

FINANCIAL EXPERTS IN ACTION

## European Capital Market Study

as of June 30, 2023

Analysis of cost of capital parameters and sector multiples for the capital markets in Europe



Volume 12, August 2023

### Content & contacts

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# The Capital Market Study for the second quarter of 2023 analyzes cost of capital, shareholder returns, valuation multiples and recent trends in Europe

**European Capital Market Study** 

Dear business partners and friends of ValueTrust,

We are pleased to release our twelfth edition of **the ValueTrust European Capital Market Study for Q2 2023**. Within this Study, we provide certain cost of capital inputs required to perform an enterprise valuation in Europe. The Study also shows trends of the analyzed data over time.

#### In this Study we provide:

- The relevant parameters used to calculate the cost of capital under the CAPM, including **risk-free rate**, **market risk premium** and **beta**.
- Implied and historical market/sector returns.
- Capital structure-adjusted implied sector returns, which serve as an indicator for the unlevered cost of equity (the relevered cost of equity can be calculated by adapting the company specific debt situation to the unlevered cost of equity, serving as an alternative to the CAPM).
- An analysis of empirical (ex-post) cost of equity in the form of total shareholder returns consisting of capital gains and dividends (total shareholder returns can be used as a plausibility check for the implied (ex-ante) returns).
- A trading multiples overview.

We examine the relevant cost of capital parameters for the **European capital market** in form of the STOXX Europe 600. This index includes the countries Austria, Belgium, Denmark, Finland, France, Germany, Ireland, Italy, Luxembourg, Netherlands, Norway, Poland, Portugal, Spain, Sweden, Switzerland as well as the UK and has been subdivided **into ten sector indices by industry**<sup>1</sup>: Financials, Consumer Cyclicals, Consumer Non-Cyclicals, Healthcare, Technology, Utilities, Energy, Basic Materials, Industrials and Real Estate.

Historical data was compiled between the reference dates **June 30, 2017,** and **June 30, 2023,** and is **updated semi-annually** with the objective to track capital market performance over time.

**Prof. Dr. Christian Aders** Senior Managing Director ValueTrust Financial Advisors Deutschland GmbH Benedikt Brambs Managing Director ValueTrust Financial Advisors Switzerland AG

1. Based on Thomson Reuters Business Classification

### Experienced financial experts from ValueTrust contributed to this Study

**European Capital Market Study** 



#### Prof. Dr. Christian Aders

Senior Managing Director, ValueTrust

- More than 30 years of experience in corporate valuation and financial advisory
- Previously Partner at KPMG and Managing Director at Duff & Phelps
- Honorary professor for "Practice of transaction-oriented company valuation and value-oriented management" at LMU Munich
- Member of the DVFA Expert Group "Fairness Opinions" and "Best Practice Recommendations Corporate Valuation"
- Co-Founder of the European Association of Certified Valuators and Analysts (EACVA e.V.)



#### Benedikt Brambs

Managing Director, ValueTrust Switzerland

- More than 15 years of experience in transaction and strategy consulting projects
- Business enterprise valuations, intangible asset analyses, business modelling and portfolio assessments
- Company strategy, operational efficiency and commercial due diligence projects
- Company performance, market, industry and competitive landscape analysis as decision support
- Strategic planning, mergers and acquisitions, legal compliance, financial reporting, tax and reorganizations



#### Fredrik Müller

Vice President, ValueTrust

- More than 6 years of project experience in corporate valuation and financial advisory
- Extensive experience in valuation and value management projects in various industries

### Disclaimer

This Study presents an empirical analysis which serves the purpose of illustrating the cost of capital of the European capital market. The available information and the corresponding exemplifications do not allow for a complete presentation of a proper derivation of cost of capital. Furthermore, the market participant must consider that the company specific cost of capital can vary widely due to individual corporate circumstances.

The listed information is not specific to anyone and consequently, it cannot be directed to an individual or juristic person. Although we are always striving for reliable, accurate and current information, we cannot guarantee that the data is applicable in current and future valuation analyses. The same applies to the underlying data from the data provider S&P Capital IQ and Refinitiv Eikon Aggregates App.

We recommend a self-contained, technical, and detailed analysis of the specific situation and we dissuade from acting solely based on the information provided.

ValueTrust and its co-authors do not assume any responsibility or liability for the up-to-datedness, completeness or accuracy of this Study or its contents.



Executive summary

# The implied market risk premium decreased 40 basis points to 6.8% in the last 6 months due to lower implied market returns and a higher risk-free rate

Market risk premium and trading multiples for Europe, Q2 2023

	Europe		
CAPM metrics		Multiples	
Historical market return <sup>1)</sup>	7.9%	EV/Revenue	1.6x 1.6x
Implied market return	9.2% 9.4%	EV/EBIT	11.1x 10.9x
Risk-free rate	2.5%	P/E	12.3x 11.8x
Implied market risk premium	6.8% 7.2%	Р/В	1.9x 2.0x
1. Arithmetic return of the STOXX Europe 600	D between 2008 and 2023.	31.12.2023	

The Real Estate sector shows the lowest historical returns, impacted by sharp interest rate hikes, and the implied levered cost of equity is also among the lowest, indicating weak future growth potential

Cost of equity by sector and methodology for Europe, Q2 2023

Sectors	Implied levered cost of equity	Levered cost of equity (CAPM) <sup>1)</sup>	1 / PE-ratio (1yf)	Total shareholder return (Ø 6y) <sup>2)</sup>
Financials	12.8%	11.0%	13.0%	9.3%
Consumer Cyclicals	9.2%	10.5%	7.8%	17.8%
Consumer Non-Cyclicals	7.6%	6.9%	6.0%	7.0%
Wealthcare	8.1%	7.4%	6.1%	11.5%
Technology	6.9%	9.9%	5.5%	17.3%
Utilities	8.6%	7.1%	7.6%	12.1%
<b>f</b> Energy	14.9%	10.3%	15.4%	14.2%
Basic Materials	9.1%	10.1%	8.3%	14.6%
Industrials	7.5%	10.2%	5.9%	15.9%
Real Estate	7.0%	9.4%	7.9%	1.8%

1. Based on 5-year sector beta, risk-free rate of 2.46% and implied market risk premium of 6.8% for the European market;

2. Total shareholder returns can be viewed as historic, realized cost of equity. However, it has to be considered that total shareholder returns vary widely, depending on the relevant time period.

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### The Technology sector has the highest P/E multiples and low implied levered cost of equity

Trading multiples by sector for Europe, Q2 2023

Sectors	EV/Revenue	EV/EBIT	P/E	P/BV
Financials	n.a.	n.a.	7.7x	0.9x
Consumer Cyclicals	1.3x	11.6x	12.9x	2.0x
Consumer Non-Cyclicals	1.8x	14.1x	16.6x	3.3x
Wealthcare	3.5x	14.0x	16.3x	3.7x
Technology	2.7x	16.3x	18.2x	2.8x
Utilities	1.4x	11.9x	13.2x	1.6x
Fnergy	0.7x	4.7x	6.5x	1.2x
Basic Materials	1.0x	9.7x	12.1x	1.6x
Industrials	1.5x	14.0x	16.9x	3.2x
Real Estate	16.1x	22.8x	12.6x	0.7x
Europe (All)	1.6x	11.1x	12.3x	1.9x

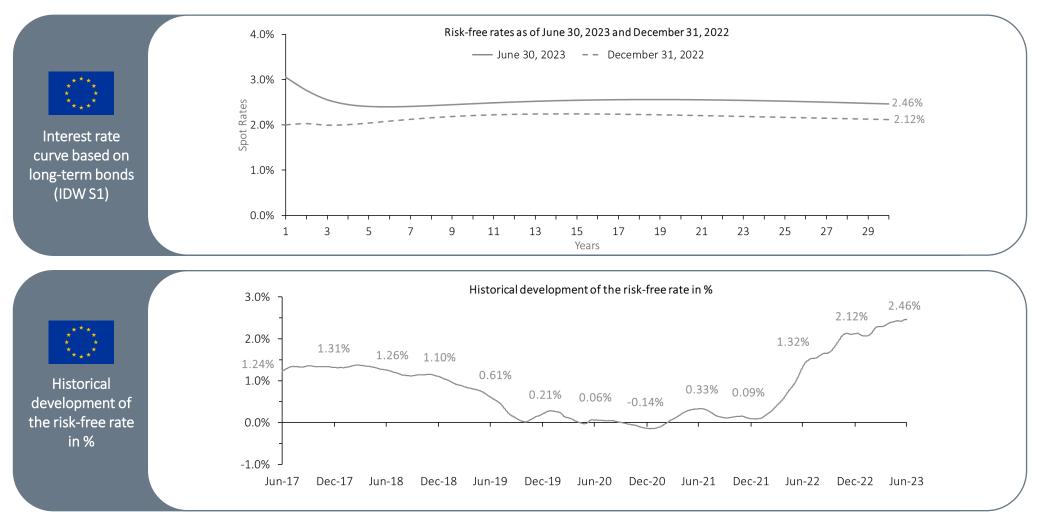
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#### Risk-free rate

# Europe's risk-free rate increased by almost 34 basis points in the last 6 months, whereby its curve increased strongest at the short end of the curve, leading to an inverted interest rate curve

Interest rate curve based on long-term bonds and historical development of the risk-free rate in Europe (Svensson Method)



Note: Interest rate as of reference date using 3-month average yield curves in accordance with IDW S 1.



Market returns and market risk premium *a. Implied returns (ex-ante analysis)* 

Market returns and market risk premium: Implied returns

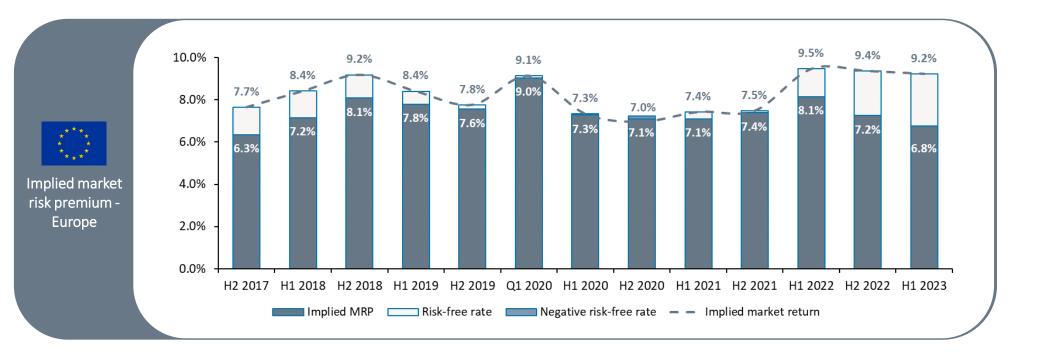
# The implied market risk premium decreased 40 basis points to 6.8% in the last 6 months due to a lower implied market return and a higher risk-free rate

Implied market risk premium for Europe since June 30, 2017

Knowing the implied market return and the daily measured risk-free rate of the European capital market, we can determine the implied market risk premium.

