activities and economic risk.

An exemplary calculation of relevered cost of equity to adjust for the company specific capital structure

Sector returns: Implied returns

Calculation example:

As of the reference date 31 December 2024, we observe the sector specific, levered cost of equity of **7.8%** (market-value weighted mean) in the European Basic Materials sector. Taking the sector-specific leverage into account, we derive an unlevered cost of equity of **6.1%**. For the exemplary company X, which operates in the European Basic Materials sector, the following assumptions were made:

- Debt-to-equity ratio of X: **40%**
- Risk-free rate: **2.46%**

Based on these inputs, we can calculate the relevered cost of equity for company X with the adjustment formula:

$$r_E^I = 6.1\% + (6.1\% - 2.46\%) * 40\% = 7.56\%$$

7.56% is the company's relevered cost of equity. In comparison, the levered cost of equity of the Basic Materials sector is **7.8%**, reflecting the sectors' higher average leverage.

Historical sector returns are calculated using market-weighted aggregated sector indices

Sector returns: Historical returns

In **addition** to **historical market returns**, we calculate **historical sector returns**. Our analysis contains **total shareholder returns** including **share price development** and the **dividend yield**.

We calculate **total annual shareholder returns as of 31 December** for every market-value weighted sector index of STOXX Europe 600. Our calculations comprise the time period between 2019 and 2024.

Since total annual shareholder returns tend to fluctuate to a great extent, their explanatory power is limited. Therefore, we do not only calculate the 1-year market-value weighted means, but 3-year (2022-24) as well as the 6-year (2019-24) averages.

The multiples approach can be used for company valuation

Trading multiples

Besides income-based valuation models (earnings value, DCF), the **multiples approach** offers a practical approach for an enterprise value estimation. The multiples method estimates a subject company's value **relative** to another company's value. The enterprise value is derived by multiplying a reference value (revenue or earnings values are frequently used) of the company by the respective multiples of **comparable companies**.

Within this Study, we calculate the following **multiples for the sectors indices** as well as **for the European market**:

- Revenue-Multiples (“**EV¹/Revenue**“)
- EBIT-Multiples (“**EV¹/EBIT**“)
- Price-to-Earnings-Multiples (“**P/E**“)
- Price-to-Book Value-Multiples (“**P/B**“)

Multiples are presented for the reference dates 31 December 2024 and 30 June 2024. The reference values are based on one-year forecasts of analysts (so called forward multiples, “**1yf**“). Solely the Price-to-Book Value-Multiples are calculated with book values as of the reference dates. We present **median** values.

We present historical multiples starting as of 31 December 2018 in the appendix and update the applied multiples **semi-annually at the predefined reference date (as of 31 December and as of 30 June)**.

For the purpose of **simplification**, we exclude negative multiples and multiples in the highest quantile (95%). The multiples in the lowest quantile (5%) build the lower limit.

We source the data (i.e. market capitalization, revenue, EBIT, etc.) from the data provider LSEG Eikon. Based on the availability of data, especially in terms of forecasts, the number of companies underlying each specific multiple varies.

Additionally, we present a **ranking table** of the sector multiples. Sector multiples are sorted from highest to lowest for each analyzed multiple. The resulting score in the ranking is displayed in the table and visualized by a color code that assigns a dark **green color** to the **highest rank** and a **red color** to the **lowest rank**. Thus, a green colored high rank indicates a high valuation level, whereas a red colored low rank suggests a low valuation level. We then aggregate the rankings and calculate an average of all single rankings for each sector multiple. This is shown in the right column of the ranking table. This **average ranking** indicates the overall **relative valuation levels** of the sectors when using multiples.