In the years from June 2017 to June 2023 the implied market returns ranged from 7.0% to 9.5%. Subtracting the risk-free rate from the implied market return, we derive a market risk premium within the range of 6.3% to 9.0%.

The **implied market return lies at 9.2%** as of the reference date **June 30, 2023**. Taking the **risk-free rate of 2.46%** into account, we determine an **implied market risk premium of 6.8%**. To determine the appropriate market risk premium for valuation purposes, it is important to take also the analysis of historical returns as well as volatility (see p. 17) into account. Especially in times of crisis it can make sense to apply an average market risk premium over several periods instead of a reference date value.





Market returns and market risk premium *b. Historical returns (ex-post analysis)* 

## The European capital market had long-term historical returns over an investment period of 15 years between 6.9% (geometric mean) and 7.9% (arithmetic mean)

Arithmetic and geometric mean of historical market returns as of June 30, 2023, over 15 years, 2008-2023

In addition to the ex-ante analysis above, we also analyze **historical (ex-post) returns.** Historical returns over a **long-term observation period**, indicate an expected **return potential** of the European capital markets. The analysis of historical returns can be used for **plausibility checks of the cost of capital**, more specifically **return requirements**, which were evaluated through the CAPM.

To enable a precise analysis of the historical returns of the European capital market, we use the so-called **return triangle**.<sup>1)</sup> It helps present the **annually realized returns** from **different investment periods** in a simple and understandable way. Especially the **different buying and selling points in time** and the different annual holding periods are illustrated comprehensively. To calculate the **average annual returns** over several years, we use both the **geometric and arithmetic mean**.

In this Study, we analyze the so-called **total shareholder returns,** which include the **returns on investments** and the **dividend yields**.

As only **total return indices** capture both return on investments and dividend yields, our analysis is based on the **STOXX Europe 600**. The relevant total return index for **Europe is called the STOXX Europe 600 Gross Return ("STOXX Europe 600 GR")**.

The observation period is 15 years. All ex-post returns are calculated using the data as of the reference date June 30, 2023.

The following slide serves as an introduction by showing the historical development of the **STOXX Europe 600 GR** as of **June 2017**. Additionally, the EURO STOXX 50 Volatility ("**VSTOXX**") is displayed for the same period. The VSTOXX serves as an indicator for the **stock market's expectations of volatility** and can thus be used as a risk measure. The **VSTOXX** is often named the "fear index", higher levels are typically associated with more turbulent markets.

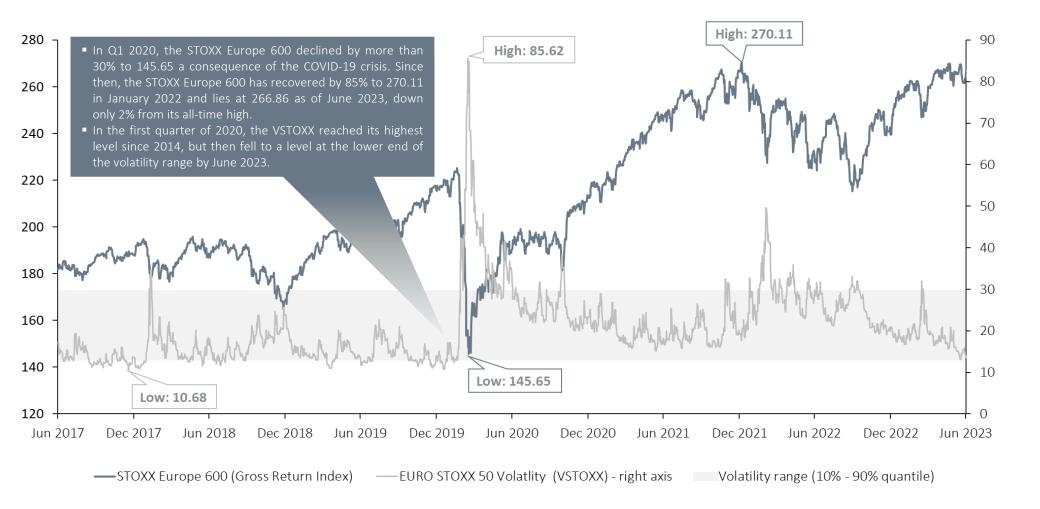
The following slides show the historical shareholder returns for different holding periods between June 30, 2008, and June 30, 2023, based on the arithmetic and geometric mean. For the longest **observation period** of **15 years** the average historical mean of the market return amounts to **7.9%**. Using geometrical averaging, we obtain a market return of **6.9%**.

Please note that the historical market return calculations are based on actual index data points, whereas the implied market return and all sector calculations are based on the Refinitiv Eikon Aggregates App. Therefore, the comparability can be impeded by different aggregation and composition methodologies.

1. The German Stock Institute e.V. (DAI) developed the return triangle for DAX and EURO STOXX

# The performance of the STOXX Europe 600 increased significantly after the COVID-19 crisis, and the index was close to its all-time high, while volatility declined

Historical development of STOXX Europe 600 GR vs VSTOXX



The strong performance of the STOXX Europe 600 in the last 12 months (17.2%) resulted in a significant improvement of the arithmetic mean return of an investment in 2017 from 5.3% to 7.3%

Arithmetic mean of historical market returns as of June 30, 2023, STOXX Europe 600 Performance Index, 2008-2023

Reading example:													2022	
	-7.2%	5.0%	2021											
	mid of 20	An investment in the STOXX Europe 600 Indexmid of 2014, when sold mid of the year 2019,29.1%10.9%												
		would have yielded an average annual return (arithmetic mean) of <b>6.4%.</b> Other five-year												
15.0% Return greater than 13%	investme	nt period						4.9%	0.6%	10.1%	5.7%	8.0%	2018	
10.0% Return between 8% and 13%	0%         Return between 8% and 13%         black steps.         3.6%         4.3%         1.6%         8.4%         5.3%												Acars 2 102	
5.0% Return between 3% and 8%	.0%         Return between 3% and 8%         18.9%         11.2%         9.1%         5.9%         10.5%         7.6%												2017 2016 2015 2015 2014 2014 2014 2015 2014 2014 2015 2014 2015 2014 2015 2014 2015 2014 2015 2014 2015 2014 2015 2015 2015 2015 2015 2015 2015 2015	
0.0% Return between -3% and +3%	0.0% Return between -3% and +3% -10.4% 4.2% 4.0% 4.2% 2.6% 7.0% 5.0%													
-5.0% Return between -3% and -8%				15.1%	2.3%	7.8%	6.8%	6.4%	4.7%	8.2%	6.3%	7.5%	2014 <sup>transmonth</sup>	
-10.0% Return between -8% and -13%			23.9%	19.5%	9.5%	11.9%	10.2%	9.3%	7.5%	10.2%	8.2%	9.1%	2013 <sup>⊆</sup> 10	
-15.0% Return lower than -13%		17.6%	20.8%	18.9%	11.5%	13.0%	11.4%	10.5%	8.7%	11.0%	9.2%	9.9%	2012	
	-4.2%	6.7%	12.4%	13.1%	8.4%	10.1%	9.2%	8.7%	7.3%	9.5%	7.9%	8.7%	2011	
16.1	% 6.0%	9.8%	13.4%	13.7%	9.7%	11.0%	10.1%	9.5%	8.2%	10.1%	8.6%	9.3%	2010	
22.3% 19.2	% 11.4%	12.9%	15.1%	15.1%	11.5%	12.4%	11.4%	10.8%	9.4%	11.1%	9.7%	10.2%	2009	
-24.1% -0.9% 4.7	-24.1% -0.9% 4.7% 2.5% 5.5% 8.6% 9.5% 7.0% 8.3% 7.9% 7.6% 6.6% 8.4% 7.3% 7.3%										7.9%	2008		
<b>Sell</b> 2009 2010 201	1 2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	15	
		5	In	vestment p	eriod in yea	irs	10	0					-	

Source: https://www.dai.de/files/dai\_usercontent/dokumente/renditedreieck/2015-12-31%20DAX-Rendite-Dreieck%2050%20Jahre%20Web.pdf

# The strong performance of the STOXX Europe 600 in the last 12 months (17.2%) improved the geometric mean return of an investment in 2017 by 2%-points to 6.6%

Geometric mean of historical market returns as of June 30, 2023, STOXX Europe 600 Performance Index, 1998-2023

																	Buy
																17.2%	2022
	Reading example:       -7.2%         An investment in the STOXX Europe 600 Index       -7.2%															4.3%	2021
		mid of 2014, when sold mid of the year 2019, 29.1% 9.4%														12.0%	2020
	would have yielded an average annual return (geometric mean) of 5.9%. Other five-year -3.8% 11.4% 4.8%														4.8%	7.8%	2019
15.0%	Return g	Return greater than 13%investment periods are displayed along the4.9%0.5%9.2%4.8%													4.8%	7.2%	2018 5
10.0%	Return k	between 8	3% and 13	3%	olack stej	ps.					3.6%	4.3%	1.5%	7.8%	4.6%	6.6%	2017 Stars
5.0%	Return k	petween 3	3% and 89	%						18.9%	11.0%	8.9%	5.6%	9.9%	6.8%	8.3%	2017 2016 2015 2014 2014 2014 2014 2014 2014 2014 2014
0.0%	Return k	between -	3% and +	-3%				-	-10.4%	3.2%	3.3%	3.7%	2.2%	6.2%	4.2%	5.7%	2015 deut be
-5.0%	Return k	oetween -	3% and -	8%				15.1%	1.5%	7.0%	6.1%	5.9%	4.2%	7.4%	5.5%	6.7%	2014 <sup>thest</sup>
-10.0%	Return k	between -	8% and -	13%			23.9%	19.4%	8.5%	11.0%	9.5%	8.7%	6.8%	9.4%	7.4%	8.3%	2013 10
-15.0%	Return l	ower thar	า -13%			17.6%	20.7%	18.8%	10.7%	12.3%	10.8%	9.9%	8.1%	10.3%	8.4%	9.1%	2012
					-4.2%	6.1%	11.8%	12.6%	7.6%	9.4%	8.5%	8.1%	6.7%	8.7%	7.2%	8.0%	2011
		_		16.1%	5.5%	9.4%	12.8%	13.3%	8.9%	10.3%	9.4%	8.9%	7.6%	9.4%	7.9%	8.6%	2010
			22.3%	19.1%	10.8%	12.5%	14.7%	14.7%	10.7%	11.7%	10.8%	10.2%	8.8%	10.4%	8.9%	9.5%	2009
		-24.1%	-3.7%	2.5%	0.8%	3.9%	7.0%	8.1%	5.6%	7.0%	6.7%	6.5%	5.6%	7.3%	6.2%	6.9%	2008
	Sell	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	15
						5	5 In	vestment p	eriod in yea	irs	1	0					

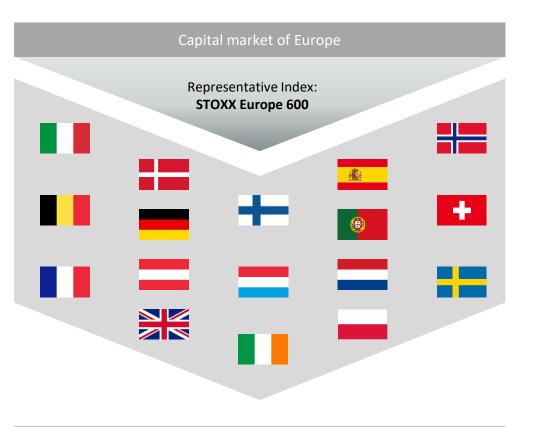
Source: https://www.dai.de/files/dai\_usercontent/dokumente/renditedreieck/2015-12-31%20DAX-Rendite-Dreieck%2050%20Jahre%20Web.pdf



Sector classification of European companies based on STOXX<sup>®</sup> industry classification

# The chosen capital market index for Europe comprises 600 listed companies that are allocated to ten sector indices

#### Sector indices for Europe



Classifies European market into 10 sector indices

The sector indices aim to cover the **entire capital market of Europe**. Therefore, this Study contains all equities of the **STOXX Europe 600** as listed in the Refinitiv Eikon Aggregates App.<sup>1)</sup> The STOXX Europe 600 Index represents large, mid and small capitalization companies across **17 countries of the European region**: Austria, Belgium, Denmark, Finland, France, Germany, Ireland, Italy, Luxembourg, the Netherlands, Norway, Poland, Portugal, Spain, Sweden, Switzerland and the United Kingdom.

The ten sector indices for this Study are:

- Financials
- Consumer Cyclicals
- Consumer Non-Cyclicals
- Healthcare
- Technology
- sector indices

- Utilities
- Energy
- Basic Materials
- Industrials
- Real Estate

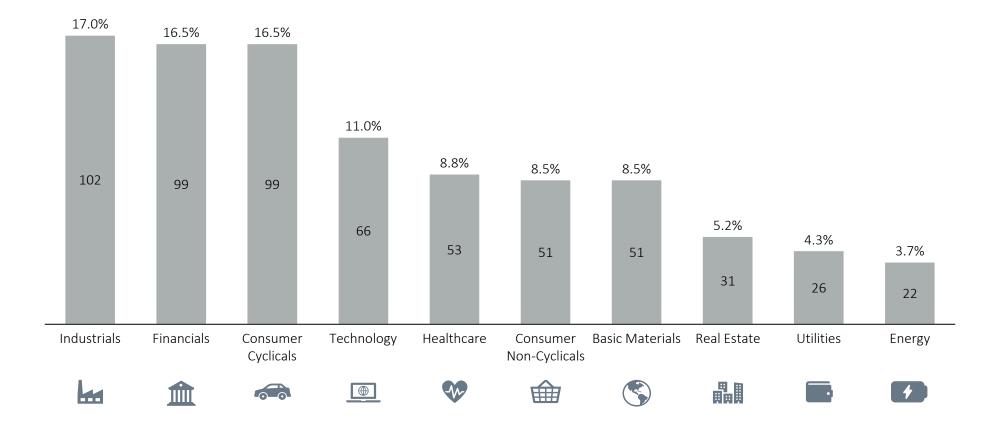


1. The Refinitiv Eikon Aggregates App offers analyst forecasts and historical values of key financials on an aggregated sector level

Sector classification of European companies

# The Industrials, Financials and Consumer Cyclicals sectors represent about half of the European companies included in the STOXX Europe 600

Sector indices of STOXX Europe 600 as of June 30, 2023 (Number and percentage distribution of the 600 companies)





# The highest betas are observed in the Consumer Cyclicals and Energy sectors, the lowest in the Utilities and Consumer Non-Cyclicals

Levered and unlevered beta factors by sector as of June 30, 2023 (5-years monthly)

Sector	Beta levered <sup>1)</sup>	Beta unlevered	Se	ctor		Beta levered	Beta unlevered
Financials	1.25	n.a.		ŀ	Utilities	0.69	0.43
Consumer Cyclicals	1.18	0.71		2	Energy	1.16	0.80
Consumer Non- Cyclicals	0.66	0.45	C		Basic Materials	1.13	0.81
Healthcare	0.73	0.52	L	1	Industrials	1.14	0.65
Technology	1.10	0.63	B		Real Estate	1.03	0.68

#### Sector specific debt ratio, leverage and rating

		Financials <sup>2)</sup>	Consumer Cyclicals	Consumer Non-Cyclicals	Healthcare	Technology	Utilities	Energy	Basic Materials	Industrials	Real Estate
5-years	Debt ratio <sup>3)</sup>	67.1%	48.8%	48.9%	38.5%	51.4%	59.8%	37.4%	34.7%	53.8%	44.9%
2018-2023	Leverage	204.1%	95.2%	95.8%	62.5%	105.8%	148.6%	59.8%	53.2%	116.6%	81.6%
monthly	Rating	BBB+	BBB+	BBB	A-	A-	BBB-	BBB+	BBB+	BBB	BBB-

1. The levered beta of the market does empirically not necessarily exactly amount to 1.00 due to the exclusion of statistically insignificant betas. We observe a levered beta for the market of 1.00.

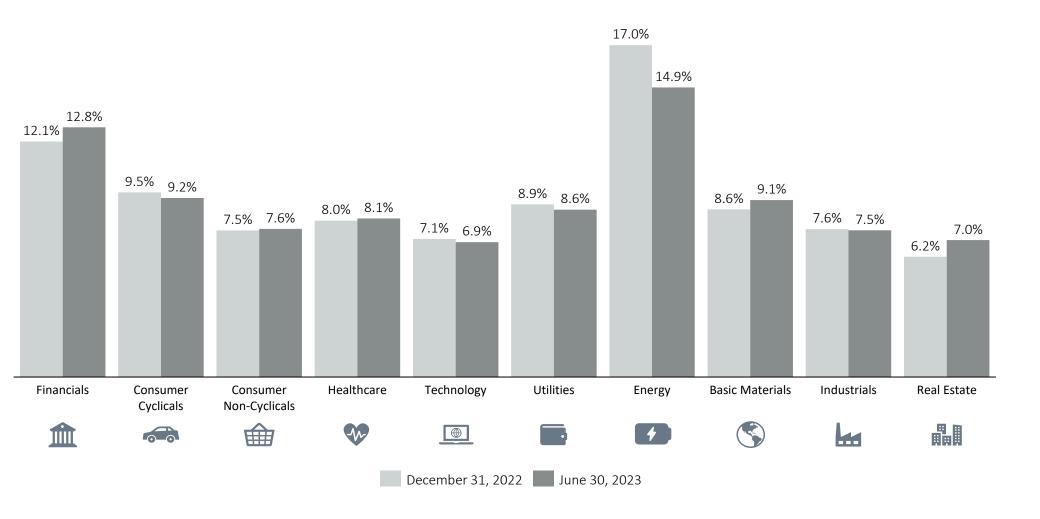
2. The debt illustration of the companies of the Financials sector only serves informational purposes. We will not implement an adjustment to the company's specific debt (unlevered) because a bank's indebtedness is part of its operational activities and economic risk. Therefore, a separation of operational and financial obligations is not possible. In addition, bank specific regulations about the minimum capital within financial institutions let us assume that the indebtedness degree is widely comparable. For that reason, it is possible to renounce the adaptation of levered betas.

3. The debt ratio corresponds to the debt-to-total capital ratio.

Sector returns a. Implied returns (ex-ante analysis)

# Overall, implied levered returns were relatively stable the past 6 months and decreased only in the Energy sector

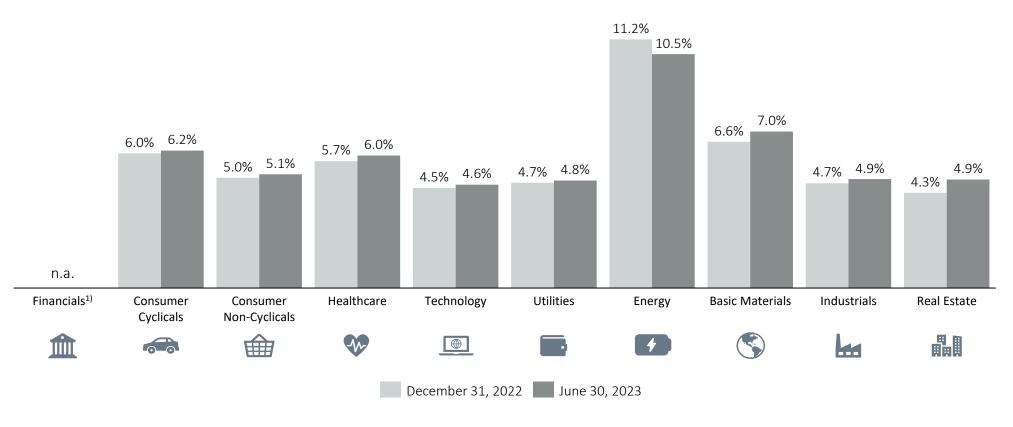
Implied levered returns by sector, June 30, 2023, vs. December 31, 2022



Sector returns: Implied returns

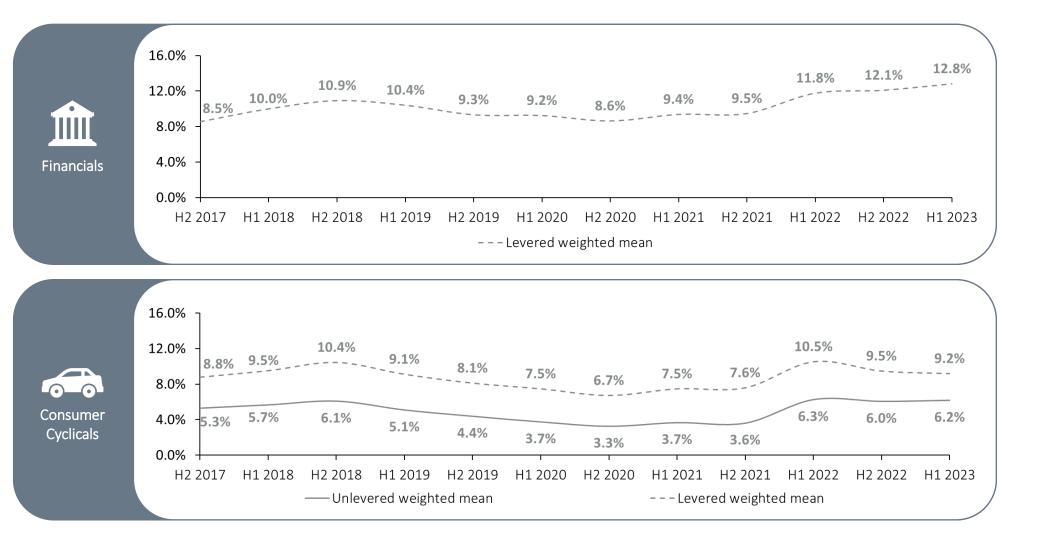
In line with the implied levered returns, implied unlevered returns also increased over the past 6 months due to higher market capitalization with the exception of the Energy sector