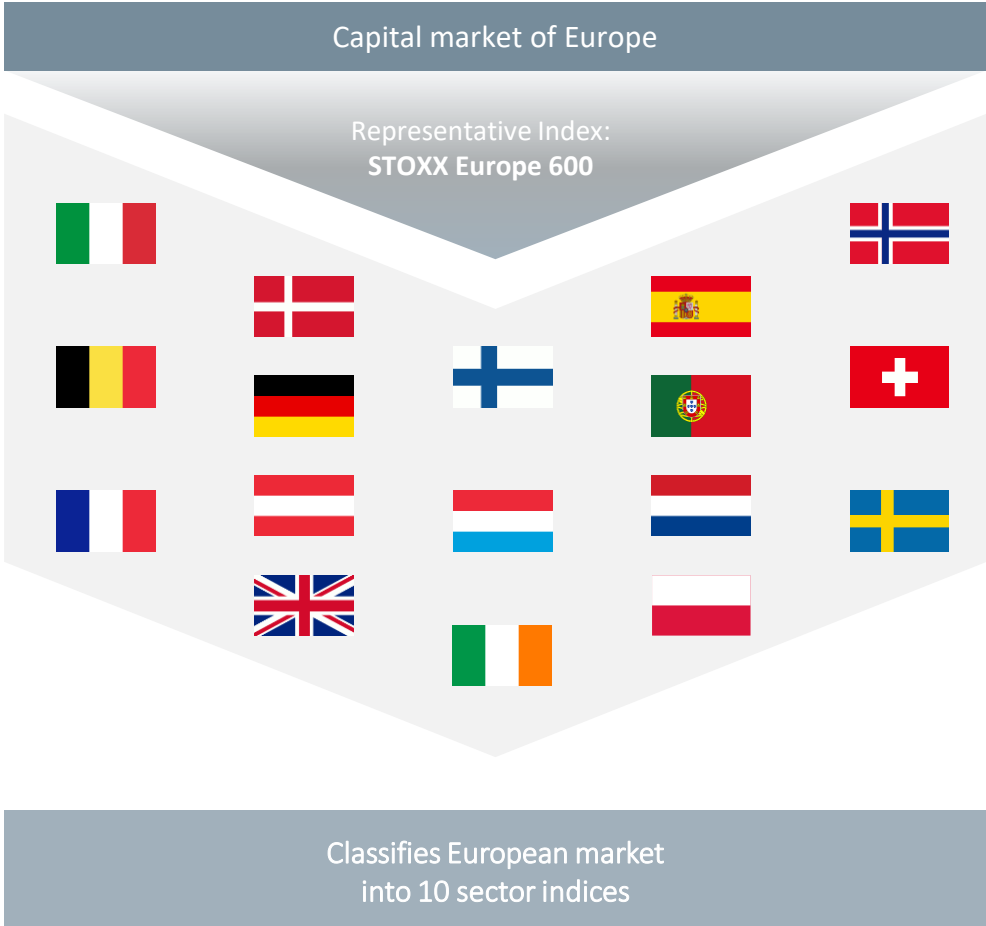
1. Enterprise value

Appendix

Composition of the sectors as of 31 December 2024

The selected European capital market index includes 600 publicly listed companies, which are distributed across ten distinct sector indices

Sector indices for Europe



The sector indices aim to cover the **entire capital market of Europe**. Therefore, this Study contains all equities of the **STOXX Europe 600** as listed in the LSEG Eikon Aggregates App.¹⁾ The STOXX Europe 600 Index represents large, mid and small capitalization companies across **17 countries of the European region**: Austria, Belgium, Denmark, Finland, France, Germany, Ireland, Italy, Luxembourg, the Netherlands, Norway, Poland, Portugal, Spain, Sweden, Switzerland and the United Kingdom.