Implied unlevered returns by sector, June 30, 2023 vs. December 31, 2022



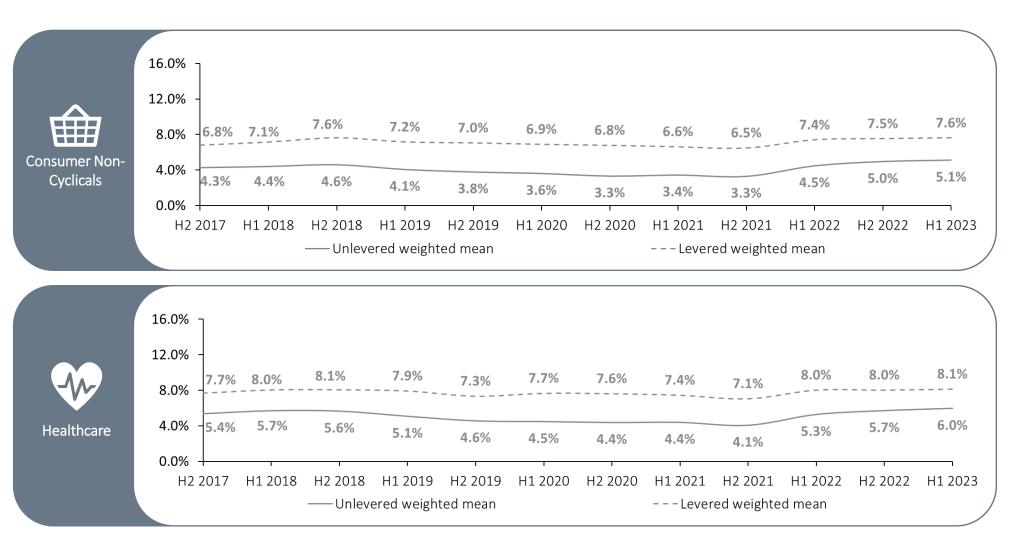
1. No unlevered returns are reported for the Financial sector, as debt is part of operating activities.

Implied sector returns increased in the Financials sector, as earnings estimates increased stronger than prices due to higher interest rates; the Consumer Cyclicals sector decreased in the last 6 months

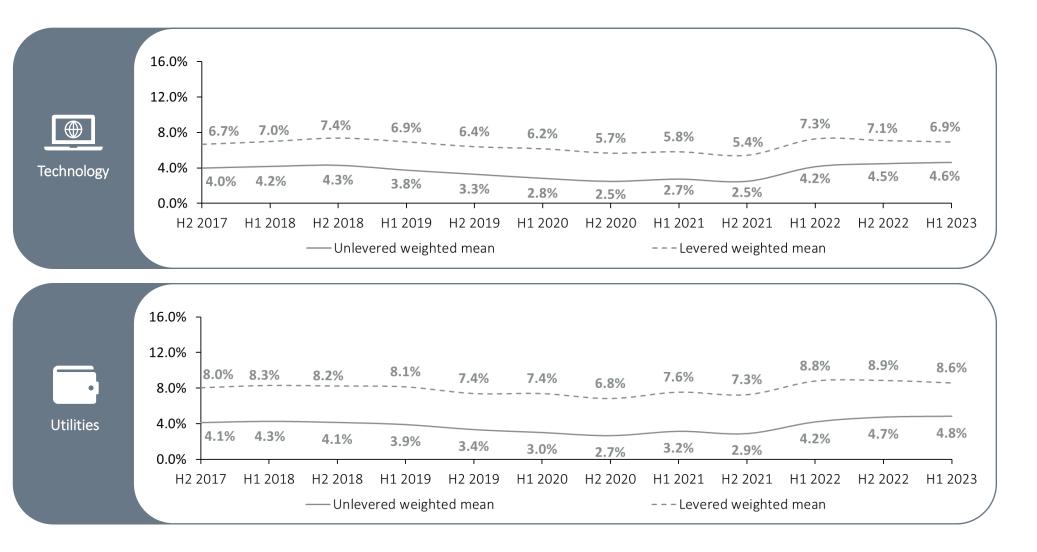


#### Implied sector returns

Implied sector returns for the Consumer Non-Cyclicals and Healthcare sectors remained at a constant level in the last 6 months and were also relatively stable since 2017

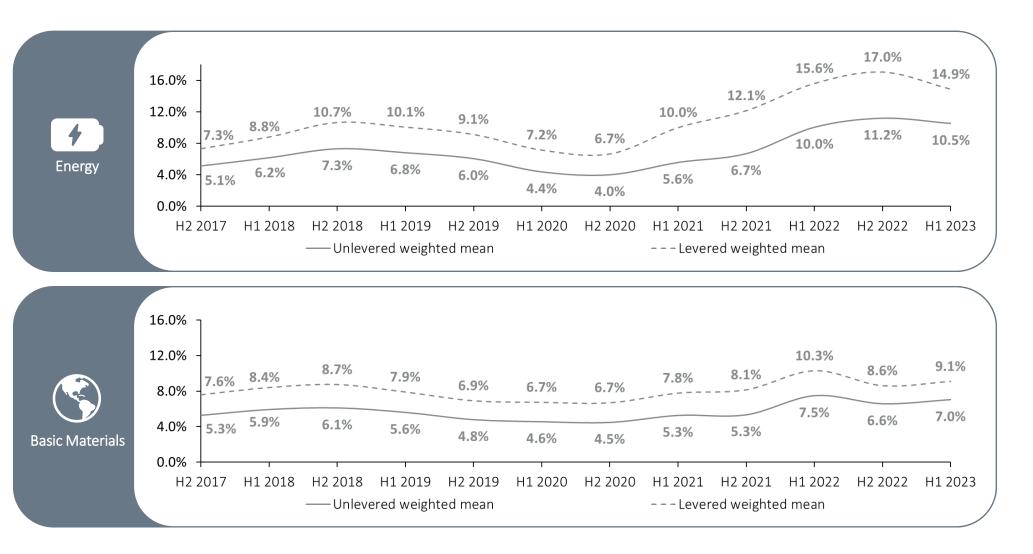


Implied levered sector returns slightly decreased in the Technology and Utilities sectors in the first half of 2023 due to higher prices relative to earnings estimates and thus increased P/E multiples



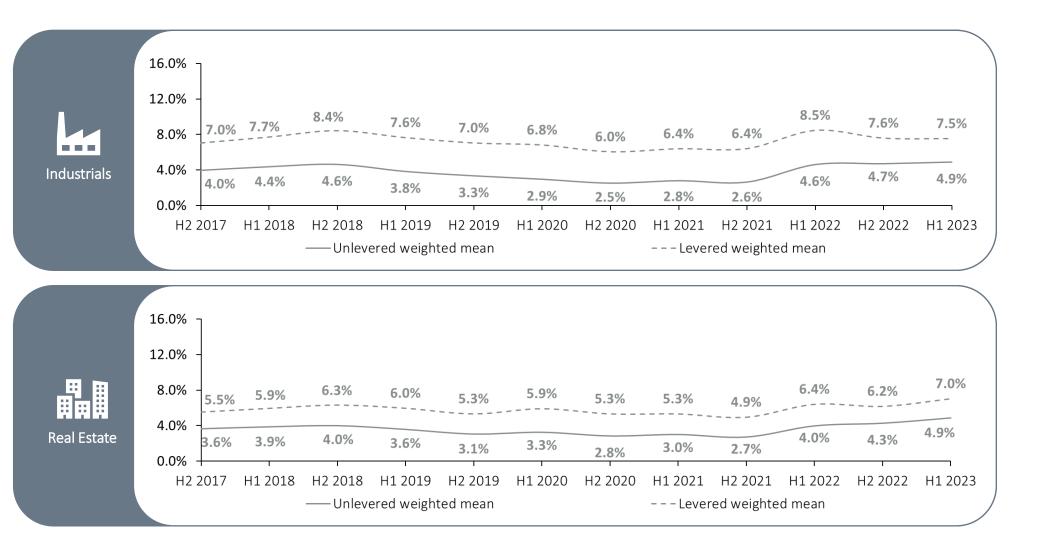
#### Sector returns: Implied returns

# Implied levered sector returns decreased signififcantly in the Energy sector from all-time highs; Basic Materials increased in the first half of 2023 in line with lower P/E multiples



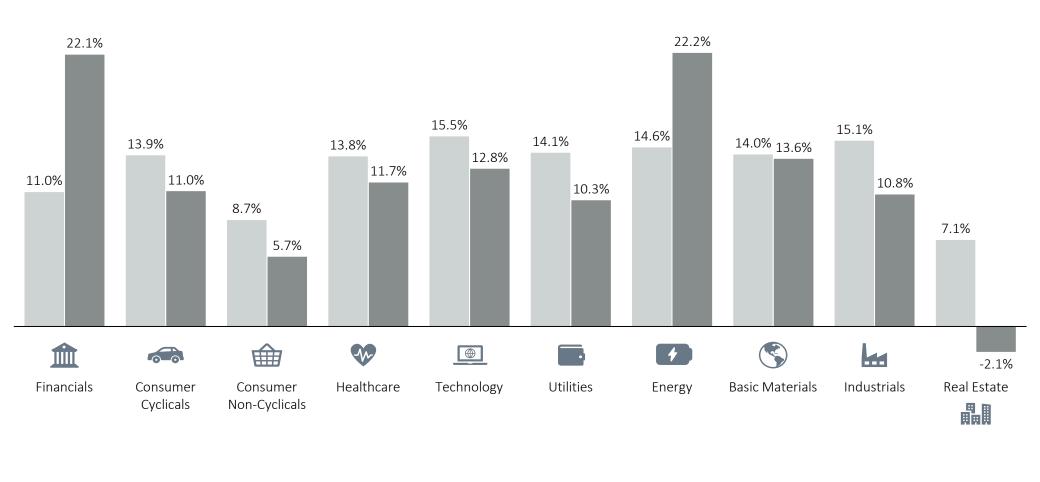
#### Sector returns: Implied returns

The implied sector returns remained constant in Industrials, whereas Real Estate showed a strong increase to all-time highs in the first half of 2023 due to lower prices and P/E multiples



Sector returns b. Historical returns (ex-post analysis) Historical returns are volatile and show varying impacts of interest rate hikes on sectors; Real Estate returns have even been negative, while the Financial sector benefits from higher interest rates

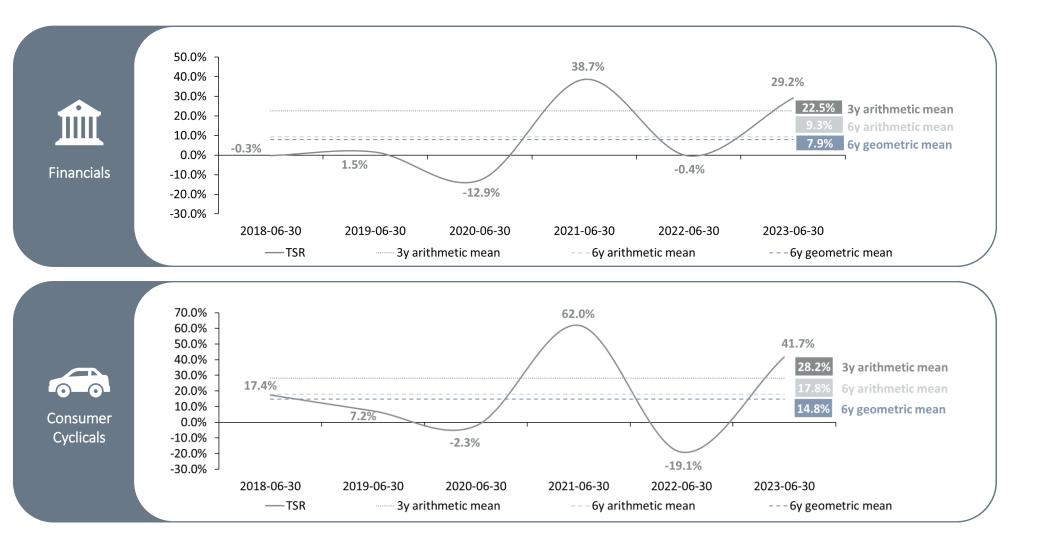
Three- and six-year-average historical sector returns as of June 30, 2023



6-year-average (2018-2023) 📰 3-year-average (2021-2023)

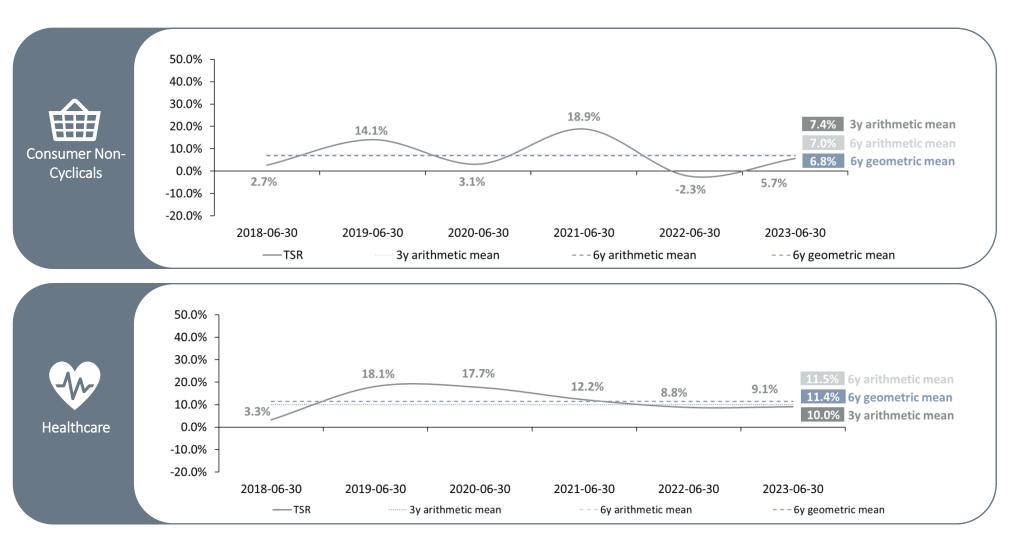
The Consumer Cyclical sector surged 41.7% over the past 12 months, the strongest performance of all sectors; the Financial sector also had a strong performance (29.2%)

Historical sector returns since 2017



The Consumer Non-Cyclicals and the Healthcare sectors had a positive but relatively low performance over the last 12 months, showing generally lower volatility of returns over the last 6 years

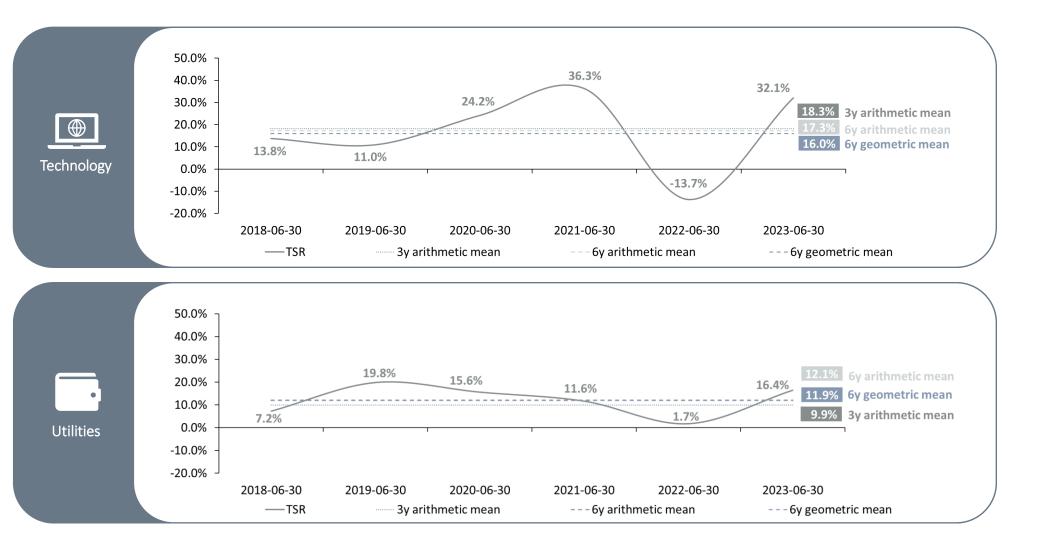
Historical sector returns since 2017



#### Sector returns: Historical returns

Technology has been among the best performing sectors in the recent past; the less volatile Utilities sector was in the middle of the historical 1-year return range

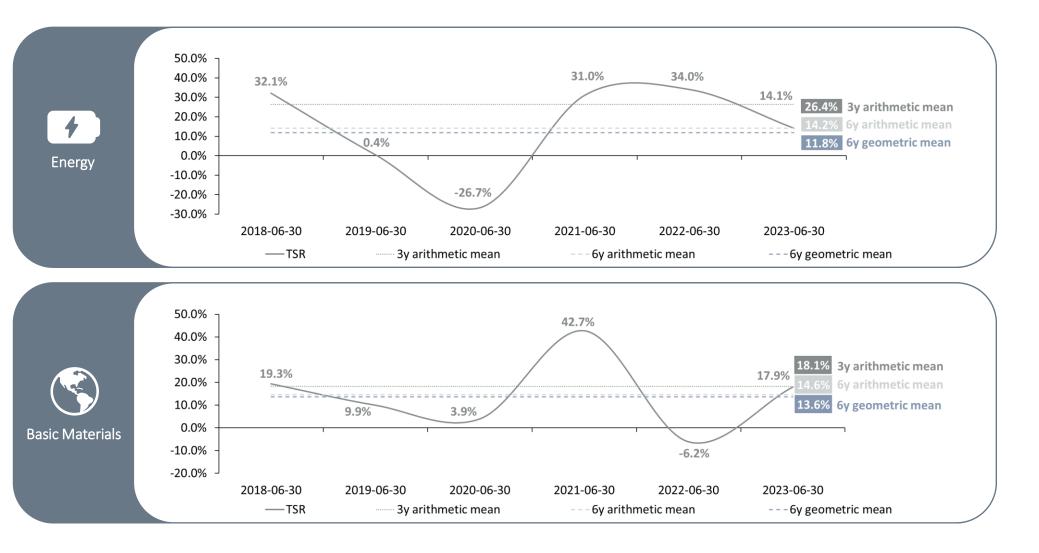
Historical sector returns since 2017



#### Sector returns: Historical returns

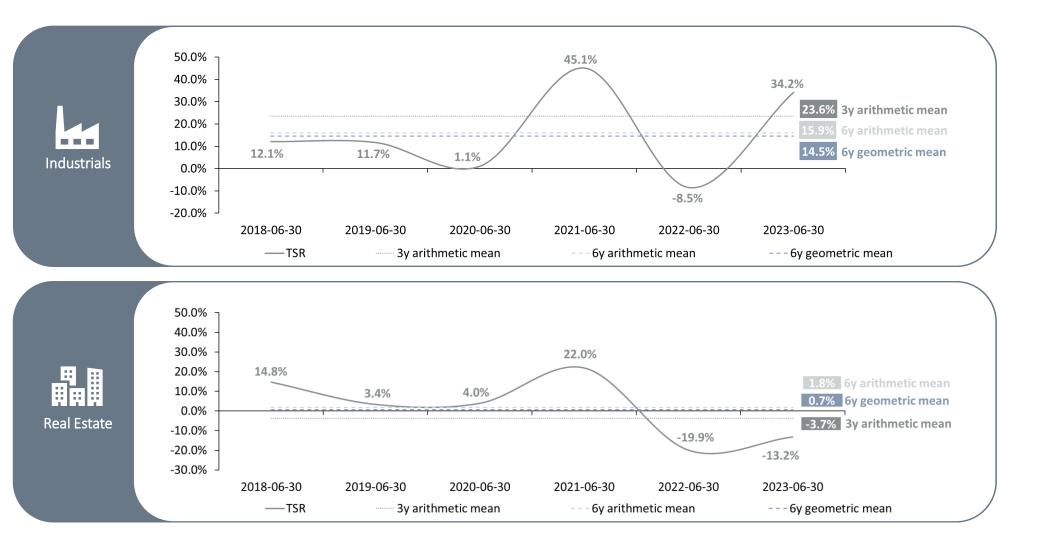
After a strong performance 2 years ago, performance of the Energy sector decreased significantly due to falling inflation and energy prices; the Basic Materials sector recovered

Historical sector returns since 2017



Real Estate had the worst sector performance due to the sharp rise in interest rates, whereas Industrials rose strongly (34.2%) after recession fears subsided

Historical sector returns since 2017





P/E multiples increased in Consumer Cyclicals, Consumer Non-Cyclicals, Healthcare and Technology, as market capitalization has risen faster than earnings estimates over the past 6 months