The **ten sector indices** for this Study are:

- Financials
- Consumer Cyclicals
- Consumer Non-Cyclicals
- Healthcare
- Technology
- Utilities
- Energy
- Basic Materials
- Industrials
- Real Estate

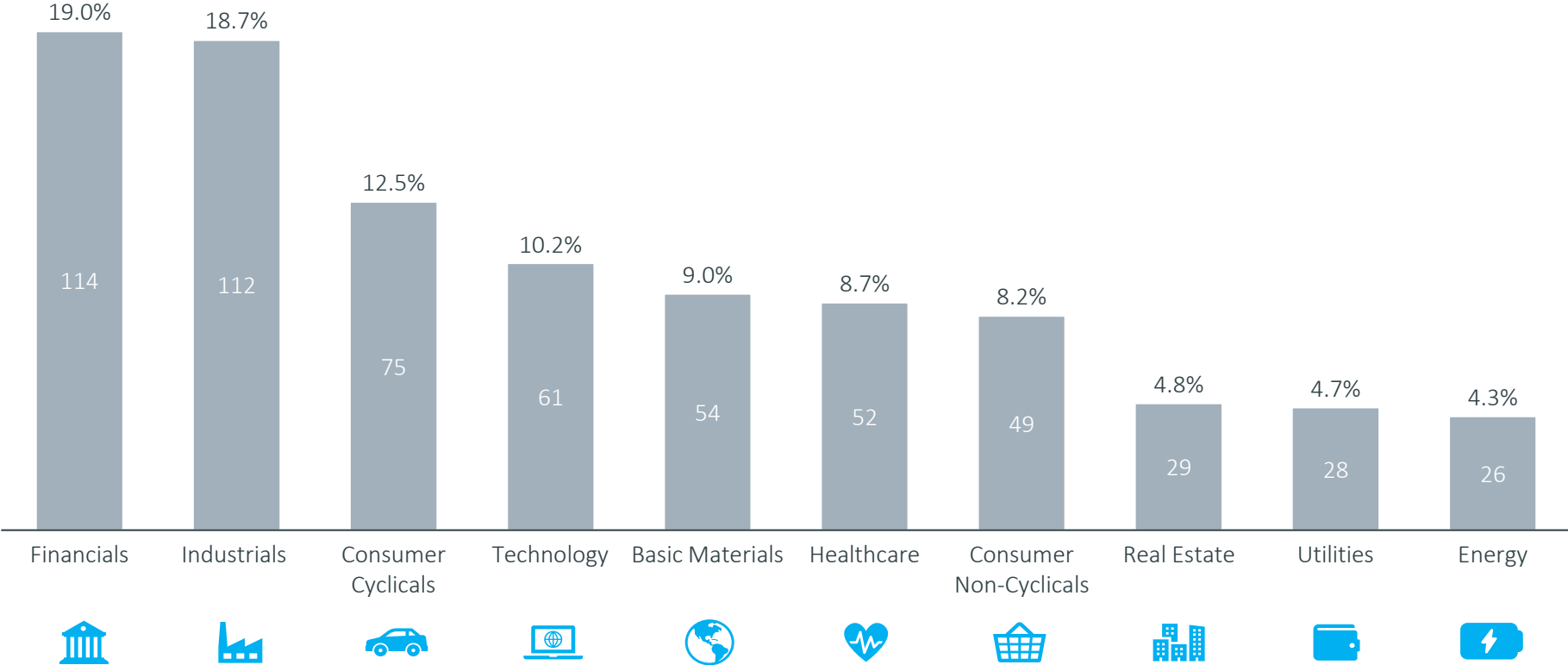
sector indices



1. The LSEG Eikon Aggregates App offers analyst forecasts and historical values of key financials on an aggregated sector level

The Industrials, Financials, and Consumer Cyclicals sectors together account for approximately half of the European companies included in the STOXX Europe 600

Sector indices of STOXX Europe 600 as of 31 December 2024 (Number and percentage distribution of the 600 companies)