Median forward multiples by sector, June 30, 2023, and December 31, 2022

Sector	EV / Revenue	EV / EBIT	P/E	P/B				
Financials <sup>1)</sup>	n.a.	n.a.	7.7x 8.1x	0.9x 1.0x				
Consumer Cyclicals	1.3x	11.6x	12.9x	2.0x				
	1.3x	10.8x	12.0x	2.0x				
Consumer Non-Cyclicals	1.8x	14.1x	16.6x	3.3x				
	1.9x	14.5x	16.4x	3.1x				
Healthcare	3.5x	14.0x	16.3x	3.7x				
	3.4x	13.7x	15.7x	3.9x				
Technology	2.7x	16.3x	18.2x	2.8x				
	2.6x	15.3x	16.5x	2.5x				
June 30, 2023 December 31, 2022								

1. For companies in the Financials sector, Revenue- and EBIT-Multiples are not meaningful and thus are not reported

In contrast to a slight overall increase, Real Estate's EV/EBIT and P/E multiples decreased, as market capitalization relative to earnings estimates declined more sharply over the past 6 months

Median forward multiples by sector, June 30, 2023, and December 31, 2022

Sector	EV / Revenue	EV / EBIT	P / E	Р/В					
Utilities	1.4x	11.9x	13.2x	1.6x					
	1.5x	12.1x	12.6x	1.6x					
<b>F</b> Energy	0.7x	4.7x	6.5x	1.2x					
	0.7x	4.1x	5.8x	1.4x					
Basic Materials	1.0x	9.7x	12.1x	1.6x					
	1.3x	10.5x	12.6x	1.7x					
Industrials	1.5x	14.0x	16.9x	3.2x					
	1.4x	13.8x	15.9x	3.1x					
Real Estate	16.1x	22.8x	12.6x	0.7x					
	16.8x	23.5x	13.6x	0.6x					
Europe	1.6x	11.1x	12.3x	1.9x					
	1.6x	10.9x	11.8x	2.0x					
June 30, 2022 December 31, 2023									

# Overall, based on median sector multiples, Energy ranks lowest and Technology ranks highest, while Real Estate shows a mixed picture

Sector multiples ranking based on median, 1yf as of June 30, 2023

						4
	EV/Revenue 1yf	EV/EBIT 1yf	P/E 1yf	P/B LTM	Ø Ranking	
Financials	n.a.	n.a.	9	9	9.0	
Consumer Cyclicals	7	7	6	5	6.4	
Consumer Non-Cyclicals	4	3	3	2	3.3	The Energy sector has the least expensiv valuation leve of all sectors
Healthcare	2	5	4	1	2.7	
Technology	3	2	1	4	2.6	
Utilities	6	6	5	6	5.4	
Energy	9	9	10	8	9.1	
Basic Materials	8	8	8	7	7.9	
Industrials	5	4	2	3	4.1	
Real Estate	1	1	7	10	3.9	
Real Estate The P/B multiple of the Utiliti				10 The Technology se		highest

average ranking of the Utilities sector is 5.4, indicating a medium valuation level.

The Technology sector shows the highest multiples on average, followed by the Healthcare sector.

1. Multiples are ranked from highest to lowest values: 1 – highest (dark green), 9/10 – lowest (red)

Appendix Background and approaches Appendix: Background and approaches

# Government bonds of European countries with AAA-rating (Germany, Luxembourg and the Netherlands) are used to derive risk-free rates for Europe

**Risk-free rate** 

The **risk-free rate** is a return available on a security that the market generally regards as free from risk of default. It serves as an input parameter for the **CAPM** in order to determine the risk-adequate cost of capital.

The risk-free rate is a yield which is obtained from **long-term government bonds** of European countries with top-notch ratings. As of the reference date, the AAA-rated countries in the Eurozone included Germany, Luxembourg and the Netherlands. The European Central Bank (ECB) publishes – on a daily basis – the parameters needed to determine the yield curve using the **Svensson method**.<sup>1)</sup> By using interest rate data from different maturities, a **yield curve** can be estimated for fictitious zero-coupon bonds (spot rates) for a period of up to 30 years. Based on the respective yield curve, a **uniform risk-free rate** is derived under the assumption of present value equivalence to an infinite time horizon.

To compute the risk-free rate for a specific reference date we used an average value of the daily yield curves of the **past three months.** This method **avoids a misleading semblance of precision** and is recognized in court proceedings.<sup>2</sup>)

1. European Central Bank

(https://www.ecb.europa.eu/stats/financial\_markets\_and\_interest\_rates/euro\_area\_yield\_curves/html/index.en.html)

2. The Institute of Public Auditors (Institut der Wirtschaftsprüfer, IDW) in Germany also recommends this approach

## The concept of implied cost of capital recently gained momentum

Market returns and market risk premium: Implied returns

The **future-oriented** computation of **implied market returns** and **market risk premiums** is based on profit estimates for public companies and return calculations. This approach is called ex-ante analysis and allows us to calculate the "**implied cost of capital**".

The **ex-ante method** offers an **alternative** to the **ex-post approach** of calculating the cost of capital by means of a regression analysis through the **CAPM**. The ex-ante analysis method seeks cost of capital which represent the **return expectations of market participants**. The approach assumes that the estimates of financial analysts reflect the expectations of the capital market.

The concept of **implied cost of capital** recently gained momentum. For example, when it was recognized by the German *Fachausschuss für* 

*Unternehmensbewertung* "FAUB".<sup>1)</sup> It is acknowledged that implied cost of capital capture the **current capital market situation** and are thus able to reflect the effects of the current **low interest rate environment**.

Furthermore, recent **court rulings** with regards to appraisal proceedings appreciate the forward-looking nature of **implied cost of capital**. As of the **reference date**, it offers a more insightful perspective compared to the exclusive use of ex-post data.

In the analysis, we use – a simplified annual formula – the formula of the Residual Income Valuation Model by *Babbel*.<sup>2)</sup>

$$r_{t} = \frac{NI_{t+1}}{MC_{t}} + \left(1 - \frac{BV_{t}}{MC_{t}}\right) * \epsilon$$

- cf. Castedello/Jonas/Schieszl/Lenckner, Die Marktrisikoprämie im Niedrigzinsumfeld Hintergrund und Erläuterung der Empfehlung des FAUB (WPg, 13/2018, p. 806-825).
- 2. cf. Babbel, Challenging Stock Prices: Share prices and implied growth expectations (Corporate Finance, n. 9, 2015, p. 316-323, especially p. 319).
- 3. Analyst consensus forecasts for the next twelve months are applied.

With the following parameter definitions:

- r<sub>t</sub> = Cost of equity at time t
- $NI_{t+1}$  = Expected net income in the following time period t+1<sup>3)</sup>
- MC<sub>t</sub> = Market capitalization at time t
- $BV_t$  = Book value of equity at time t
- g = Projected growth rate

By solving the model for the cost of capital, we obtain the implied return on equity.<sup>4)</sup> Since *Babbel's* model does not need any explicit assumptions except for the growth rate it turns out to be **robust**. We source all data (i.e. expected annual net income, market capitalization, and book value of equity, etc.) of the analyzed companies from the data supplier Refinitiv Eikon. As a typified growth rate, we apply the European Central Bank target inflation rate of **2.0% as a typified growth rate**.

We determine the **implied market returns** for the STOXX Europe 600. We consider this index as a valid approximation for the European market. Subtracting the riskfree rate from the implied market returns results in the implied market risk premium.

To determine the appropriate market risk premium for valuation purposes, it is also important to take into account historical returns and volatility. Especially in times of crisis it may make sense to apply an average market risk premium over several periods instead of a reference date value.

cf. Reese, 2007, Estimation of the cost of capital for evaluation purposes; Aders/Aschauer/Dollinger, Die implizite Marktrisikoprämie am österreichischen Kapitalmarkt (RWZ, 6/2016, p. 195 – 202); ValueTrust, DACH Capital Market Study June 30, 2023.

# Betas are calculated based on regressions and adjusted to take the capital structure into account Betas

**Beta** is used in the **CAPM** and also referred to as beta coefficient or beta factor. Beta is a measure of **systematic risk** of a security of a specific company (**company beta**) or a specific sector (**sector beta**) in comparison to the market. A beta of less than 1 means that the security is theoretically less **volatile** than the market. A beta of greater than 1 indicates that the security's price is more volatile than the market.

Beta factors are estimated based on historical returns of securities in comparison to an approximate market portfolio. Since a company valuation is forward-looking, it has to be examined which risk factors from the past also apply to the future, and to which extent. In valuing non-listed companies or companies without meaningful share price performance, it is common practice to use a beta factor from a group of comparable companies ("peer group beta"), a suitable sector ("sector beta") or one single listed company in the capital market with a similar business model and similar risk profile ("pure play beta"). Within this Capital Market Study, we have used sector betas which are computed as arithmetic means of the statistically significant beta factors of all companies of a particular sector.

The calculation of beta factors is usually accomplished through a **linear regression analysis**.

It is important to set a time period over which the data is collected (**benchmark period**), and whether daily, weekly or monthly returns (**return interval**) are analyzed. In practice, it is common to use **observation periods of two years** with the regression of **weekly returns** or **five years** with the regression of **monthly returns**.

In the CAPM, company specific **risk premiums** include **business** risk, and financial **risk**. The beta factor of levered companies ("**levered beta**") is usually higher compared to a company with an identical business model but without debt (due to financial risk). Hence, **changes in the capital structure** require an **adjustment of the betas** and therefore of the company specific risk premiums.

Various adjustment formulas are available to calculate the **unlevered beta**. We prefer to use the **adjustment formula by Harris/Pringle** which assumes a valuebased financing policy, stock-flow adjustments without time delay, uncertain tax shields and a so-called **debt beta**. We calculate the debt beta based on the respective company's rating or the average sector rating (if a company's rating is not available) through the application of the **credit spread** derived from the expected cost of debt. We do not adjust the credit spread for unsystematic risks. Capital market data, in particular historical market prices, is provided by the data supplier Refinitiv Eikon and its Aggregates App. Due to data availability, we only apply the five-year observation period.

### Implied sector returns simplify the calculation of the levered cost of equity

Sector returns: Implied returns

Besides the future-oriented calculation of **implied market returns**, we also calculate **implied returns for sectors**. This offers an **alternative** to and a simplification of the **ex-post analysis** of the subject company's cost of capital via the **CAPM**. Using this approach, the calculation of sector betas via regression analyses are not necessary.

The **implied sector returns** can be used as an **indicator** for the **sector specific levered cost of equity, which** already consider **sector specific leverage**.

The following return calculations are again based on the Residual Income Valuation Model by *Babbel*.<sup>1)</sup> The required data (i.e. net income, market capitalization, and book value of equity) are sourced from the data provider S&P Capital IQ. With regards to profit growth, we assume a growth rate of 2.0%.