Financials

Europe Capital Market Study

Financials

3I GROUP PLC.	CAIXABANK SA	LLOYDS BANKING GP.PLC.	TALANX AKTGSF.
ABN AMRO BANK NV	CEMBRA MONEY BANK N ORD	LONDON STOCK EX.GP.PLC.	TP ICAP GROUP PLC.
ABRDN PLC.	COMMERZBANK AG	LUNDBERGFÖRETAGEN AB	TRYG A/S
ADMIRAL GROUP PLC.	CREDIT AGRICOLE SA	M&G PLC.	UBS GROUP
AEGON LTD.	CVC CAPNS.PLC.	MAN GROUP PLC.	UNICREDIT
AGEAS SA	DANSKE BANK A/S	MEDIOBANCA BC.FIN SA	UNIPOL ASSICURAZIONI SPA
AIB GROUP PLC.	DEUTSCHE BANK AG	MUNCH.RUECKVERSICHERUNGS	VZ HOLDING AG
ALLIANZ SE	DEUTSCHE BOERSE AG	NATWEST GROUP PLC.	WENDEL
AMUNDI	DIRECT LINE IN.GP.PLC.	NN GROUP	ZURICH INSURANCE GP.AG
ASR NEDERLAND	DNB ASA	NORDEA BANK AB	
ASSICURAZIONI GENERALI	EQT AB	NORDNET AB	
AVANZA BANK HOLDING AB	ERSTE GROUP BANK AG	PARTNERS GROUP HOLDING	
AVIVA PLC.	EURAZEO SE	PHNX.GHG.PLC.	
AXA	EURONEXT	PKO BANK SA	
AZIMUT HOLDING SPA	FINECOBANK SPA	PRUDENTIAL PLC.	
BALOISE HOLDING AG	GJDG.FORSIKRING ASA	PZU GROUP SA	
BANCA GENERALI	GROEP BRUSSEL LAMBERT NV	RAIFFEISEN BANK INTL.AG	
BANCA MEDIOLANUM SPA	HANNOVER RUCK.AG	RINGKJOBING LANDBOBANK	
BANCA MONTE DEI PASCHI	HARGREAVES LANSDOWN PLC.	SAMPO OYJ	
BANCO DE SABADELL SA	HELVETIA HOLDING AG	SANTANDER BANK POLSKA SA	
BANCO POPOLARE	HISCOX DI LTD.	SCHROEDERS PLC.	
BANCO SANTANDER SA	HSBC HOLDINGS PLC.	SCOR SE	
BANK OF IRELAND	IG GROUP HOLDINGS PLC.	SEB 'A' SA	
BANK PKA.KASA OPIEKI SA	INDUSTRIVARDEN AB	SOCIETE GENERALE SA	
BANKINTER SA	ING GROEP	SOFINA SA	
BANQUE CANTON.VE.	INTERMEDIATE CAP.GP.PLC.	SPB.1 SOR-NORGE ASA	
BARCLAYS PLC.	INTESA SANPAOLO	ST JAMES S PLACE PLC.	
BAWAG PSK BK.AG	INVESTEC PLC.	STD.CHARTERED PLC.	
BBV.ARG.T.SA	INVESTMENT AB LATOUR	STOREBRAND ASA	
BEAZLEY PLC.	INVESTOR AB	SVENSKA HANDBKN.'A' PLC.	
BNC.COMERCIAL PORTUGUES	JULIUS BAER GRUPPE AG	SWEDBANK AB	
BNP PARIBAS	JYSKE BANK AS	SWISS LIFE HOLDING AG	
BPE.DSNDRO.SPA	KBC GROEP NV	SWISS RE AG	
BPER BANCA	KINNEVIK 'B'	SWISSQUOTE GP.HLDG.LTD.	
BRIDGEPOINT GROUP WI	LEGAL & GENERAL GP.PLC.	SYDBANK A/S	

Source: LSEG

Consumer Cyclical and Consumer Non-Cyclicals (1/2)

Europe Capital Market Study

Consumer Cyclical

ACCOR
 ADIDAS AG
 ALLEGRO EU SA
 ASSA ABLOY AB
 AVOLTA AG
 B&M EUR.VAL.RET.PLC.
 BARRATT REDROW PLC.
 BAYER.MOTOREN WKE. AG
 BELLWAY PLC.
 BERKELEY GROUP HDG.PLC.
 BOLLORE SE
 BRUNELLO CUCINELLI SPA
 BURBERRY GROUP PLC.
 CANAL+ SA
 CARNIVAL PLC.
 CHRISTIAN DIOR SA
 CMPG.DES ETS.MICH.SCA
 COMPASS GROUP PLC.
 CONTINENTAL AG
 DIETEREN GROUP SA
 DR ING HC F PORSCHE AG
 ELECTROLUX AB
 ENTAIN PLC.
 EVOLUTION AB
 FERRARI NV
 GAMES WORKSHOP GP.PLC.
 GEBERIT AG
 GRAFTON GROUP UTS.PLC.
 GREGGS PLC.
 H&M HENNES & MAURITZ AB
 HERMES INTERNATIONAL
 HOWDEN JOINERY GP.PLC.
 HUSQVARNA AB
 ICTL.HOTELS GROUP PLC.
 INCHCAPE PLC.
 INDITEX SA
 ITV PLC.
 JD SPORTS FASHION PLC.
 KERING SA
 KINGFISHER PLC.
 KINGSPAN GROUP PLC.
 LA FRANCAISE DES JEUX SA
 LPP SA
 LVMH
 MERCEDES-BENZ GROUP AG
 MONCLER
 NEXT PLC.
 OCADO GROUP PLC.
 PANDORA A/S
 PEARSON PLC.
 PERSIMMON PLC.
 PLAYTECH PLC.
 PORSCHE AML.HLDG.SE
 PUBLICIS GROUPE SA
 PUIG BRANDS SA
 PUMA SE
 RATIONAL AG
 RENAULT SA
 RICHEMONT N SA
 SAINT GOBAIN
 SEB SA
 SIGNIFY NV
 SODEXO
 STELLANTIS NV
 SWATCH GROUP AG
 TAYLOR WIMPEY PLC.
 THULE GROUP
 TRAVIS PERKINS PLC.
 TUI AG
 UNIVERSAL MUSIC GROUP NV

VALEO SE
 VISTRY GROUP PLC.
 VOLKSWAGEN AG
 WHITBREAD PLC.
 WPP PLC.

Consumer Non-Cyclicals (1/2)

AARHUSKARLSHAMN AB
 ANHEUSER-BUSCH INBEV SA
 ASSOCIATED BRIT.FDS.PLC.
 AXFOOD AB
 BAKKAFROST ASA
 BARRY CALLEBAUT AG
 BEIERSDORF AG
 BRITISH AMER.TOB.PLC.
 BRITVIC PLC.
 CARLSBERG AS
 CARREFOUR SA
 CHOC.LINDT &SPRUENGLI AG
 COCA COLA HBC AG
 CRANSWICK PLC.
 DANONE
 DAVIDE CAMPARI MILANO NV
 DCC PLC.
 DIAGEO PLC.
 DINO POLSKA SA
 DSM FIRMENICH
 ESSITY AB
 GALDERMA GROUP AG
 GLANBIA PLC.
 HEINEKEN HOLDING PLC.
 HEINEKEN NV
 IMPERIAL BRANDS PLC.
 JDE PEETS NV
 JERONIMO MARTINS SA
 KERRY GROUP PLC.
 KESKO OYJ
 KON.AHOLD DLHZ.NV
 LAGERCRANTZ GROUP 'B' AB
 LIFCO B
 L'OREAL
 LOTUS BAKERIES NV

Source: LSEG

Consumer Non-Cyclicals (2/2) and Technology (1/2)

Europe Capital Market Study

Consumer Non-Cyclicals (2/2)

MARKS & SPENCER GP.PLC.
MOWI ASA
NESTLE AG
ORKLA ASA
PERNOD-RICARD
RECKITT BENCKISER GP.PLC
REDCARE PHARMACY NV
ROYAL UNIBREW A/S
SAINSBURY J PLC.
SALMAR ASA
SMITHS GROUP PLC.
TATE & LYLE PLC.
TESCO PLC.
UNILEVER PLC.