We unlever the implied returns with the following **equation** for the **cost of equity**<sup>2</sup><sup>)</sup> to take into account the specific leverage<sup>3</sup>:

$$\mathbf{r}_{\mathrm{E}}^{\mathrm{L}} = \mathbf{r}_{\mathrm{E}}^{\mathrm{U}} + \left(\mathbf{r}_{\mathrm{E}}^{\mathrm{U}} - \mathbf{R}_{\mathrm{f}}\right) * \frac{\mathrm{D}}{\mathrm{E}}$$

with:

 $\begin{array}{rcl} r_E^L &= & \mbox{Levered cost of equity} \\ r_E^U &= & \mbox{Unlevered cost of equity} \\ R_f &= & \mbox{Risk-free rate} \\ \frac{D}{E} &= & \mbox{Debt}^{4)}\mbox{-to-equity ratio} \end{array}$ 

The **implied unlevered sector returns** serve as an indicator for the **aggregated** and **unlevered cost of equity** for **specific sectors**. The process of relevering a company's cost of capital to reflect a company specific debt situation (cf. calculation example on the next slide) can be accomplished without using the CAPM.

 cf. Babbel, Challenging Stock Prices: Share prices and implied growth expectations (Corporate Finance, n. 9, 2015, p. 316-323, especially p. 319); cf. Aders/Aschauer/Dollinger, Die implizite Marktrisikoprämie am österreichischen Kapitalmarkt (RWZ, 6/2016, p. 195-202).

2. In situations in which the debt betas in the market are distorted, we would have to adjust these betas to avoid unsystematic risks. For simplification reasons, we deviate from our typical analysis strategy to achieve the enterprise value (Debt beta > 0) and assume that the cost of debt are at the level of the risk-free rate. This process is designed by the so-called Practitioners formula (uncertain tax shields, debt beta = 0), cf. Pratt/Grabowski, Cost of Capital, 5th ed., 2014, p. 253.

3. We assume that the cash and cash equivalents are used entirely for operational purposes. Consequently, we do not deduct excess cash from the debt.

"Debt" is defined as all interest-bearing liabilities. The debt illustration of the companies in the Financials sector only serves an
informational purpose. We will not implement an adjustment to these companies' specific debt (unlevered) because their
indebtedness is part of their operational activities and economic risk.

## An exemplary calculation of relevered cost of equity to adjust for the company specific capital structure

Sector returns: Implied returns

#### Calculation example:

As of the reference date June 30, 2023, we observe the sector specific, levered cost of equity of **9.1%** (market-value weighted mean) in the European Basic Materials sector. Taking the sector-specific leverage into account, we derive an unlevered cost of equity of **7.0%.** For the exemplary company X, which operates in the European Basic Materials sector, the following assumptions were made:

- Debt-to-equity ratio of X: 40%
- Risk-free rate: 2.46%

Based on these inputs, we can calculate the relevered cost of equity for company X with the adjustment formula:

 $r_E^L = 7.0\% + (7.0\% - 2.46\%) * 40\% = 8.8\%$ 

**8.8%** is the company's relevered cost of equity. In comparison, the levered cost of equity of the Basic Materials sector is **9.1%**, reflecting the sectors' higher average leverage.

#### Historical sector returns are calculated using market-weighted aggregated sector indices

Sector returns: Historical returns

In addition to historical market returns, we calculate historical sector returns. Our analysis contains total shareholder returns including share price development and the dividend yield.

We calculate **total annual shareholder returns as of June 30**, for every market-value weighted sector index of STOXX Europe 600. Our calculations comprise the time period between 2018 and 2023.

Since total annual shareholder returns tend to fluctuate to a great extent, their explanatory power is limited. Therefore, we do not only calculate the 1-year market-value weighted means, but 3-year (2021-2023) as well as the 6-year (2018-2023) averages.

## The multiples approach can be used for company valuation

**Trading multiples** 

Besides income-based valuation models (earnings value, DCF), the **multiples approach** offers a practical approach for an enterprise value estimation. The multiples method estimates a subject company's value **relative** to another company's value. The enterprise value is derived by multiplying a reference value (revenue or earnings values are frequently used) of the company by the respective multiples of **comparable companies**.

Within this Study, we calculate the following **multiples for the sectors indices** as well as **for the European market**:

- Revenue-Multiples ("EV<sup>1</sup>/Revenue")
- EBIT-Multiples ("EV<sup>1</sup>/EBIT")
- Price-to-Earnings-Multiples ("P/E")
- Price-to-Book Value-Multiples ("P/B")

Multiples are presented for the reference dates June 30, 2023 and December 31, 2022. The reference values are based on one-year forecasts of analysts (so called forward multiples, in the following **"1yf"**). Solely the Price-to-Book Value-Multiples are calculated with book values as of the reference dates. We present **median** values.

We present historical multiples starting as of June 30, 2017 in the appendix and update the applied multiples **semi-annually at the predefined reference date (as of December 31 and as of June 30)**.

For the purpose of **simplification**, we exclude negative multiples and multiples in the highest quantile (95%). The multiples in the lowest quantile (5%) build the lower limit.

We source the data (i.e. market capitalization, revenue, EBIT, etc.) from the data provider Refinitiv Eikon. Based on the availability of data, especially in terms of forecasts, the number of companies underlying each specific multiple varies.

Additionally, we present a **ranking table** of the sector multiples. Sector multiples are sorted from highest to lowest for each analyzed multiple. The resulting score in the ranking is displayed in the table and visualized by a color code that assigns a dark **green color** to the **highest rank** and a **red color** to the **lowest rank**. Thus, a green colored high rank indicates a high valuation level, whereas a red colored low rank suggests a low valuation level. We then aggregate the rankings and calculate an average of all single rankings for each sector multiple. This is shown in the right column of the ranking table. This **average ranking** indicates the overall **relative valuation levels** of the sectors when using multiples.

1. Enterprise value

Appendix Composition of the sectors as of June 30, 2023

#### Financials and Consumer Cyclicals

**Europe Capital Market Study** 

**Financials** 31 GROUP PLC ABN AMRO BANK NV ABRDN PLC ADMIRAL GROUP PLC AFGON AGEAS SA ALLIANZ SE AMUNDI ASR NEDERLAND ASSICURAZIONI GENERALI AVANZA BANK HOLDING AB AVIVA PLC AXA AZIMUT **BALOISE HOLDING AG** BANCO BILBAO VIZCAYA ARGENTARIA SA BANCO DE SABADELL SA **BANCO POPOLARE** BANCO SANTANDER SA BANK OF IRELAND BANK PKA.KASA OPIEKI SA **BANKINTER SA** BARCLAYS PLC BAWAG PSK BK.AG BFA7LEY PLC **BNP PARIBAS BPER BANCA BRIDGEPOINT GROUP WI** CAIXABANK SA CLOSE BROTHERS GP.PLC CNP ASSURANCES COMMERZBANK AG CREDIT AGRICOLE SA DANSKE BANK A/S DEUTSCHE BANK AG Source: Refinitiv

DEUTSCHE BOERSE AG DIRECT LINE IN.GP.PLC DNB ASA FOT AB ERSTE GROUP BANK AG EURAZEO SE EURONEXT FINECOBANK SPA GJDG.FORSIKRING ASA GROEP BRUSSEL LAMBERT NV HANNOVER RUCK.AG HARGREAVES LANSDOWN PLC HELVETIA HOLDING AG HISCOX DI LTD HSBC HOLDINGS PLC IG GROUP HOLDINGS PLC INDUSTRIVARDEN AB ING GROEP INTERMEDIATE CAP.GP.PLC INTESA SANPAOLO INVESTOR AB JULIUS BAER GRUPPE AG KBC GROEP NV KINNEVIK 'B' LEGAL & GENERAL GP.PLC LIFCO B LLOYDS BANKING GP.PLC LONDON STOCK EX.GP.PLC M&GPLC MAN GROUP PLC MEDIOBANCA BC. FIN SA MUENCHENER RUECK. AG NATWEST GROUP PLC NN GROUP NORDFA BANK AB

PARTNERS GROUP HOLDING PHNX.GHG.PLC PKO BANK SA PRUDENTIAL PLC PZU GROUP SA QUILTER PLC RAIFFEISEN BANK INTL.AG RINGKJOBING LANDBOBANK SAMPO PLC SANTANDER BP SCHRODERS PLC SCOR SE SEB 'A' SA SOCIETE GENERALE SA SOFINA SA ST JAMES S PLACE PLC STD.CHARTERED PLC STOREBRAND ASA STORSKOGEN GROUP AB SVENSKA HANDBKN.'A' PLC SWEDBANK AB SWISS LIFE HOLDING AG SWISS RE AG SYDBANK TRYG A/S

Consumer Cyclicals (1/3) ACCOR ADIDAS AG ALLEGRO FU SA ASSA ABLOY AB **B&M EUR.VAL.RET.PLC** BARRATT DEVELOPMENTS PLC **BELLWAY PLC** BERKELEY GROUP HDG.PLC BMW AG. **BOLLORE SE** BRUNELLO BURBERRY GROUP PLC CD PROJECT RED SA CHRISTIAN DIOR SA CMPG.DES ETS.MICH.SCA COMPASS GROUP PLC CONTINENTAL AG COUNTRYSIDE PROPS.PLC CTS EVENTIM AG D IETEREN GROUP NV DAIMLER AG DAIMLER TRUCK HOLDING AG DOMETIC GROUP DOWLAIS GROUP DR MARTENS PLC DUFRY AG ELECTROLUX AB ENTAIN PLC ESSILORI UXOTTICA SA EVOLUTION AB FXOR FAURECIA SE FERRARI NV FLUIDRA SA FILITTER ENTM PLC

## Consumer Cyclicals (cont'd) and Consumer Non-Cyclicals

**Europe Capital Market Study** 

Consumer Cyclicals (2/3) GAMES WORKSHOP GP.PLC GEBERIT AG **GRAFTON GROUP UTS.PLC** GREGGS PLC. H&M HENNES & MAURITZ AB HERMES INTERNATIONAL HOWDEN JOINERY GP.PLC **HUSQVARNA AB** ICTL.HOTELS GROUP PLC INCHCAPE PLC INDITEX SA **INFORMA PLC** ITV PLC JD SPORTS FASHION PLC **KFRING SA** KINDRED GROUP PLC **KINGFISHER PLC** KINGSPAN GROUP PLC LA FRANCAISE DES JEUX SA LPP SA IVMH MARKS & SPENCER GP.PLC MIPS AB MONCLER NDC.ENTM.GP.AB NEXT PLC. NOKIAN RENKAAT OYJ OCADO GROUP PLC PANDORA A/S PEARSON PLC. PERSIMMON PLC PORSCHE AML.HLDG.SE PROSIEBENSAT 1 MEDIA AG PUBLICIS GROUPE SA **PUMASE** Source: Refinitiv

Consumer Cyclicals (3/3) **RATIONAL AG RENAULT SA** RHEINMETALL AG **RICHEMONT N SA ROCKWOOL INTL.A/S** S4 CAP.ORD.SHS SAINT GOBAIN SCHIBSTED A SEB SA SIGNIFY NV SODEXO SSP GROUP STELLANTIS NV SWATCH GROUP AG TAYLOR WIMPEY PLC THULE GROUP TRAVIS PERKINS PLC TUI UNIVERSAL MUSIC GROUP NV VALEO SE VISTRY GROUP PLC VIVENDI SE VOLKSWAGEN AG