Healthcare

ALCON AG
ALK-ABELLO A/S
AMBU 'B'A/S
AMPLIFON SPA
ARGENX SE
ASTRAZENECA PLC.
BACHEM HOLDING AG
BAVARIAN NORDIC A/S
BAYER AG
BIOMERIEUX SA
CARL ZEISS MEDITEC AG
COLOPLAST A/S
CONVATEC GROUP PLC.
DEMANT A/S
DIASORIN
ELEKTA AB
ESSILORLUXOTTICA SA
EUROFINS SCIENTIFIC AG
FMC.AG
FRESENIUS
GALENICA SANTE
GENMAB A/S
GERRESHEIMER AG
GETINGE AB
GRIFOLS SA
GSK PLC.
HALEON
HIKMA PHARMS.PLC.
IPSEN SA
KON.PHILIPS ELTN.NA
LONZA GROUP AG
MERCK KGAA
NOVARTIS AG
NOVO NORDISK A/S
ORION OYJ

QIAGEN NV
RECORDATI INDUA.CHIMICA
ROCHE HOLDING AG
SANDOZ GROUP AG
SANOFI
SARTORIUS AG
SARTORIUS STEDIM BIOTECH
SECTRA AB
SIEGFRIED HOLDING AG
SIEMENS HEALTHINEERS
SMITH & NEPHEW PLC.
SONOVA HOLDING AG
STRAUMANN HOLDING AG
SWED.ORPHAN BIOVITRUM AB
TUBIZE FINANCIERE SA
UCB SA
ZEALAND PHARMA AS

Technology (1/2)

ADYEN NV
ALLFUNDS GROUP PLC.
ALTEN
AMADEUS IT GROUP
ASM INTERNATIONAL
ASML HOLDING NV
AUTO TRADER GROUP PLC.
BE SEMICONDUCTOR INDS.
BECHTLE AG
BT GROUP PLC.
CAPGEMINI SE
CD PROJECT RED SA
CELLNEX TELECOM
COMET HOLDING AG
COMPUTACENTER PLC.
CTS EVENTIM AG
DASSAULT SYSTEMES SE
DELIVERY HERO AG.
DEUTSCHE TELEKOM AG
ELISA OYJ
FORTNOX AB
FRENET AG
GN STORE NORD A/S
HALMA PLC.
HEMNET GROUP AB
HEXAGON AB
INFINEON TECHNOLOGIES AG
INFRASTRUTTURA WIRELESS
JUST EAT TAKEAWAY COM NV
KONINKLIJKE KPN NV
LOGITECH INTL.SA
MILLICOM INTL.CELU.SA
MYCRONIC AB
NEMETSCHKE AG
NOKIA OYJ

Technology (2/2), Utilities, Energy, and Basic Materials (1/2)

Europe Capital Market Study

Technology (2/2)

ORANGE SA
 PROSUS NV
 RELX PLC.
 REPLY SPA
 RIGHTMOVE PLC.
 RS GROUP PLC.
 SAP AG
 SCOUT24 SE
 SOFTCAT PLC.
 SOITEC
 SOPRA STERIA GROUP
 SPECTRIS PLC.
 STMICROELECTRONICS NV
 SWISSCOM
 TECAN GROUP AG
 TELAB.LM ERIC.
 TELE2 AB
 TELECOM ITALIA
 TELEFONICA SA
 TELENOR ASA
 TELIA COMPANY AB
 TEMENOS AG
 THE SAGE GROUP PLC.
 TIETOEVRY OYJ
 VODAFONE GROUP PLC.
 ZALANDO

Utilities

A2A SPA
 BKW
 CENTRICA PLC.
 DRAX GROUP PLC.
 E ON SE
 EDP RENOVAVEIS
 EDP SA
 ELIA GROUP SA
 ENDESA SA
 ENEL SPA
 ENGIE
 FORTUM OYJ
 HERA SPA
 IBERDROLA SA
 ITALGAS
 NATIONAL GRID PLC.
 NATURGY ENERGY GROUP SA
 NEOEN SA
 OERSTED A/S
 PENNON GROUP PLC.
 REDEIA CORPORACION SA
 RWE AG.
 SEVERN TRENT PLC.
 SSE PLC.
 TERNA RETE ELETTRICA NAZ
 UNITED UTILITIES GP.PLC.
 VEOLIA ENVIRONNEMENT
 VERBUND AG

Energy

AKER BP ASA
 BP PLC.
 ENAGAS SA
 ENI
 EQUINOR ASA
 FRONTLINE PLC.
 FUGRO C DUTCH CERT NV
 GALP ENERGIA SGPS
 GTT
 KONINKLIJKE VOPAK NV
 NESTE
 OMV AG
 ORLEN SA
 REPSOL YPF SA
 RUBIS
 SAIPEM
 SHELL PLC
 SIEMENS ENERGY AG
 SNAM SPA
 SUBSEA 7 SA
 TECHNIP ENERGIES NV
 TENARIS SA
 TOTALENERGIES SE
 VALLOUREC
 VAR ENERGI ASA
 VESTAS WINDSYSTEMS A/S

Basic Materials (1/2)

AKZO NOBEL NV
 ANGLO AMERICAN PLC.
 ANTOFAGASTA PLC.
 ARCELORMITTAL
 ARKEMA
 AURUBIS AG
 BASF SE
 BOLIDEN AB
 BRENNTAG SE
 BUZZI SPA
 CLARIANT AG
 COVESTRO AG
 CRODA INTERNATIONAL PLC.
 EMS-CHEMIE HOLDING AG
 EVONIK INDUSTRIES AG
 FLSMIDTH & CO.'B' A/S
 FUCHS SE
 GIVAUDAN SA
 GLENCORE PLC
 HEIDELBERG MATERIALS AG
 HENKEL PREFERENCE AG.
 HEXPOL AB
 HOLCIM AG
 HOLMEN AB
 HUHTAMAKI OYJ
 IMCD GROUP
 JOHNSON MATTHEY PLC.
 K+S AG
 KEMIRA OYJ
 KGHM POLSKA MIEDZ SA
 L AIR LQE.SC.ANYME.POUR
 LANXESS AG
 MONDI PLC.
 NORSK HYDRO ASA
 NOVOZYMES

Basic Materials (2/2) and Industrials (1/2)

Europe Capital Market Study

Basic Materials (2/2)

RIO TINTO PLC.
 ROCKWOOLA/S
 SANDVIK
 SIG GROUP AG
 SIKA AG
 SMITH (DS) PLC.
 SSAB AB
 STORA ENSO OYJ
 SVEN.CELL.AB.SCA
 SYENSQO NV
 SYMRISE AG
 UMICORE SA
 UPM-KYMMENE OYJ
 VERALLIA SA
 VIDRALA SA
 VISCOFAN SA
 VOESTALPINE AG
 WIENERBERGER AG
 YARA INTERNATIONAL ASA

Industrials (1/2)