**Consumer Non-Cyclicals** AARHUSKARLSHAMN AB ANHFUSER BUSCH INBEV SA ASSOCIATED BRITISH FOODS PLC **BAKKAFROST ASA** BARRY CALLEBAUT AG **BEIERSDORF AG** BRITISH AMER.TOB.PLC **BRITVIC PLC** CARLSBERG AS CARREFOUR SA CHOC.LINDT & SPRUENGLI AG CHR HANSEN HOLDING AS COCA COLA HBC AG COLRUYT DANONF DAVIDE CAMPARI MILANO NV DCC PLC. DIAGEO PLC **DINO POLSKA SA** ESSITY AB GALENICA SANTE GLANBIA PLC. HEINEKEN HOLDING PLC HEINEKEN NV HELLOFRESH SE IMPERIAL BRANDS PLC INVESTMENT AB LATOUR JDE PEETS NV JERONIMO MARTINS SA KERRY GROUP PLC KESKO OYJ KONINKLIJKE AHOLD DELHAIZE NV L'OREAL MELROSE INDUSTRIES MOWI ASA

NESTLE AG ORKLA ASA PERNOD-RICARD RECKITT BENCKISER GP.PLC REMY COINTREAU ROYAL UNIBREW A/S SAINSBURY J PLC SALMAR ASA SIEMENS AG SMITHS GROUP PLC SWEDISH MATCH AB TATE & LYLE PLC. TESCO PLC UNILEVER PLC

#### Healthcare and Technology

#### **Europe Capital Market Study**

Healthcare ADDLIFE AB ALCON AG ALK-ABELLO A/S AMBU 'B'A/S AMPLIFON SPA ARGENX SE ASTRAZENECA PLC BACHEM HOLDING AG BAYER AG **BIOMERIEUX SA** CARLZEISS MEDITEC AG COLOPLAST A/S CONVATEC GROUP PLC DECHRA PHARMS.PLC DEMANT A/S DIASORIN ELEKTA AB EVOTEC SE FRESENIUS FRESENIUS MED.CARE AG GENMAB A/S GENUS PLC GERRESHEIMER GERRESHEIMER AG GETINGE AB GLAXOSMITHKLINE PLC GN STORE NORD A/S **GRIFOLS SA** HIKMA PHARMS.PLC IPSEN SA KONINKLIJKE PHILIPS NV LONZA GROUP AG MERCK KGAA NOVARTIS AG NOVO NORDISK A/S Source: Refinitiv

**ORION OYJ ORPEASA** QIAGEN NV **RECORDATI INDUA.CHIMICA** ROCHE HOLDING AG SANOFI SARTORIUS AG SARTORIUS STEDIM BIOTECH SECTRA AB SIEGFRIED HOLDING AG SIEMENS HEALTHINEERS SMITH & NEPHEW PLC SONOVA HOLDING AG STRAUMANN HOLDING AG SWED.ORPHAN BIOVITRUM AB UCB SA **VIFOR PHARMA** VITROLIFF AB

Technology ADEVINTA ASA ADYEN NV ALLFUNDS GROUP PLC AI TEN AMADEUS IT GROUP AMS OSRAM AG ASM INTERNATIONAL ASML HOLDING NV ATOS AUTO TRADER GROUP PLC AUTO1 GROUP SE AUTOSTORE HOLDINGS LTD AVAST PLC BE SEMICONDUCTOR INDS. **BECHTLE AG** BT GROUP PLC CAPGEMINI SE CELLNEX TELECOM DASSAULT SYSTEMES SE DELIVEROO PLC DELIVERY HERO AG DEUTSCHE TELEKOM AG ELECTROCOMP.PLC ELISA OYJ EMBRACER GROUP FREENET AG HALMA PLC. HEXAGON AB INFINEON TECHNOLOGIES AG INFRASTRUTTURE WIRELESS JUST EAT TAKEAWAY COM NV KONINKLIJKE KPN NV LAGERCRANTZ GR LOGITECH INTL.SA MILLICOM INTL.CELU.SA

NEMETSCHEK AG NOKIA OYJ NORDIC SEMICONDUCTOR ASA ORANGE SA PROSUS NV PROXIMUS SA QT GROUP OYJ REPLY SPA **RIGHTMOVE PLC** SAP AG SCOUT24 SE SES SA SIMCORP A/S SOFTCAT PLC SOITEC SOPRA STERIA GROUP SPECTRIS PLC STMICROELECTRONICS NV SWISSCOM TECAN GROUP AG TELAB.LM ERIC. TELE2 AB TELECOM ITALIA **TELEFONICA SA TELENOR ASA TELIA COMPANY AB TEMENOS AG** THE SAGE GROUP PLC UBISOFT ENTERTAINMENT SA VODAFONE GROUP PLC

#### Utilities, Energy and Basic Materials

**Europe Capital Market Study** 

Utilities A2A SPA CENTRICA PLC E ON SE EDP ENERGIAS DE PORTL.SA EDP RENOVAVEIS ELIA GROUP SA ENDESA SA ENEL SPA ENGIE FORTUM OYJ HERA SPA **IBERDROLA SA** ITALGAS NATIONAL GRID PLC NATURGY ENERGY GROUP SA ORSTED A/S PENNON GROUP PLC RED ELECTRICA CORPN.SA **RWEAG** SEVERN TRENT PLC SSE PLC TERNA RETE ELETTRICA NAZ UNIPER SE UNITED UTILITIES GP.PLC VEOLIA ENVIRONNEMENT VERBUND AG

Energy BP PLC DET NORS.OLJESELSKAP ASA ENAGAS SA ENI EQUINOR ASA FRONTLINE GALP ENERGIA SGPS LUNDIN ENERGY AB NESTE OMV AG PLKNC.NAFTOWY ORLEN **REPSOL YPF SA** ROYAL DUTCH SHELL RUBIS SIE.GAMESA RENWEN.SA SIEMENS ENERGY AG SNAM SPA TECHNIP ENERG **TECHNIPFMC PLC TENARIS SA** 

**Basic Materials** AKZO NOBEL NV ANGLO AMERICAN PLC ANTOFAGASTA PLC. ARCELORMITTAL ARKEMA BASF SE **BILLERUD KORSNAS AB BOLIDEN AB BRENNTAG SE** CLARIANT AG COVESTRO AG CRH PLC. CRODA INTERNATIONAL PLC DSM-FIRMENICH EMS-CHEMIE HOLDING AG EVONIK INDUSTRIES AG EVRAZ PLC FUCHS PETROLUB AG **GIVAUDAN SA** GLENCORE PLC HEIDELBERGCEMENT AG HENKEL PREFERENCE AG HEXPOL AB HOLCIM AG HOLMEN AB HUHTAMAKI OYJ IMCD GROUP JOHNSON MATTHEY PLC KGHM POLSKA MIEDZ SA LAIR LOE.SC.ANYME.POUR LANXESS AG MONDI PLC NORSK HYDRO ASA NOVOZYMES A/S POLYMETAL INTL.PLC

RIO TINTO PLC SCA AB SIG COMBIBLOC SVS.AG SIKA AG SMITH (DS) PLC SMURFIT KAPPA GROUP PLC SOLVAY SA STORA ENSO OYJ SYMRISE AG THYSSENKRUPP AG UMICORE SA UPM-KYMMENE OYJ VIDRALA VOESTAL PINE AG

Source: Refinitiv

#### Industrials and Real Estate

#### **Europe Capital Market Study**

Industrials A P MOLLER - MAERSK A/S AALBERTS NV ABB LTD N **ACCIONA SA ACKERMANS & VAN HAAREN** ACS ACTIV.CONSTR.Y SERV. ADDTECH AB ADECCO SA ADP AENA SME SA AFRY AB AIR FRANCE KLM AIRBUS SE ALFA LAVAL AB ALSTOM SA ANDRITZ AG ARCADIS NV ASHTEAD GROUP PLC ATLANTIA ATLAS COPCO AB AZELIS GROUP Group **BAE SYSTEMS PLC BEIJER REF AB** BELIMO HOLDING AG BOUYGUES SA **BUCHER INDUSTRIES AG BUNZL PLC** BUREAU VERITAS INTL CNH INDUSTRIAL NV DEUTSCHE LUETHANSA AG DEUTSCHE POST AG **DIPLOMA PLC** DSV A/S **FDFNRFD SF** EIFFAGE Source: Refinitiv

ELIS EPIROC AB NPV A EUROFINS SCIENTIFIC AG EXPERIAN PLC **FERROVIAL SA** FLUGHAFEN ZURICH AG GEA GROUP AG GEORG FISCHER AG GETLINK SE HAYS PLC IMI PLC INDUTRADE AB INPOST **INPOST SA** INTERPUMP GROUP INTERROLL HOLDING AG INTERTEK GROUP PLC INTL.CONS.AIRL.GROUP SA ISS AS IVECO GROUP IWG PLC KION GP.AG PREREIN. KNORR BREMSE AG KONE OYJ KUEHNE+NAGEL INTL.G LEGRAND LEONARDO SPA MEGGITT PLC. METSO OUTOTEC CORP. MTU AERO ENGINES HLDG.AG NEXI SPA NIBE INDUSTRIER AB NKT POSTE ITALIANE PRYSMIAN

RANDSTAD NV RELX PLC RENTOKIL INITIAL PLC REXEL ROLLS-ROYCE HOLDINGS PLC ROTORK PLC ROYAL MAIL PLC RYANAIR HOLDINGS PLC SAFRAN SA SCHINDLER HOLDING AG SCHNEIDER ELECTRIC SE SECURITAS AB SFS GRP SGS SA SKANSKA AB SPIE SA SPIRAX-SARCO ENGR.PLC SUEZ CO. SWECO AB TELEPERFORMANCE THALES SA TOMRA SYSTEMS ASA TRELLEBORG AB VALMET OYJ VAT GROUP VINCI SA

AEDIFICA NV ALLREAL HOLDING AG ALSTRIA OFFICE REIT AG BIG YELLOW GROUP PLC BRITISH LAND CO.PLC CASTELLUM AB COFINIMMO COVIVIO SA DERWENT LONDON PLC FABEGE AB FASTIGHETS BALDER AB GECINA INMB.COLO.SOCIMI SA

Real Estate

KLEPIERRE KOJAMO OYJ LAND SECURITIES GP.PLC LEG IMMOBILIEN SE LONDONMETRIC PR.PLC MERLIN PROPERTIES REIT PSP SWISS PROPERTY AG SAFESTORE HOLDINGS PLC SAGAX AB SEGRO PLC SWISS PRIME SITE TAG IMMOBILIEN AG TRITAX BIG BOX REIT PLC UNITE GROUP PLC

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