A P MOLLER - MAERSK A/S
 AALBERTS NV
 ABB LTD N
 ACCELERON INDUSTRIES AG
 ACCIONA SA
 ACKERMANS & VAN HAAREN
 ACS ACTIV.CONSTR.Y SERV.
 ADDTECH AB
 ADECCO SA
 ADP
 AENA SME SA
 AIRBUS SE
 ALFA LAVAL AB
 ALSTOM SA
 ANDRITZ AG
 ARCADIS NV
 ASHTEAD GROUP PLC.
 ATLAS COPCO AB
 AZELIS GROUP NV
 BAE SYSTEMS PLC.
 BALFOUR BEATTY PLC.
 BEIJER REF AB
 BELIMO HOLDING AG
 BOUYGUES SA
 BUCHER INDUSTRIES AG
 BUNZL PLC.
 BUREAU VERITAS INTL.
 CARGOTEC CORP.
 DAIMLER TRUCK HOLDING AG
 DASSAULT AVIATION
 DEUTSCHE LUFTHANSA AG
 DEUTSCHE POST AG
 DIPLOMA PLC.
 DKSH HOLDING AG
 DSV A/S
 EASYJET PLC.
 EDENRED SE
 EIFFAGE
 ELIS
 EPIROC AB NPV A
 EXOR
 EXPERIAN PLC.
 FERROVIAL SE
 FLUGHAFEN ZURICH AG
 GEA GROUP AG
 GEORG FISCHER AG
 GETLINK SE
 HOCHTIEF AG
 IMI PLC.
 INDUTRADE AB
 INFICON HOLDING AG
 INFORMA PLC.
 INPOST SA
 INTERPUMP GROUP
 INTERTEK GROUP PLC.
 INTL.CONS.AIRL.GROUP SA
 INTL.DS.SVS.PLC.
 ISS AS
 IVECO GROUP
 KION GP.AG PREREIN.
 KNORR BREMSE AG
 KONE OYJ
 KONECRANES OYJ
 KONGSBERG GRUPPEN ASA
 KUEHNE+NAGEL INTL.G
 LEGRAND
 LEONARDO SPA
 MELROSE INDUSTRIES
 METSO OYJ
 MTU AERO ENGINES HLDG.AG

MUNTERS GROUP LTD.
 NEXANS SA
 NEXI SPA
 NIBE INDUSTRIER AB
 NKT A/S
 POSTE ITALIANE
 PRYSMIAN
 QINETIQ GROUP PLC.
 RANDSTAD NV
 RENTOKIL INITIAL PLC.
 REXEL
 RHEINMETALL AG
 ROLLS-ROYCE HOLDINGS PLC
 ROTORK PLC.
 RYANAIR HOLDINGS PLC.
 SAAB AB
 SAFRAN SA
 SCHINDLER HOLDING AG
 SCHNEIDER ELECTRIC SE
 SECURITAS AB
 SERCO GROUP PLC.
 SFS GROUP AG
 SGS SA
 SIEMENS AG
 SKANSKA AB
 SKF AB
 SPIE SA
 SPIRAX GROUP PLC.
 SULZER AG
 SWECO AB
 TELEPERFORMANCE
 THALES SA
 TOMRA SYSTEMS ASA
 TRELLEBORG AB
 VALMET OYJ

Industrials (2/2) and Real Estate

Europe Capital Market Study

Industrials (2/2)

VAT GROUP
VINCI SA
VOLVO AB
WARTSILA OYJ ABP
WEIR GROUP PLC.
WISE PLC.
WOLTERS KLUWER NV

Real Estate

AEDIFICA NV
ALLREAL HOLDING AG
BIG YELLOW GROUP PLC.
BRIT.LD.CO.PLC.
CASTELLUM AB
COFINIMMO
COVIVIO SA
DERWENT LONDON PLC.
FASTIGHETS BALDER AB
GECINA
KLEPIERRE
LAND SECURITIES GP.PLC.
LEG IMMOBILIEN SE
LONDONMETRIC PR.PLC.
MERLIN PROPERTIES REIT
PSP SWISS PROPERTY AG
SAFESTORE HOLDINGS PLC.
SAGAX AB
SEGRO PLC.
SHAFTESBURY CAPITAL PLC.
SWISS PRIME SITE
TAG IMMOBILIEN AG
TRITAX BIG BOX REIT PLC.
UNITE GROUP PLC.
VONOVIA SE PRE
WALLENSTAM AB
WAREHOUSES DE PAUW NV
WFD UNIBAIL RODAMCO NV
WIHLBORGS FASTIGHETER AB

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